#### SENATE BILL 6226

State of Washington 57th Legislature 2001 Third Special Session

By Senators Prentice and Winsley

Read first time . Referred to Committee on .

- 1 AN ACT Relating to uniform laws regulating commercial transactions; 2 amending RCW 62A.1-107, 62A.1-201, 62A.1-205, 62A.1-206, 62A.2-102, 62A.2-105, 62A.2-201, 62A.2-202, 62A.2-203, 62A.2-205, 62A.2-207, 3 62A.2-209, 62A.2-316, 62A.2-503, 62A.2-509, 62A.2-605, 62A.2-606, 4 62A.2-607, 62A.2-609, 62A.2-616, 62A.2-702, 62A.2A-102, 62A.2A-103, 5 62A.2A-107, 62A.2A-201, 62A.2A-202, 62A.2A-203, 62A.2A-205, 62A.2A-208, 6 7 62A.2A-214, 62A.2A-303, 62A.2A-309, 62A.2A-310, 62A.2A-401, 62A.2A-406, 62A.2A-514, and 62A.2A-516; adding a new section to Article 62A.1 RCW; 8 adding a new chapter to Title 63 RCW; and creating a new section.
- 10 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 11 **PART 1**
- 12 GENERAL PROVISIONS
- 13 SUBPART A. SHORT TITLE AND DEFINITIONS
- 14 <u>NEW SECTION.</u> **Sec. 101.** SHORT TITLE. This chapter may be cited as
- 15 the Uniform Computer Information Transactions Act.
- 16 <u>NEW SECTION.</u> **Sec. 102.** DEFINITIONS. (1) In this chapter:

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- 1 (a) "Access contract" means a contract to obtain by electronic 2 means access to, or information from, an information processing system 3 of another person, or the equivalent of such access.
- 4 (b) "Access material" means any information or material, such as a document, address, or access code, that is necessary to obtain 6 authorized access to information or control or possession of a copy.
- 7 (c) "Aggrieved party" means a party entitled to a remedy for breach 8 of contract.
- 9 (d) "Agreement" means the bargain of the parties in fact as found 10 in their language or by implication from other circumstances, including 11 course of performance, course of dealing, and usage of trade as 12 provided in this chapter.
- (e) "Attribution procedure" means a procedure to verify that an electronic authentication, display, message, record, or performance is that of a particular person or to detect changes or errors in information. The term includes a procedure that requires the use of algorithms or other codes, identifying words or numbers, encryption, or callback or other acknowledgment.
  - (f) "Authenticate" means:
- 20 (i) To sign; or

- (ii) With the intent to sign a record, otherwise to execute or adopt an electronic symbol, sound, message, or process referring to, attached to, included in, or logically associated or linked with, that record.
- (g) "Automated transaction" means a transaction in which a contract is formed in whole or part by electronic actions of one or both parties which are not previously reviewed by an individual in the ordinary course.
- 29 (h) "Cancellation" means the ending of a contract by a party 30 because of breach of contract by another party.
- (i) "Computer" means an electronic device that accepts information in digital or similar form and manipulates it for a result based on a sequence of instructions.
- (j) "Computer information" means information in electronic form which is obtained from or through the use of a computer or which is in a form capable of being processed by a computer. The term includes a copy of the information and any documentation or packaging associated with the copy.

- (k) "Computer information transaction" means an agreement or the performance of it to create, modify, transfer, or license computer information or informational rights in computer information. The term includes a support contract under section 612 of this act. The term does not include a transaction merely because the parties' agreement provides that their communications about the transaction will be in the form of computer information.
- 8 (1) "Computer program" means a set of statements or instructions to 9 be used directly or indirectly in a computer to bring about a certain 10 result. The term does not include separately identifiable 11 informational content.
- (m) "Consequential damages" resulting from breach of contract 12 13 includes (i) any loss resulting from general or particular requirements 14 and needs of which the breaching party at the time of contracting had 15 reason to know and which could not reasonably be prevented and (ii) 16 any injury to an individual or damage to property other than the 17 subject matter of the transaction proximately resulting from breach of 18 warranty. The term does not include direct damages or incidental 19 damages.
  - (n) "Conspicuous," with reference to a term, means so written, displayed, or presented that a reasonable person against which it is to operate ought to have noticed it. A term in an electronic record intended to evoke a response by an electronic agent is conspicuous if it is presented in a form that would enable a reasonably configured electronic agent to take it into account or react to it without review of the record by an individual. Conspicuous terms include the following:
    - (i) With respect to a person:

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- 29 (A) A heading in capitals in a size equal to or greater than, or in 30 contrasting type, font, or color to, the surrounding text;
- 31 (B) Language in the body of a record or display in larger or other 32 contrasting type, font, or color or set off from the surrounding text 33 by symbols or other marks that draw attention to the language; and
- 34 (C) A term prominently referenced in an electronic record or 35 display which is readily accessible or reviewable from the record or 36 display; and
- 37 (ii) With respect to a person or an electronic agent, a term or 38 reference to a term that is so placed in a record or display that the

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- 1 person or electronic agent cannot proceed without taking action with 2 respect to the particular term or reference.
- (o) "Consumer" means an individual who is a licensee of information 3 4 or informational rights that the individual at the time of contracting 5 intended to be used primarily for personal, family, or household purposes. The term does not include an individual who is a licensee 6 7 professional or commercial primarily for purposes, agriculture, business management, and investment management other than 8 management of the individual's personal or family investments. 9
- 10 (p) "Consumer contract" means a contract between a merchant 11 licensor and a consumer.
- (q) "Contract" means the total legal obligation resulting from the parties' agreement as affected by this chapter and other applicable law.
- 15 (r) "Contract fee" means the price, fee, rent, or royalty payable 16 in a contract under this chapter or any part of the amount payable.
- (s) "Contractual use term" means an enforceable term that defines or limits the use, disclosure of, or access to licensed information or informational rights, including a term that defines the scope of a license.
- 21 (t) "Copy" means the medium on which information is fixed on a 22 temporary or permanent basis and from which it can be perceived, 23 reproduced, used, or communicated, either directly or with the aid of 24 a machine or device.
- (u) "Course of dealing" means a sequence of previous conduct between the parties to a particular transaction which establishes a common basis of understanding for interpreting their expressions and other conduct.
- (v) "Course of performance" means repeated performances, under a contract that involves repeated occasions for performance, which are accepted or acquiesced in without objection by a party having knowledge of the nature of the performance and an opportunity to object to it.
- 33 (w) "Court" includes an arbitration or other dispute-resolution 34 forum if the parties have agreed to use of that forum or its use is 35 required by law.
- 36 (x) "Delivery," with respect to a copy, means the voluntary 37 physical or electronic transfer of possession or control.

- 1 (y) "Direct damages" means compensation for losses measured by 2 section 808(2)(a) or 809(1)(a) of this act. The term does not include 3 consequential damages or incidental damages.
- 4 (z) "Electronic" means relating to technology having electrical, 5 digital, magnetic, wireless, optical, electromagnetic, or similar 6 capabilities.
- 7 (aa) "Electronic agent" means a computer program, or electronic or 8 other automated means, used by a person to initiate an action, or to 9 respond to electronic messages or performances, on the person's behalf 10 without review or action by an individual at the time of the action or 11 response to the message or performance.
- (bb) "Electronic message" means a record or display that is stored, generated, or transmitted by electronic means for the purpose of communication to another person or electronic agent.
- 15 (cc) "Financial accommodation contract" means an agreement under 16 which a person extends a financial accommodation to a licensee and 17 which does not create a security interest governed by Article 62A.9A 18 RCW. The agreement may be in any form, including a license or lease.
- 19 (dd) "Financial services transaction" means an agreement that 20 provides for, or a transaction that is, or entails access to, use, 21 transfer, clearance, settlement, or processing of:
- (i) A deposit, loan, funds, or monetary value represented in electronic form and stored or capable of storage by electronic means and retrievable and transferable by electronic means, or other right to payment to or from a person;
  - (ii) An instrument or other item;

- (iii) A payment order, credit card transaction, debit card transaction, funds transfer, automated clearing house transfer, or similar wholesale or retail transfer of funds;
- 30 (iv) A letter of credit, document of title, financial asset, 31 investment property, or similar asset held in a fiduciary or agency 32 capacity; or
- (v) Related identifying, verifying, access-enabling, authorizing, or monitoring information.
- (ee) "Financier" means a person that provides a financial accommodation to a licensee under a financial accommodation contract and either (i) becomes a licensee for the purpose of transferring or sublicensing the license to the party to which the financial accommodation is provided or (ii) obtains a contractual right under the

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- 1 financial accommodation contract to preclude the licensee's use of the
- 2 information or informational rights under a license in the event of
- 3 breach of the financial accommodation contract. The term does not
- 4 include a person that selects, creates, or supplies the information
- 5 that is the subject of the license, owns the informational rights in
- 6 the information, or provides support for, modifications to, or
- 7 maintenance of the information.
- 8 (ff) "Good faith" means honesty in fact and the observance of 9 reasonable commercial standards of fair dealing.
- 10 (gg) "Goods" means all things that are movable at the time relevant
- 11 to the computer information transaction. The term includes the unborn
- 12 young of animals, growing crops, and other identified things to be
- 13 severed from realty which are covered by RCW 62A.2-107. The term does
- 14 not include computer information, money, the subject matter of foreign
- 15 exchange transactions, documents, letters of credit, letter-of-credit
- 16 rights, instruments, investment property, accounts, chattel paper,
- 17 deposit accounts, or general intangibles.
- 18 (hh) "Incidental damages" resulting from breach of contract:
- 19 (i) Means compensation for any commercially reasonable charges,
- 20 expenses, or commissions reasonably incurred by an aggrieved party with
- 21 respect to:
- 22 (A) Inspection, receipt, transmission, transportation, care, or
- 23 custody of identified copies or information that is the subject of the
- 24 breach;
- 25 (B) Stopping delivery, shipment, or transmission;
- 26 (C) Effecting cover or retransfer of copies or information after
- 27 the breach;
- 28 (D) Other efforts after the breach to minimize or avoid loss
- 29 resulting from the breach; and
- 30 (E) Matters otherwise incident to the breach; and
- 31 (ii) Does not include consequential damages or direct damages.
- 32 (ii) "Information" means data, text, images, sounds, mask works, or
- 33 computer programs, including collections and compilations of them.
- 34 (jj) "Information processing system" means an electronic system for
- 35 creating, generating, sending, receiving, storing, displaying, or
- 36 processing information.
- 37 (kk) "Informational content" means information that is intended to
- 38 be communicated to or perceived by an individual in the ordinary use of
- 39 the information, or the equivalent of that information.

- 1 (11) "Informational rights" includes all rights in information 2 created under laws governing patents, copyrights, mask works, trade 3 secrets, trademarks, publicity rights, or any other law that gives a 4 person, independently of contract, a right to control or preclude 5 another person's use of or access to the information on the basis of 6 the rights holder's interest in the information.
- 7 (mm) "Insurance services transaction" means an agreement between 8 the insurer and the insured that provides for, or a transaction that 9 is, or entails access to, use, transfer, clearance, settlement, or 10 processing of:
- 11 (i) An insurance policy, contract, or certificate; or
- 12 (ii) A right to payment under an insurance policy, contract, or 13 certificate.
- (nn) "Knowledge," with respect to a fact, means actual knowledge of the fact.
- (oo) "License" means a contract that authorizes access to, or use, 16 distribution, performance, modification, or reproduction of, 17 information or informational rights, but expressly limits the access or 18 19 uses authorized or expressly grants fewer than all rights in the 20 information, whether or not the transferee has title to a licensed The term includes an access contract, a lease of a computer 21 program, and a consignment of a copy. The term does not include a 22 23 reservation or creation of a security interest to the extent the 24 interest is governed by Article 62A.9A RCW.
- (pp) "Licensee" means a person entitled by agreement to acquire or exercise rights in, or to have access to or use of, computer information under an agreement to which this chapter applies. A licensor is not a licensee with respect to rights reserved to it under the agreement.
- 30 (qq) "Licensor" means a person obligated by agreement to transfer 31 or create rights in, or to give access to or use of, computer information or informational rights in it under an agreement to which 32 33 this chapter applies. Between the provider of access and a provider of 34 the informational content to be accessed, the provider of content is 35 the licensor. In an exchange of information or informational rights, each party is a licensor with respect to the information, informational 36 37 rights, or access it gives.
- 38 (rr) "Mass-market license" means a standard form used in a mass-39 market transaction.

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- 1 (ss) "Mass-market transaction" means a transaction that is:
- 2 (i) A consumer contract; or
- 3 (ii) Any other transaction with an end-user licensee if:
- 4 (A) The transaction is for information or informational rights 5 directed to the general public as a whole, including consumers, under 6 substantially the same terms for the same information;
- 7 (B) The licensee acquires the information or informational rights 8 in a retail transaction under terms and in a quantity consistent with 9 an ordinary transaction in a retail market; and
- 10 (C) The transaction is not:
- 11 (I) A contract for redistribution or for public performance or 12 public display of a copyrighted work;
- (II) A transaction in which the information is customized or otherwise specially prepared by the licensor for the licensee, other than minor customization using a capability of the information intended for that purpose;
- 17 (III) A site license; or
- 18 (IV) An access contract.
- 19 (tt) "Merchant" means a person:
- 20 (i) That deals in information or informational rights of the kind 21 involved in the transaction;
- (ii) That by the person's occupation holds itself out as having knowledge or skill peculiar to the relevant aspect of the business practices or information involved in the transaction; or
- (iii) To which the knowledge or skill peculiar to the practices or information involved in the transaction may be attributed by the person's employment of an agent or broker or other intermediary that by its occupation holds itself out as having the knowledge or skill.
- (uu) "Nonexclusive license" means a license that does not preclude the licensor from transferring to other licensees the same information, informational rights, or contractual rights within the same scope. The
- 32 term includes a consignment of a copy.
- (vv) "Notice" of a fact means knowledge of the fact, receipt of notification of the fact, or reason to know the fact exists.
- (ww) "Notify" or "give notice" means to take such steps as may be reasonably required to inform the other person in the ordinary course, whether or not the other person actually comes to know of it.
- 38 (xx) "Party" means a person that engages in a transaction or makes 39 an agreement under this chapter.

- 1 (yy) "Person" means an individual, corporation, business trust, 2 estate, trust, partnership, limited liability company, association, 3 joint venture, governmental subdivision, instrumentality, or agency, 4 public corporation, or any other legal or commercial entity.
- 5 (zz) "Published informational content" means informational content 6 prepared for or made available to recipients generally, or to a class 7 of recipients, in substantially the same form. The term does not 8 include informational content that is:
- 9 (i) Customized for a particular recipient by one or more 10 individuals acting as or on behalf of the licensor, using judgment or 11 expertise; or
- 12 (ii) Provided in a special relationship of reliance between the 13 provider and the recipient.
- 14 (aaa) "Receipt" means:
- 15 (i) With respect to a copy, taking delivery; or
- 16 (ii) With respect to a notice:
- 17 (A) Coming to a person's attention; or
- 18 (B) Being delivered to and available at a location or system 19 designated by agreement for that purpose or, in the absence of an 20 agreed location or system:
- (I) Being delivered at the person's residence, or the person's place of business through which the contract was made, or at any other place held out by the person as a place for receipt of communications of the kind; or
- (II) In the case of an electronic notice, coming into existence in an information processing system or at an address in that system in a form capable of being processed by or perceived from a system of that type by a recipient, if the recipient uses, or otherwise has designated or holds out, that place or system for receipt of notices of the kind to be given and the sender does not know that the notice cannot be accessed from that place.
- 32 (bbb) "Receive" means to take receipt.
- 33 (ccc) "Record" means information that is inscribed on a tangible 34 medium or that is stored in an electronic or other medium and is 35 retrievable in perceivable form.
- (ddd) "Release" means an agreement by a party not to object to, or exercise any rights or pursue any remedies to limit, the use of information or informational rights which agreement does not require an affirmative act by the party to enable or support the other party's use

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- of the information or informational rights. The term includes a waiver of informational rights.
- 3 (eee) "Return," with respect to a record containing contractual
  4 terms that were rejected, refers only to the computer information and
  5 means:
- 6 (i) In the case of a licensee that rejects a record regarding a
  7 single information product transferred for a single contract fee, a
  8 right to reimbursement of the contract fee paid from the person to
  9 which it was paid or from another person that offers to reimburse that
  10 fee, on:
- 11 (A) Submission of proof of purchase; and
- 12 (B) Proper redelivery of the computer information and all copies 13 within a reasonable time after initial delivery of the information to 14 the licensee;
- (ii) In the case of a licensee that rejects a record regarding an information product provided as part of multiple information products integrated into and transferred as a bundled whole but retaining their separate identity:
- 19 (A) A right to reimbursement of any portion of the aggregate 20 contract fee identified by the licensor in the initial transaction as 21 charged to the licensee for all bundled information products which was 22 actually paid, on:
- 23 (I) Rejection of the record before or during the initial use of the 24 bundled product;
- 25 (II) Proper redelivery of all computer information products in the 26 bundled whole and all copies of them within a reasonable time after 27 initial delivery of the information to the licensee; and
  - (III) Submission of proof of purchase; or

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- 29 (B) A right to reimbursement of any separate contract fee 30 identified by the licensor in the initial transaction as charged to the 31 licensee for the separate information product to which the rejected 32 record applies, on:
  - (I) Submission of proof of purchase; and
- 34 (II) Proper redelivery of that computer information product and all 35 copies within a reasonable time after initial delivery of the 36 information to the licensee; or
- (iii) In the case of a licensor that rejects a record proposed by the licensee, a right to proper redelivery of the computer information and all copies from the licensee, to stop delivery or access to the

- 1 information by the licensee, and to reimbursement from the licensee of
- 2 amounts paid by the licensor with respect to the rejected record, on
- 3 reimbursement to the licensee of contract fees that it paid with
- 4 respect to the rejected record, subject to recoupment and setoff.
- 5 (fff) "Scope," with respect to terms of a license, means:
- 6 (i) The licensed copies, information, or informational rights 7 involved;
  - (ii) The use or access authorized, prohibited, or controlled;
- 9 (iii) The geographic area, market, or location; or
- 10 (iv) The duration of the license.

- 11 (ggg) "Seasonable," with respect to an act, means taken within the 12 time agreed or, if no time is agreed, within a reasonable time.
- 13 (hhh) "Send" means, with any costs provided for and properly
- 14 addressed or directed as reasonable under the circumstances or as
- 15 otherwise agreed, to deposit a record in the mail or with a
- 16 commercially reasonable carrier, to deliver a record for transmission
- 17 to or re-creation in another location or information processing system,
- 18 or to take the steps necessary to initiate transmission to or re-
- 19 creation of a record in another location or information processing
- 20 system. In addition, with respect to an electronic message, the
- 21 message must be in a form capable of being processed by or perceived
- 22 from a system of the type the recipient uses or otherwise has
- 23 designated or held out as a place for the receipt of communications of
- 24 the kind sent. Receipt within the time in which it would have arrived
- 25 if properly sent, has the effect of a proper sending.
- 26 (iii) "Standard form" means a record or a group of related records
- 27 containing terms prepared for repeated use in transactions and so used
- 28 in a transaction in which there was no negotiated change of terms by
- 29 individuals except to set the price, quantity, method of payment,
- 30 selection among standard options, or time or method of delivery.
- 31 (jjj) "State" means a state of the United States, the District of
- 32 Columbia, Puerto Rico, the United States Virgin Islands, or any
- 33 territory or insular possession subject to the jurisdiction of the
- 34 United States.
- 35 (kkk) "Term," with respect to an agreement, means that portion of
- 36 the agreement which relates to a particular matter.
- 37 (111) "Termination" means the ending of a contract by a party
- 38 pursuant to a power created by agreement or law otherwise than because
- 39 of breach of contract.

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- 1 (mmm) "Transfer":
- 2 (i) With respect to a contractual interest, includes an assignment 3 of the contract, but does not include an agreement merely to perform a 4 contractual obligation or to exercise contractual rights through a 5 delegate or sublicensee; and
- 6 (ii) With respect to computer information, includes a sale,
  7 license, or lease of a copy of the computer information and a license
  8 or assignment of informational rights in computer information.
- 9 (nnn) "Usage of trade" means any practice or method of dealing that 10 has such regularity of observance in a place, vocation, or trade as to 11 justify an expectation that it will be observed with respect to the 12 transaction in question.
- 13 (2) The following definitions in Title 62A RCW apply to this 14 chapter:

15 (	a)	"Burden of establishing"	RCW	62A.1-201.
16 (	b)	"Document of title"	RCW	62A.1-201.
17 (	c)	"Financial asset"	RCW	62A.8-102.
18 (	d)	"Funds transfer"	RCW	62A.4A-104.
19 (	e)	"Identification" to the contract	RCW	62A.2-501.
20 (	f)	"Instrument"	RCW	62A.9A-102.
21 (	g)	"Investment property"	RCW	62A.9A-102.

- 22 (h) "Item" RCW 62A.4-104. 23 (i) "Letter of credit" RCW 62A.5-102.
- 24 (j) "Payment order" RCW 62A.4A-103.
- 25 (k) "Sale" RCW 62A.2-106.

# 26 SUBPART B. GENERAL SCOPE AND TERMS

- NEW SECTION. Sec. 103. SCOPE; EXCLUSIONS. (1) This chapter applies to computer information transactions.
- 29 (2) Except for subject matter excluded in subsection (4) of this 30 section and as otherwise provided in section 104 of this act, if a 31 computer information transaction includes subject matter other than 32 computer information or subject matter excluded under subsection (4) of 33 this section, the following rules apply:
- 34 (a) If a transaction includes computer information and goods, this 35 Article applies to the part of the transaction involving computer 36 information, informational rights in it, and creation or modification 37 of it. However, if a copy of a computer program is contained in and

1 sold or leased as part of goods, this chapter applies to the copy and 2 the computer program only if:

- (i) The goods are a computer or computer peripheral; or
- 4 (ii) Giving the buyer or lessee of the goods access to or use of 5 the program is ordinarily a material purpose of transactions in goods 6 of the type sold or leased.
  - (b) Subject to subsection (4)(c)(i) of this section, if a transaction includes an agreement for creating or for obtaining rights to create computer information and a motion picture, this chapter does not apply to the agreement if the dominant character of the agreement is for creating or obtaining rights to create a motion picture. In all other such agreements, this chapter does not apply to the part of the agreement that involves a motion picture excluded under subsection (4)(c) of this section, but does apply to the computer information.
- 15 (c) In all other cases, this Article applies to the entire 16 transaction if the computer information and informational rights, or 17 access to them, is the primary subject matter, but otherwise applies 18 only to the part of the transaction involving computer information, 19 informational rights in it, and creation or modification of it.
- 20 (3) To the extent of a conflict between this Article and Article 21 62A.9A RCW, Article 62A.9A RCW governs.
  - (4) This chapter does not apply to:
  - (a) A financial services transaction;
- 24 (b) An insurance services transaction;

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- (c) An agreement to create, perform or perform in, include information in, acquire, use, distribute, modify, reproduce, have access to, adapt, make available, transmit, license, or display:
- (i) A motion picture or audio or visual programming, other than in 29 (A) a mass-market transaction or (B) a submission of an idea or 30 information or release of informational rights that may result in 31 making a motion picture or a similar information product; or
- (ii) Sound recording, musical work, or phonorecord as defined or used in Title 17 U.S.C. as of July 1, 1999, or an enhanced sound recording, other than in the submission of an idea or information or release of informational rights that may result in the creation of such material or a similar information product;
  - (d) A compulsory license;
- 38 (e) A contract of employment of an individual, other than an 39 individual hired as an independent contractor to create or modify

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- 1 computer information, unless the independent contractor is a freelancer
- 2 in the news reporting industry as that term is commonly understood in
- 3 that industry;
- 4 (f) A contract that does not require that information be furnished
- 5 as computer information or a contract in which, under the agreement,
- 6 the form of the information as computer information is otherwise
- 7 insignificant with respect to the primary subject matter of the part of
- 8 the transaction pertaining to the information;
- 9 (g) Unless otherwise agreed in a record between the parties:
- 10 (i) Telecommunications products or services provided pursuant to
- 11 federal or state tariffs; or
- 12 (ii) Telecommunications products or services provided pursuant to
- 13 agreements required or permitted to be filed by the service provider
- 14 with a federal or state authority regulating these services or under
- 15 pricing subject to approval by a federal or state regulatory authority;
- 16 or
- 17 (h) Subject matter within the scope of Article 62A.3, 62A.4,
- 18 62A.4A, 62A.5, 62A.7, or 62A.8 RCW.
- 19 (5) As used in subsection (4)(c)(ii) of this section, "enhanced
- 20 sound recording means a separately identifiable product or service the
- 21 dominant character of which consists of recorded sounds but which
- 22 includes (a) statements or instructions whose purpose is to allow or
- 23 control the perception, reproduction, or communication of those sounds
- 24 or (b) other information so long as recorded sounds constitute the
- 25 dominant character of the product or service despite the inclusion of
- 26 the other information.
- 27 (6) In this section, "motion picture" means:
- 28 (a) "Motion picture" as defined in Title 17 U.S.C. as of July 1,
- 29 1999; or
- 30 (b) A separately identifiable product or service the dominant
- 31 character of which consists of a linear motion picture, but which
- 32 includes (i) statements or instructions whose purpose is to allow or
- 33 control the perception, reproduction, or communication of the motion
- 34 picture or (ii) other information as long as the motion picture
- 35 constitutes the dominant character of the product or service despite
- 36 the inclusion of the other information.
- 37 (7) In this section, "audio or visual programming" means audio or
- 38 visual programming that is provided by broadcast, satellite, or cable
- 39 as defined or used in the Communications Act of 1934 and related

- 1 regulations as they existed on July 1, 1999, or by similar methods of 2 delivery.
- NEW SECTION. Sec. 104. MIXED TRANSACTIONS: AGREEMENT TO OPT-IN OR OPT-OUT. The parties may agree that this chapter, including contract-formation rules, governs the transaction, in whole or part, or that other law governs the transaction and this chapter does not apply, if a material part of the subject matter to which the agreement applies is computer information or informational rights in it that are within the scope of this chapter, or is subject matter within this chapter
- 9 the scope of this chapter, or is subject matter within this chapter 10 under section 103(2) of this act, or is subject matter excluded by
- 11 section 103(4)(a) or (c) of this act. However, any agreement to do so
- 12 is subject to the following rules:

- (1) An agreement that this chapter governs a transaction does not alter the applicability of any statute, rule, or procedure that may not be varied by agreement of the parties or that may be varied only in a manner specified by the rule or procedure, including a consumer protection statute. In addition, in a mass-market transaction, the agreement does not alter the applicability of a law applicable to a copy of information in printed form.
  - (2) An agreement that this chapter does not govern a transaction:
- 21 (a) Does not alter the applicability of section 214 or 816 of this 22 act; and
- (b) In a mass-market transaction, does not alter the applicability under this chapter of the doctrine of unconscionability or fundamental public policy or the obligation of good faith.
- 26 (3) In a mass-market transaction, any term under this section which 27 changes the extent to which this Article governs the transaction must 28 be conspicuous.
- (4) A copy of a computer program contained in and sold or leased as part of goods and which is excluded from this Article by section 103(2)(a) of this act cannot provide the basis for an agreement under this section that this Article governs the transaction.
- NEW SECTION. Sec. 105. RELATION TO FEDERAL LAW; FUNDAMENTAL PUBLIC POLICY; TRANSACTIONS SUBJECT TO OTHER STATE LAW. (1) A provision of this chapter which is preempted by federal law is unenforceable to the extent of the preemption.

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- 1 (2) If a term of a contract violates a fundamental public policy, 2 the court may refuse to enforce the contract, enforce the remainder of 3 the contract without the impermissible term, or limit the application 4 of the impermissible term so as to avoid a result contrary to public
- 5 policy, in each case to the extent that the interest in enforcement is 6 clearly outweighed by a public policy against enforcement of the term.
- 7 (3) Except as otherwise provided in subsection (4) of this section, 8 if this chapter or a term of a contract under this chapter conflicts 9 with a consumer protection statute, the consumer protection statute 10 governs.
- 11 (4) If a law of this state in effect on the effective date of this 12 act applies to a transaction governed by this chapter, the following 13 rules apply:
- 14 (a) A requirement that a term, waiver, notice, or disclaimer be in 15 a writing is satisfied by a record;
- 16 (b) A requirement that a record, writing, or term be signed is 17 satisfied by an authentication;
- 18 (c) A requirement that a term be conspicuous, or the like, is 19 satisfied by a term that is conspicuous under this chapter;
- 20 (d) A requirement of consent or agreement to a term is satisfied by 21 a manifestation of assent to the term in accordance with this chapter.
- (5) The following laws govern in the case of a conflict between this Article and the other law: Chapter 19.34 RCW.
- NEW SECTION. Sec. 106. RULES OF CONSTRUCTION. (1) This chapter must be liberally construed and applied to promote its underlying purposes and policies to:
- 27 (a) Support and facilitate the realization of the full potential of 28 computer information transactions;
  - (b) Clarify the law governing computer information transactions;
- 30 (c) Enable expanding commercial practice in computer information 31 transactions by commercial usage and agreement of the parties;
- 32 (d) Promote uniformity of the law with respect to the subject 33 matter of this chapter among states that enact it; and
- 34 (e) Permit the continued expansion of commercial practices in the 35 excluded transactions through custom, usage, and agreement of the 36 parties.
- 37 (2) Except as otherwise provided in section 113(1) of this act, the 38 use of mandatory language or the absence of a phrase such as "unless

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- otherwise agreed" in a provision of this chapter does not preclude the parties from varying the effect of the provision by agreement.
- 3 (3) The fact that a provision of this chapter imposes a condition 4 for a result does not by itself mean that the absence of that condition 5 yields a different result.
- 6 (4) To be enforceable, a term need not be conspicuous, negotiated, 7 or expressly assented or agreed to, unless this chapter expressly so 8 requires.
- 9 <u>NEW SECTION.</u> **Sec. 107.** LEGAL RECOGNITION OF ELECTRONIC RECORD AND 10 AUTHENTICATION; USE OF ELECTRONIC AGENTS. (1) A record or 11 authentication may not be denied legal effect or enforceability solely 12 because it is in electronic form.
- 13 (2) This chapter does not require that a record or authentication 14 be generated, stored, sent, received, or otherwise processed by 15 electronic means or in electronic form.
- 16 (3) In any transaction, a person may establish requirements 17 regarding the type of authentication or record acceptable to it.
- (4) A person that uses an electronic agent that it has selected for making an authentication, performance, or agreement, including manifestation of assent, is bound by the operations of the electronic agent, even if no individual was aware of or reviewed the agent's operations or the results of the operations.
- NEW SECTION. Sec. 108. PROOF AND EFFECT OF AUTHENTICATION. (1)
  Authentication may be proven in any manner, including a showing that a
  party made use of information or access that could have been available
  only if it engaged in conduct or operations that authenticated the
  record or term.
- (2) Compliance with a commercially reasonable attribution procedure agreed to or adopted by the parties or established by law for authenticating a record authenticates the record as a matter of law.
- NEW SECTION. Sec. 109. CHOICE OF LAW. (1) The parties in their agreement may choose the applicable law. However, the choice is not enforceable in a consumer contract to the extent it would vary a rule that may not be varied by agreement under the law of the jurisdiction whose law would apply under subsections (2) and (3) of this section in the absence of the agreement.

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- 1 (2) In the absence of an enforceable agreement on choice of law, 2 the following rules determine which jurisdiction's law governs in all 3 respects for purposes of contract law:
- 4 (a) An access contract or a contract providing for electronic 5 delivery of a copy is governed by the law of the jurisdiction in which 6 the licensor was located when the agreement was entered into;
- 7 (b) A consumer contract that requires delivery of a copy on a 8 tangible medium is governed by the law of the jurisdiction in which the 9 copy is or should have been delivered to the consumer;
- 10 (c) In all other cases, the contract is governed by the law of the 11 jurisdiction having the most significant relationship to the 12 transaction.
- (3) In cases governed by subsection (2) of this section, if the jurisdiction whose law governs is outside the United States, the law of that jurisdiction governs only if it provides substantially similar protections and rights to a party not located in that jurisdiction as are provided under this chapter. Otherwise, the law of the state that has the most significant relationship to the transaction governs.
- (4) For purposes of this section, a party is located at its place of business if it has one place of business, at its chief executive office if it has more than one place of business, or at its place of incorporation or primary registration if it does not have a physical place of business. Otherwise, a party is located at its primary residence.
- NEW SECTION. Sec. 110. CONTRACTUAL CHOICE OF FORUM. (1) The parties in their agreement may choose an exclusive judicial forum unless the choice is unreasonable and unjust.
- 28 (2) A judicial forum specified in an agreement is not exclusive 29 unless the agreement expressly so provides.
- NEW SECTION. Sec. 111. UNCONSCIONABLE CONTRACT OR TERM. (1) If a court as a matter of law finds a contract or a term thereof to have been unconscionable at the time it was made, the court may refuse to enforce the contract, enforce the remainder of the contract without the unconscionable term, or limit the application of the unconscionable term so as to avoid an unconscionable result.
- 36 (2) If it is claimed or appears to the court that a contract or 37 term thereof may be unconscionable, the parties must be afforded a

- 1 reasonable opportunity to present evidence as to its commercial
- 2 setting, purpose, and effect to aid the court in making the
- 3 determination.
- 4 NEW SECTION. Sec. 112. MANIFESTING ASSENT; OPPORTUNITY TO REVIEW.
- 5 (1) A person manifests assent to a record or term if the person, acting
- 6 with knowledge of, or after having an opportunity to review the record
- 7 or term or a copy of it:
- 8 (a) Authenticates the record or term with intent to adopt or accept
- 9 it; or
- 10 (b) Intentionally engages in conduct or makes statements with
- 11 reason to know that the other party or its electronic agent may infer
- 12 from the conduct or statement that the person assents to the record or
- 13 term.
- 14 (2) An electronic agent manifests assent to a record or term if,
- 15 after having an opportunity to review it, the electronic agent:
- 16 (a) Authenticates the record or term; or
- 17 (b) Engages in operations that in the circumstances indicate 18 acceptance of the record or term.
- 19 (3) If this chapter or other law requires assent to a specific
- 20 term, a manifestation of assent must relate specifically to the term.
- 21 (4) Conduct or operations manifesting assent may be proved in any
- 22 manner, including a showing that a person or an electronic agent
- 23 obtained or used the information or informational rights and that a
- 24 procedure existed by which a person or an electronic agent must have
- 25 engaged in the conduct or operations in order to do so. Proof of
- 26 compliance with subsection (1)(b) of this section is sufficient if
- 27 there is conduct that assents and subsequent conduct that reaffirms
- 28 assent by electronic means.
- 29 (5) With respect to an opportunity to review, the following rules
- 30 apply:
- 31 (a) A person has an opportunity to review a record or term only if
- 32 it is made available in a manner that ought to call it to the attention
- 33 of a reasonable person and permit review.
- 34 (b) An electronic agent has an opportunity to review a record or
- 35 term only if it is made available in a manner that would enable a
- 36 reasonably configured electronic agent to react to the record or term.
- 37 (c) If a record or term is available for review only after a person
- 38 becomes obligated to pay or begins its performance, the person has an

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- opportunity to review only if it has a right to a return if it rejects the record. However, a right to a return is not required if:
- 3 (i) The record proposes a modification of contract or provides 4 particulars of performance under section 305 of this act; or
- (ii) The primary performance is other than delivery or acceptance of a copy, the agreement is not a mass-market transaction, and the parties at the time of contracting had reason to know that a record or term would be presented after performance, use, or access to the information began.
- 10 (d) The right to a return under (c) of this subsection may arise by 11 law or by agreement.
- 12 (6) The effect of provisions of this section may be modified by an 13 agreement setting out standards applicable to future transactions 14 between the parties.
- 15 (7) Providers of online services, network access, and telecommunications services, or the operators of facilities thereof, do 16 17 not manifest assent to a contractual relationship simply by their provision of these services to other parties, including but not limited 18 19 to transmission, routing, or providing connections, linking, caching, 20 hosting, information location tools, or storage of materials at the 21 request or initiation of a person other than the service provider.
- NEW SECTION. Sec. 113. VARIATION BY AGREEMENT; COMMERCIAL PRACTICE. (1) The effect of any provision of this chapter, including an allocation of risk or imposition of a burden, may be varied by agreement of the parties. However, the following rules apply:
- 26 (a) Obligations of good faith, diligence, reasonableness, and care 27 imposed by this chapter may not be disclaimed by agreement, but the 28 parties by agreement may determine the standards by which the 29 performance of the obligation is to be measured if the standards are 30 not manifestly unreasonable.
- 31 (b) The limitations on enforceability imposed by unconscionability 32 under section 111 of this act and fundamental public policy under 33 section 105(2) of this act may not be varied by agreement.
- (c) Limitations on enforceability of, or agreement to, a contract, term, or right expressly stated in the sections listed in the following subparagraphs may not be varied by agreement except to the extent provided in each section:

- 1 (i) The limitations on agreed choice of law in section 109(1) of 2 this act;
- 3 (ii) The limitations on agreed choice of forum in section 110 of 4 this act;
- 5 (iii) The requirements for manifesting assent and opportunity for 6 review in section 112 of this act;
  - (iv) The limitations on enforceability in section 201 of this act;
- 8 (v) The limitations on a mass-market license in section 209 of this 9 act;
- 10 (vi) The consumer defense arising from an electronic error in 11 section 214 of this act;
- 12 (vii) The requirements for an enforceable term in sections 303(2),
- 13 307(7), 406 (2) and (3), and 804(1) of this act;
- (viii) The limitations on a financier in sections 507 through 511 of this act;
- 16 (ix) The restrictions on altering the period of limitations in 17 section 805 (1) and (2) of this act; and
- 18 (x) The limitations on self-help repossession in sections 815(2)
- 19 and 816 of this act.
- 20 (2) Any usage of trade of which the parties are or should be aware
- 21 and any course of dealing or course of performance between the parties
- 22 are relevant to determining the existence or meaning of an agreement.
- NEW SECTION. Sec. 114. SUPPLEMENTAL PRINCIPLES; GOOD FAITH;
- 24 DECISION FOR COURT; REASONABLE TIME; REASON TO KNOW. (1) Unless
- 25 displaced by this chapter, principles of law and equity, including the
- 26 law merchant and the common law of this state relative to capacity to
- 27 contract, principal and agent, estoppel, fraud, misrepresentation,
- 28 duress, coercion, mistake, and other validating or invalidating cause,
- 29 supplement this chapter. Among the laws supplementing and not
- 30 displaced by this chapter are trade secret laws and unfair competition
- 31 laws.

- 32 (2) Every contract or duty within the scope of this chapter imposes
- 33 an obligation of good faith in its performance or enforcement.
- 34 (3) Whether a term is conspicuous or is unenforceable under section
- 35 105 (1) or (2), 111, or 209(1) of this act and whether an attribution
- 36 procedure is commercially reasonable or effective under section 108,
- 37 212, or 213 of this act are questions to be determined by the court.

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- 1 (4) Whether an agreement has legal consequences is determined by 2 this chapter.
- 3 (5) Whenever this chapter requires any action to be taken within a 4 reasonable time, the following rules apply:
- 5 (a) What is a reasonable time for taking the action depends on the 6 nature, purpose, and circumstances of the action.
- 7 (b) Any time that is not manifestly unreasonable may be fixed by 8 agreement.
- 9 (6) A person has reason to know a fact if the person has knowledge 10 of the fact or, from all the facts and circumstances known to the 11 person without investigation, the person should be aware that the fact 12 exists.
- 13 PART 2
- 14 FORMATION AND TERMS

#### 15 SUBPART A. FORMATION OF CONTRACT

- NEW SECTION. Sec. 201. FORMAL REQUIREMENTS. (1) Except as otherwise provided in this section, a contract requiring payment of a contract fee of five thousand dollars or more is not enforceable by way of action or defense unless:
- 20 (a) The party against which enforcement is sought authenticated a 21 record sufficient to indicate that a contract has been formed and which 22 reasonably identifies the copy or subject matter to which the contract 23 refers; or
- (b) The agreement is a license for an agreed duration of one year or less or which may be terminated at will by the party against which the contract is asserted.
- (2) A record is sufficient under subsection (1) of this section even if it omits or incorrectly states a term, but the contract is not enforceable under that subsection beyond the number of copies or subject matter shown in the record.
- 31 (3) A contract that does not satisfy the requirements of subsection 32 (1) of this section is nevertheless enforceable under that subsection 33 if:
- 34 (a) A performance was tendered or the information was made 35 available by one party and the tender was accepted or the information 36 accessed by the other; or

1 (b) The party against which enforcement is sought admits in court, 2 by pleading or by testimony or otherwise under oath, facts sufficient 3 to indicate a contract has been made, but the agreement is not 4 enforceable under this subsection (3)(b) beyond the number of copies or 5 the subject matter admitted.

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- (4) Between merchants, if, within a reasonable time, a record in confirmation of the contract and sufficient against the sender is received and the party receiving it has reason to know its contents, the record satisfies subsection (1) of this section against the party receiving it unless notice of objection to its contents is given in a record within a reasonable time after the confirming record is received.
- 13 (5) An agreement that the requirements of this section need not be 14 satisfied as to future transactions is effective if evidenced in a 15 record authenticated by the person against which enforcement is sought.
- 16 (6) A transaction within the scope of this chapter is not subject 17 to a statute of frauds contained in another law of this state including 18 RCW 19.36.010.
- NEW SECTION. Sec. 202. FORMATION IN GENERAL. (1) A contract may be formed in any manner sufficient to show agreement, including offer and acceptance or conduct of both parties or operations of electronic agents which recognize the existence of a contract.
  - (2) If the parties so intend, an agreement sufficient to constitute a contract may be found even if the time of its making is undetermined, one or more terms are left open or to be agreed on, the records of the parties do not otherwise establish a contract, or one party reserves the right to modify terms.
- (3) Even if one or more terms are left open or to be agreed upon, a contract does not fail for indefiniteness if the parties intended to make a contract and there is a reasonably certain basis for giving an appropriate remedy.
- 32 (4) In the absence of conduct or performance by both parties to the 33 contrary, a contract is not formed if there is a material disagreement 34 about a material term, including a term concerning scope.
  - (5) If a term is to be adopted by later agreement and the parties intend not to be bound unless the term is so adopted, a contract is not formed if the parties do not agree to the term. In that case, each party shall deliver to the other party, or with the consent of the

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- 1 other party destroy, all copies of information, access materials, and
- 2 other materials received or made, and each party is entitled to a
- 3 return with respect to any contract fee paid for which performance has
- 4 not been received, has not been accepted, or has been redelivered
- 5 without any benefit being retained. The parties remain bound by any
- 6 restriction in a contractual use term with respect to information or
- 7 copies received or made from copies received pursuant to the agreement,
- 8 but the contractual use term does not apply to information or copies
- 9 properly received or obtained from another source.
- 10 <u>NEW SECTION.</u> **Sec. 203.** OFFER AND ACCEPTANCE IN GENERAL. Unless
- 11 otherwise unambiguously indicated by the language or the circumstances:
- 12 (1) An offer to make a contract invites acceptance in any manner
- 13 and by any medium reasonable under the circumstances.
- 14 (2) An order or other offer to acquire a copy for prompt or current
- 15 delivery invites acceptance by either a prompt promise to ship or a
- 16 prompt or current shipment of a conforming or nonconforming copy.
- 17 However, a shipment of a nonconforming copy is not an acceptance if the
- 18 licensor seasonably notifies the licensee that the shipment is offered
- 19 only as an accommodation to the licensee.
- 20 (3) If the beginning of a requested performance is a reasonable
- 21 mode of acceptance, an offeror that is not notified of acceptance or
- 22 performance within a reasonable time may treat the offer as having
- 23 lapsed before acceptance.
- 24 (4) If an offer in an electronic message evokes an electronic
- 25 message accepting the offer, a contract is formed:
- 26 (a) When an electronic acceptance is received; or
- 27 (b) If the response consists of beginning performance, full
- 28 performance, or giving access to information, when the performance is
- 29 received or the access is enabled and necessary access materials are
- 30 received.
- 31 <u>NEW SECTION.</u> Sec. 204. ACCEPTANCE WITH VARYING TERMS. (1) In
- 32 this section, an acceptance materially alters an offer if it contains
- 33 a term that materially conflicts with or varies a term of the offer or
- 34 that adds a material term not contained in the offer.
- 35 (2) Except as otherwise provided in section 205 of this act, a
- 36 definite and seasonable expression of acceptance operates as an

- l acceptance, even if the acceptance contains terms that vary from the
- 2 terms of the offer, unless the acceptance materially alters the offer.
- 3 (3) If an acceptance materially alters the offer, the following 4 rules apply:
  - (a) A contract is not formed unless:

- 6 (i) A party agrees, such as by manifesting assent, to the other 7 party's offer or acceptance; or
- 8 (ii) All the other circumstances, including the conduct of the 9 parties, establish a contract.
- 10 (b) If a contract is formed by the conduct of both parties, the 11 terms of the contract are determined under section 210 of this act.
- 12 (4) If an acceptance varies from but does not materially alter the 13 offer, a contract is formed based on the terms of the offer. In 14 addition, the following rules apply:
- 15 (a) Terms in the acceptance which conflict with terms in the offer 16 are not part of the contract.
- 17 (b) An additional nonmaterial term in the acceptance is a proposal 18 for an additional term. Between merchants, the proposed additional 19 term becomes part of the contract unless the offeror gives notice of 20 objection before, or within a reasonable time after, it receives the 21 proposed terms.
- NEW SECTION. Sec. 205. CONDITIONAL OFFER OR ACCEPTANCE. (1) In this section, an offer or acceptance is conditional if it is conditioned on agreement by the other party to all the terms of the offer or acceptance.
- (2) Except as otherwise provided in subsection (3) of this section, a conditional offer or acceptance precludes formation of a contract unless the other party agrees to its terms, such as by manifesting assent.
- 30 (3) If an offer and acceptance are in standard forms and at least 31 one form is conditional, the following rules apply:
- (a) Conditional language in a standard term precludes formation of a contract only if the actions of the party proposing the form are consistent with the conditional language, such as by refusing to perform, refusing to permit performance, or refusing to accept the benefits of the agreement, until its proposed terms are accepted.
- 37 (b) A party that agrees, such as by manifesting assent, to a 38 conditional offer that is effective under (a) of this subsection adopts

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- 1 the terms of the offer under section 208 or 209 of this act, except a
- 2 term that conflicts with an expressly agreed term regarding price or
- 3 quantity.
- 4 <u>NEW SECTION.</u> **Sec. 206.** OFFER AND ACCEPTANCE: ELECTRONIC AGENTS.
- 5 (1) A contract may be formed by the interaction of electronic agents.
- 6 If the interaction results in the electronic agents' engaging in
- 7 operations that under the circumstances indicate acceptance of an
- 8 offer, a contract is formed, but a court may grant appropriate relief
- 9 if the operations resulted from fraud, electronic mistake, or the like.
- 10 (2) A contract may be formed by the interaction of an electronic
- 11 agent and an individual acting on the individual's own behalf or for
- 12 another person. A contract is formed if the individual takes an action
- 13 or makes a statement that the individual can refuse to take or say and
- 14 that the individual has reason to know will:
- 15 (a) Cause the electronic agent to perform, provide benefits, or
- 16 allow the use or access that is the subject of the contract, or send
- 17 instructions to do so; or
- 18 (b) Indicate acceptance, regardless of other expressions or actions
- 19 by the individual to which the individual has reason to know the
- 20 electronic agent cannot react.
- 21 (3) The terms of a contract formed under subsection (2) of this
- 22 section are determined under section 208 or 209 of this act but do not
- 23 include a term provided by the individual if the individual had reason
- 24 to know that the electronic agent could not react to the term.
- 25 <u>NEW SECTION.</u> **Sec. 207.** FORMATION: RELEASES OF INFORMATIONAL
- 26 RIGHTS. (1) A release is effective without consideration if it is:
- 27 (a) In a record to which the releasing party agrees, such as by
- 28 manifesting assent, and which identifies the informational rights
- 29 released; or
- 30 (b) Enforceable under estoppel, implied license, or other law.
- 31 (2) A release continues for the duration of the informational
- 32 rights released if the release does not specify its duration and does
- 33 not require affirmative performance after the grant of the release by:
- 34 (a) The party granting the release; or
- 35 (b) The party receiving the release, except for relatively
- 36 insignificant acts.

1 (3) In cases not governed by subsection (2) of this section, the 2 duration of a release is governed by section 308 of this act.

# SUBPART B. TERMS OF RECORDS

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- 4 <u>NEW SECTION.</u> **Sec. 208.** ADOPTING TERMS OF RECORDS. Except as 5 otherwise provided in section 209 of this act, the following rules 6 apply:
- 7 (1) A party adopts the terms of a record, including a standard 8 form, as the terms of the contract if the party agrees to the record, 9 such as by manifesting assent.
- (2) The terms of a record may be adopted pursuant to subsection (1) 10 11 of this section after beginning performance or use if the parties had reason to know that their agreement would be represented in whole or 12 13 part by a later record to be agreed on and there would not be an opportunity to review the record or a copy of it before performance or 14 use begins. If the parties fail to agree to the later terms and did 15 16 not intend to form a contract unless they so agreed, section 202(5) of 17 this act applies.
- 18 (3) If a party adopts the terms of a record, the terms become part 19 of the contract without regard to the party's knowledge or 20 understanding of individual terms in the record, except for a term that 21 is unenforceable because it fails to satisfy another requirement of 22 this chapter.
- NEW SECTION. Sec. 209. MASS-MARKET LICENSE. (1) A party adopts the terms of a mass-market license for purposes of section 208 of this act only if the party agrees to the license, such as by manifesting assent, before or during the party's initial performance or use of or access to the information. A term is not part of the license if:
- 28 (a) The term is unconscionable or is unenforceable under section 29 105 (1) or (2) of this act; or
- 30 (b) Subject to section 301 of this act, the term conflicts with a 31 term to which the parties to the license have expressly agreed.
- 32 (2) If a mass-market license or a copy of the license is not 33 available in a manner permitting an opportunity to review by the 34 licensee before the licensee becomes obligated to pay and the licensee 35 does not agree, such as by manifesting assent, to the license after

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- 1 having an opportunity to review, the licensee is entitled to a return 2 under section 112 of this act and, in addition, to:
- 3 (a) Reimbursement of any reasonable expenses incurred in complying 4 with the licensor's instructions for returning or destroying the 5 computer information or, in the absence of instructions, expenses 6 incurred for return postage or similar reasonable expense in returning 7 the computer information; and
- 8 (b) Compensation for any reasonable and foreseeable costs of 9 restoring the licensee's information processing system to reverse 10 changes in the system caused by the installation, if:
- 11 (i) The installation occurs because information must be installed 12 to enable review of the license; and
- (ii) The installation alters the system or information in it but does not restore the system or information after removal of the installed information because the licensee rejected the license.
- 16 (3) In a mass-market transaction, if the licensor does not have an opportunity to review a record containing proposed terms from the licensee before the licensor delivers or becomes obligated to deliver the information, and if the licensor does not agree, such as by manifesting assent, to those terms after having that opportunity, the licensor is entitled to a return.
- NEW SECTION. Sec. 210. TERMS OF CONTRACT FORMED BY CONDUCT. (1) 22 23 Except as otherwise provided in subsection (2) of this section and 24 subject to section 301 of this act, if a contract is formed by conduct 25 of the parties, the terms of the contract are determined by consideration of the terms and conditions to which the parties 26 expressly agreed, course of performance, course of dealing, usage of 27 trade, the nature of the parties' conduct, the records exchanged, the 28 29 information or informational rights involved, and all other relevant circumstances. If a court cannot determine the terms of the contract 30 from the foregoing factors, the supplementary principles of this 31 32 chapter apply.
- 33 (2) This section does not apply if the parties authenticate a 34 record of the contract or a party agrees, such as by manifesting 35 assent, to the record containing the terms of the other party.
- 36 <u>NEW SECTION.</u> **Sec. 211.** PRETRANSACTION DISCLOSURES IN INTERNET-37 TYPE TRANSACTIONS. This section applies to a licensor that makes its

- 1 computer information available to a licensee by electronic means from
- 2 its Internet or similar electronic site. In such a case, the licensor
- 3 affords an opportunity to review the terms of a standard form license
- 4 which opportunity satisfies section 112(5) of this act with respect to
- 5 a licensee that acquires the information from that site, if the
- 6 licensor:
- 7 (1) Makes the standard terms of the license readily available for
- 8 review by the licensee before the information is delivered or the
- 9 licensee becomes obligated to pay, whichever occurs first, by:
- 10 (a) Displaying prominently and in close proximity to a description
- 11 of the computer information, or to instructions or steps for acquiring
- 12 it, the standard terms or a reference to an electronic location from
- 13 which they can be readily obtained; or
- 14 (b) Disclosing the availability of the standard terms in a
- 15 prominent place on the site from which the computer information is
- 16 offered and promptly furnishing a copy of the standard terms on request
- 17 before the transfer of the computer information; and
- 18 (2) Does not take affirmative acts to prevent printing or storage
- 19 of the standard terms for archival or review purposes by the licensee.

# 20 SUBPART C. ELECTRONIC CONTRACTS: GENERALLY

- 21 <u>NEW SECTION.</u> **Sec. 212.** COMMERCIAL REASONABLENESS OF ATTRIBUTION
- 22 PROCEDURE. The commercial reasonableness or efficacy of an attribution
- 23 procedure is determined by the court. In making this determination,
- 24 the following rules apply:
- 25 (1) An attribution procedure established by law is commercially
- 26 reasonable and effective for transactions within the coverage of the
- 27 statute or rule.
- 28 (2) Except as otherwise provided in subsection (1) of this section,
- 29 commercial reasonableness and effectiveness is determined in light of
- 30 the purposes of the procedure and the commercial circumstances at the
- 31 time the parties agreed to or adopted the procedure.
- 32 (3) A commercially reasonable attribution procedure may use any
- 33 security device or method that is commercially reasonable under the
- 34 circumstances.
- 35 <u>NEW SECTION.</u> **Sec. 213.** DETERMINING ATTRIBUTION OF ELECTRONIC
- 36 EVENT TO PERSON. (1) An electronic event, including an electronic

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1 message, display, record, authentication, or performance, is attributed
2 to a person if:

(a) It was the act of that person or its electronic agent;

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- 4 (b) The person is otherwise bound by it under the law of agency or 5 other law; or
- 6 (c) Attribution is verified pursuant to an attribution procedure as 7 provided in subsection (2) of this section.
- 8 (2) If there is an attribution procedure between the parties with 9 respect to the electronic event, the following rules apply:
- 10 (a) The effect of compliance with an attribution procedure 11 established by other law or administrative rule is determined by that 12 law or rule.
  - (b) In all other cases and subject to (c), (d), and (e) of this subsection, if the person relying on the electronic event and the person to whom the electronic event is attributed agreed to use or knowingly adopted an attribution procedure, the electronic event is attributable to the person identified by the procedure, if the person relying on that attribution satisfies the burden of establishing that:
    - (i) The attribution procedure was commercially reasonable;
  - (ii) The person so relying accepted or relied on the electronic event in good faith and in compliance with the attribution procedure and any additional agreement with or separate instructions of, the other party; provided that the party relying on the electronic event is not required to follow an instruction that violates an agreement evidenced by a record authenticated by the parties or an instruction which is not received at a time and in a manner affording the person relying on the electronic act a reasonable opportunity to verify its attribution and act on the notice; and
- (iii) The attribution procedure indicated that the electronic event was that of the person to which attribution is sought.
  - (c) Attribution under the provisions of (b), (d), and (e) of this subsection shall not apply to a consumer. This limitation is intended to leave to existing law and the courts the determination of when an electronic event should be attributed to a consumer. The court may not infer from this limitation the nature of existing law or the proper rule for attributing an electronic event to a consumer.
- 37 (d) By agreement evidenced by an authenticated record, a person who 38 could otherwise attribute an electronic event to another person

- 1 pursuant to (b) of this subsection may limit the extent to which such 2 person is entitled to do so.
- 3 (e) If an electronic event is attributed to a person under (b) of 4 this subsection, that person may prevent such attribution by satisfying 5 the burden of establishing that the electronic event was not caused 6 directly or indirectly by another person:
- 7 (i) Entrusted at any time with the right or duty to act for the 8 person to whom the electronic event is attributed (the "attributed 9 person") with respect to such event or the attribution procedure; or
- (ii) Who obtained, from a source controlled by the attributed person and without authority of the person relying on the electronic event, information facilitating breach of the attribution procedure, regardless of how the information was obtained or whether the attributed person was at fault. Information includes any access device, computer information, or the like.
- In order to avoid attribution under this subsection (2)(e), this burden must be satisfied with respect to both (e)(i) and (ii) of this subsection.
- 19 (3) The rights and obligations arising under this section may not 20 be varied by agreement except that nothing in this section prohibits an 21 agreement with a consumer for an attribution procedure that includes 22 different rights and obligations if such an agreement could be made 23 under a statute or law other than this chapter.
- (4) As used in this section, "burden of establishing" a fact means the burden of persuading the triers of fact that the existence of the fact is more probable than its nonexistence.
- NEW SECTION. Sec. 214. ELECTRONIC ERROR: CONSUMER DEFENSES. (1)
  In this section, "electronic error" means an error in an electronic
  message created by a consumer using an information processing system if
  a reasonable method to detect and correct or avoid the error was not
  provided.
- 32 (2) In an automated transaction, a consumer is not bound by an 33 electronic message that the consumer did not intend and which was 34 caused by an electronic error, if the consumer:
  - (a) Promptly on learning of the error:

(i) Notifies the other party of the error; and

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- 1 (ii) Causes delivery to the other party or, pursuant to reasonable 2 instructions received from the other party, delivers to another person 3 or destroys all copies of the information; and
- 4 (b) Has not used, or received any benefit or value from, the information or caused the information or benefit to be made available to a third party.
- 7 (3) If subsection (2) of this section does not apply, the effect of 8 an electronic error is determined by other law.
- 9 <u>NEW SECTION.</u> **Sec. 215.** ELECTRONIC MESSAGE: WHEN EFFECTIVE; 10 EFFECT OF ACKNOWLEDGMENT. (1) Receipt of an electronic message is 11 effective when received even if no individual is aware of its receipt.
- 12 (2) Receipt of an electronic acknowledgment of an electronic 13 message establishes that the message was received but by itself does 14 not establish that the content sent corresponds to the content 15 received.

#### 16 SUBPART D. IDEA OR INFORMATION SUBMISSIONS

- NEW SECTION. Sec. 216. IDEA OR INFORMATION SUBMISSION. (1) The following rules apply to a submission of an idea or information for the creation, development, or enhancement of computer information which is not made pursuant to an existing agreement requiring the submission:
- 21 (a) A contract is not formed and is not implied from the mere 22 receipt of an unsolicited submission.
- (b) Engaging in a business, trade, or industry that by custom or practice regularly acquires ideas is not in itself an express or implied solicitation of the information.
- (c) If the recipient seasonably notifies the person making the submission that the recipient maintains a procedure to receive and review submissions, a contract is formed only if:
- 29 (i) The submission is made and a contract accepted pursuant to that 30 procedure; or
- 31 (ii) The recipient expressly agrees to terms concerning the 32 submission.
- 33 (2) An agreement to disclose an idea creates a contract enforceable 34 against the receiving party only if the idea as disclosed is 35 confidential, concrete, and novel to the business, trade, or industry 36 or the party receiving the disclosure otherwise expressly agreed.

1 PART 3
2 CONSTRUCTION

# 3 SUBPART A. GENERAL

NEW SECTION. Sec. 301. PAROL OR EXTRINSIC EVIDENCE. Terms with respect to which confirmatory records of the parties agree or which are otherwise set forth in a record intended by the parties as a final expression of their agreement with respect to terms included therein may not be contradicted by evidence of any previous agreement or of a contemporaneous oral agreement but may be explained or supplemented by:

- 10 (1) Course of performance, course of dealing, or usage of trade; 11 and
- 12 (2) Evidence of consistent additional terms, unless the court finds 13 the record to have been intended as a complete and exclusive statement 14 of the terms of the agreement.
- NEW SECTION. Sec. 302. PRACTICAL CONSTRUCTION. (1) The express terms of an agreement and any course of performance, course of dealing, or usage of trade must be construed whenever reasonable as consistent with each other. However, if that construction is unreasonable:
- 19 (a) Express terms prevail over course of performance, course of 20 dealing, and usage of trade;
- 21 (b) Course of performance prevails over course of dealing and usage 22 of trade; and
- 23 (c) Course of dealing prevails over usage of trade.
- (2) An applicable usage of trade in the place where any part of performance is to occur must be used in interpreting the agreement as to that part of the performance.
- 27 (3) Evidence of a relevant course of performance, course of dealing, or usage of trade offered by one party in a proceeding is not admissible unless and until the party offering the evidence has given the other party notice that the court finds sufficient to prevent unfair surprise.
- 32 (4) The existence and scope of a usage of trade must be proved as 33 facts.

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- NEW SECTION. Sec. 303. MODIFICATION AND RESCISSION. (1) An agreement modifying a contract subject to this chapter needs no consideration to be binding.
- 4 (2) An authenticated record that precludes modification or 5 rescission except by an authenticated record may not otherwise be 6 modified or rescinded. In a standard form supplied by a merchant to a 7 consumer, a term requiring an authenticated record for modification of 8 the contract is not enforceable unless the consumer manifests assent to 9 the term.
- 10 (3) A modification of a contract and the contract as modified must 11 satisfy the requirements of sections 201(1) and 307(7) of this act if 12 the contract as modified is within those provisions.
- (4) An attempt at modification or rescission which does not satisfy subsection (2) or (3) of this section may operate as a waiver if section 702 of this act is satisfied.
- NEW SECTION. Sec. 304. CONTINUING CONTRACTUAL TERMS. (1) Terms of an agreement involving successive performances apply to all performances, even if the terms are not displayed or otherwise brought to the attention of a party with respect to each successive performance, unless the terms are modified in accordance with this chapter or the contract.
- (2) If a contract provides that terms may be changed as to future performances by compliance with a described procedure, a change proposed in good faith pursuant to that procedure becomes part of the contract if the procedure:
- 26 (a) Reasonably notifies the other party of the change; and
  - (b) In a mass-market transaction, permits the other party to terminate the contract as to future performance if the change alters a material term and the party in good faith determines that the modification is unacceptable.
- 31 (3) The parties by agreement may determine the standards for 32 reasonable notice unless the agreed standards are manifestly 33 unreasonable in light of the commercial circumstances.
- 34 (4) The enforceability of changes made pursuant to a procedure that 35 does not comply with subsection (2) of this section is determined by 36 the other provisions of this Article or other law.

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- NEW SECTION. Sec. 305. TERMS TO BE SPECIFIED. An agreement that 1
- is otherwise sufficiently definite to be a contract is not invalid 2
- because it leaves particulars of performance to be specified by one of 3
- 4 the parties. If particulars of performance are to be specified by a
- 5 party, the following rules apply:
- (1) Specification must be made in good faith and within limits set 6 7 by commercial reasonableness.
- (2) If a specification materially affects the other party's 8 9 performance but is not seasonably made, the other party:
- 10 (a) Is excused for any resulting delay in its performance; and
- 11 (b) May perform, suspend performance, or treat the failure to
- 12 specify as a breach of contract.
- 13 Sec. 306. PERFORMANCE UNDER OPEN TERMS. NEW SECTION. Α
- 14 performance obligation of a party that cannot be determined from the
- 15 agreement or from other provisions of this chapter requires the party
- 16 to perform in a manner and in a time that is reasonable in light of the
- commercial circumstances existing at the time of agreement. 17

#### 18 SUBPART B. INTERPRETATION

- 19 NEW SECTION. Sec. 307. INTERPRETATION AND REQUIREMENTS FOR GRANT.
- 20 (1) A license grants:
- 21 (a) The contractual rights that are expressly described; and
- 22 (b) A contractual right to use any informational rights within the
- 23 licensor's control at the time of contracting which are necessary in
- 24 the ordinary course to exercise the expressly described rights.
- 25 (2) If a license expressly limits use of the information or
- informational rights, use in any other manner is a breach of contract. 26
- 27 In all other cases, a license contains an implied limitation that the
- 28 licensee will not use the information or informational rights otherwise
- than as described in subsection (1) of this section. 29
- inconsistent with this implied limitation is not a breach if it is
- 31 permitted under applicable law in the absence of the implied
- 32 limitation.

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- (3) An agreement that does not specify the number of permitted 33
- 34 users permits a number of users which is reasonable in light of the
- 35 informational rights involved and the commercial circumstances existing
- 36 at the time of the agreement.

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- 1  $\qquad$  (4) A party is not entitled to any rights in new versions of, or
- 2 improvements or modifications to, information made by the other party.
- 3 A licensor's agreement to provide new versions, improvements, or
- 4 modifications requires that the licensor provide them as developed and
- 5 made generally commercially available from time to time by the
- 6 licensor.
- 7 (5) Neither party is entitled to receive copies of source code,
- 8 schematics, master copy, design material, or other information used by
- 9 the other party in creating, developing, or implementing the
- 10 information.
- 11 (6) Terms concerning scope must be construed under ordinary
- 12 principles of contract interpretation in light of the informational
- 13 rights and the commercial context. In addition, the following rules
- 14 apply:
- 15 (a) A grant of "all possible rights and for all media" or "all
- 16 rights and for all media now known or later developed, " or a grant in
- 17 similar terms, includes all rights then existing or later created by
- 18 law and all uses, media, and methods of distribution or exhibition,
- 19 whether then existing or developed in the future and whether or not
- 20 anticipated at the time of the grant.
- 21 (b) A grant of an "exclusive license," or a grant in similar terms,
- 22 means that:
- 23 (i) For the duration of the license, the licensor will not
- 24 exercise, and will not grant to any other person, rights in the same
- 25 information or informational rights within the scope of the exclusive
- 26 grant; and
- 27 (ii) The licensor affirms that it has not previously granted those
- 28 rights in a contract in effect when the licensee's rights may be
- 29 exercised.
- 30 (7) The rules in this section may be varied only by a record that
- 31 is sufficient to indicate that a contract has been made and which is:
- 32 (a) Authenticated by the party against which enforcement is sought;
- 33 or
- 34 (b) Prepared and delivered by one party and adopted by the other
- 35 under section 208 or 209 of this act.
- 36 <u>NEW SECTION.</u> **Sec. 308.** DURATION OF CONTRACT. If an agreement
- 37 does not specify its duration, to the extent allowed by other law, the
- 38 following rules apply:

- 1 (1) Except as otherwise provided in subsection (2) of this section, 2 the agreement is enforceable for a time reasonable in light of the 3 licensed subject matter and commercial circumstances but may be 4 terminated as to future performances at will by either party during 5 that time on giving seasonable notice to the other party.
- 6 (2) The duration of contractual rights to use licensed subject
  7 matter is a time reasonable in light of the licensed informational
  8 rights and the commercial circumstances. However, subject to
  9 cancellation for breach of contract, the duration of the license is
  10 perpetual as to the contractual rights and contractual use terms if:
- 11 (a) The license is of a computer program that does not include 12 source code and the license:
- 13 (i) Transfers ownership of a copy; or
- (ii) Delivers a copy for a contract fee the total amount of which is fixed at or before the time of delivery of the copy; or
- (b) The license expressly grants the right to incorporate or use the licensed information or informational rights with information or informational rights from other sources in a combined work for public distribution or public performance.
- NEW SECTION. Sec. 309. AGREEMENT FOR PERFORMANCE TO PARTY'S SATISFACTION. (1) Except as otherwise provided in subsection (2) of this section, an agreement that provides that the performance of one party is to be to the satisfaction or approval of the other party requires performance sufficient to satisfy a reasonable person in the position of the party that must be satisfied.
- 26 (2) Performance must be to the subjective satisfaction of the other 27 party if:
- 28 (a) The agreement expressly so provides, such as by stating that 29 approval is in the "sole discretion" of the party, or words of similar 30 import; or
- 31 (b) The agreement is for informational content to be evaluated in 32 reference to subjective characteristics such as aesthetics, appeal, 33 suitability to taste, or subjective quality.

34 PART 4
35 WARRANTIES

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Sec. 401. WARRANTY AND OBLIGATIONS CONCERNING 1 NEW SECTION. NONINTERFERENCE AND NONINFRINGEMENT. (1) A licensor of information 2 3 that is a merchant regularly dealing in information of the kind 4 warrants that the information will be delivered free of the rightful 5 claim of any third person by way of infringement or misappropriation, but a licensee that furnishes detailed specifications to the licensor 6 7 and the method required for meeting the specifications holds the 8 licensor harmless against any such claim that arises out of compliance 9 with either the required specification or the required method except 10 for a claim that results from the failure of the licensor to adopt, or notify the licensee of, a noninfringing alternative of which the 11 licensor had reason to know. 12

(2) A licensor warrants:

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- 14 (a) For the duration of the license, that no person holds a 15 rightful claim to, or interest in, the information which arose from an 16 act or omission of the licensor, other than a claim by way of 17 infringement or misappropriation, which will interfere with the 18 licensee's enjoyment of its interest; and
- 19 (b) As to rights granted exclusively to the licensee, that within 20 the scope of the license:
- (i) To the knowledge of the licensor, any licensed patent rights are valid and exclusive to the extent exclusivity and validity are recognized by the law under which the patent rights were created; and (ii) In all other cases, the licensed informational rights are
- valid and exclusive for the information as a whole to the extent exclusivity and validity are recognized by the law applicable to the licensed rights in a jurisdiction to which the license applies.
- 28 (3) The warranties in this section are subject to the following 29 rules:
- 30 (a) If the licensed informational rights are subject to a right of 31 privileged use, collective administration, or compulsory licensing, the 32 warranty is not made with respect to those rights.
- 33 (b) The obligations under subsections (1) and (2)(b) of this 34 section apply solely to informational rights arising under the laws of 35 the United States or a state, unless the contract expressly provides 36 that the warranty obligations extend to rights under the laws of other 37 countries. Language is sufficient for this purpose if it states "The 38 licensor warrants 'exclusivity' 'noninfringement' 'in specified 39 countries' 'worldwide'," or words of similar import. In that case, the

- warranty extends to the specified country or, in the case of a reference to "worldwide" or the like, to all countries within the description, but only to the extent the rights are recognized under a treaty or international convention to which the country and the United States are signatories.
  - (c) The warranties under subsections (1) and (2)(b) of this section are not made by a license that merely permits use, or covenants not to claim infringement because of the use, of rights under a licensed patent.

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- 10 (4) Except as otherwise provided in subsection (5) of this section, 11 a warranty under this section may be disclaimed or modified only by 12 specific language or by circumstances that give the licensee reason to 13 know that the licensor does not warrant that competing claims do not exist or that the licensor purports to grant only the rights it may 14 15 In an automated transaction, language is sufficient if it is conspicuous. Otherwise, language in a record is sufficient if it 16 states "There is no warranty against interference with your enjoyment 17 18 of the information or against infringement, " or words of similar 19 import.
- (5) Between merchants, a grant of a "quitclaim," or a grant in similar terms, grants the information or informational rights without an implied warranty as to infringement or misappropriation or as to the rights actually possessed or transferred by the licensor.
- NEW SECTION. Sec. 402. EXPRESS WARRANTY. (1) Subject to subsection (3) of this section, an express warranty by a licensor is created as follows:
- 27 (a) An affirmation of fact or promise made by the licensor to its 28 licensee, including by advertising, which relates to the information 29 and becomes part of the basis of the bargain creates an express 30 warranty that the information to be furnished under the agreement will 31 conform to the affirmation or promise.
- 32 (b) Any description of the information which is made part of the 33 basis of the bargain creates an express warranty that the information 34 will conform to the description.
- 35 (c) Any sample, model, or demonstration of a final product which is 36 made part of the basis of the bargain creates an express warranty that 37 the performance of the information will reasonably conform to the 38 performance of the sample, model, or demonstration, taking into account

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- 1 differences that would appear to a reasonable person in the position of
- 2 the licensee between the sample, model, or demonstration and the
- 3 information as it will be used.
- 4 (2) It is not necessary to the creation of an express warranty that
- 5 the licensor use formal words, such as "warranty" or "guaranty," or
- 6 state a specific intention to make a warranty. However, an express
- 7 warranty is not created by:
- 8 (a) An affirmation or prediction merely of the value of the
- 9 information or informational rights;
- 10 (b) A display or description of a portion of the information to
- 11 illustrate the aesthetics, appeal, suitability to taste, subjective
- 12 quality, or the like of informational content; or
- 13 (c) A statement purporting to be merely opinion or commendation of
- 14 the information or informational rights.
- 15 (3) An express warranty or similar express contractual obligation,
- 16 if any, exists with respect to published informational content covered
- 17 by this chapter to the same extent that it would exist if the published
- 18 informational content had been published in a form that placed it
- 19 outside this chapter. However, if the warranty or similar express
- 20 contractual obligation is breached, the remedies of the aggrieved party
- 21 are those under this chapter and the agreement.
- 22 <u>NEW SECTION.</u> **Sec. 403.** IMPLIED WARRANTY: MERCHANTABILITY OF
- 23 COMPUTER PROGRAM. (1) Unless the warranty is disclaimed or modified,
- 24 a licensor that is a merchant with respect to computer programs of the
- 25 kind warrants:
- 26 (a) To the end user that the computer program is fit for the
- 27 ordinary purposes for which such computer programs are used;
- 28 (b) To the distributor that:
- 29 (i) The program is adequately packaged and labeled as the agreement
- 30 requires;
- 31 (ii) In the case of multiple copies, the copies are within the
- 32 variations permitted by the agreement, of even kind, quality, and
- 33 quantity within each unit and among all units involved; and
- 34 (iii) That the program conforms to any promises or affirmations of
- 35 fact made on the container or label.
- 36 (2) Unless disclaimed or modified, other implied warranties with
- 37 respect to computer programs may arise from course of dealing or usage
- 38 of trade.

- 1 (3) No warranty is created under this section with respect to 2 informational content, but an implied warranty may arise under section 3 404 of this act.
- 4 <u>NEW SECTION.</u> **Sec. 404.** IMPLIED WARRANTY: INFORMATIONAL CONTENT.
- 5 (1) Unless the warranty is disclaimed or modified, a merchant that, in
- 6 a special relationship of reliance with a licensee, collects, compiles,
- 7 processes, provides, or transmits informational content warrants to
- 8 that licensee that there is no inaccuracy in the informational content
- 9 caused by the merchant's failure to perform with reasonable care.
- 10 (2) A warranty does not arise under subsection (1) of this section 11 with respect to:
- 12 (a) Published informational content; or
- (b) A person that acts as a conduit or provides no more than
- 14 editorial services in collecting, compiling, distributing, processing,
- 15 providing, or transmitting informational content that under the 16 circumstances can be identified as that of a third person.
- 17 (3) The warranty under this section is not subject to the
- 18 preclusion in section 113(1)(a) of this act on disclaiming obligations
- 19 of diligence, reasonableness, or care.
- 20 <u>NEW SECTION.</u> **Sec. 405.** IMPLIED WARRANTY: LICENSEE'S PURPOSE;
- 21 SYSTEM INTEGRATION. (1) Unless the warranty is disclaimed or modified,
- 22 if a licensor at the time of contracting has reason to know any
- 23 particular purpose for which the computer information is required and
- 24 that the licensee is relying on the licensor's skill or judgment to
- 25 select, develop, or furnish suitable information, the following rules
- 26 apply:
- 27 (a) Except as otherwise provided in (b) of this subsection, there
- 28 is an implied warranty that the information is fit for that purpose.
- 29 (b) If from all the circumstances it appears that the licensor was
- 30 to be paid for the amount of its time or effort regardless of the
- 31 fitness of the resulting information, the warranty under (a) of this
- 32 subsection is that the information will not fail to achieve the
- 33 licensee's particular purpose as a result of the licensor's lack of
- 34 reasonable effort.
- 35 (2) There is no warranty under subsection (1) of this section with
- 36 regard to:

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- 1 (a) The aesthetics, appeal, suitability to taste, or subjective 2 quality of informational content; or
- 3 (b) Published informational content, but there may be a warranty 4 with regard to the licensor's selection among published informational 5 content from different providers if the selection is made by an 6 individual acting as or on behalf of the licensor.
- 7 (3) If an agreement requires a licensor to provide or select a system consisting of computer programs and goods, and the licensor has 9 reason to know that the licensee is relying on the skill or judgment of the licensor to select the components of the system, there is an implied warranty that the components provided or selected will function together as a system.
- 13 (4) The warranty under this section is not subject to the 14 preclusion in section 113(1)(a) of this act on disclaiming diligence, 15 reasonableness, or care.

# 16 <u>NEW SECTION.</u> **Sec. 406.** DISCLAIMER OR MODIFICATION OF WARRANTY.

- 17 (1) Words or conduct relevant to the creation of an express warranty 18 and words or conduct tending to disclaim or modify an express warranty 19 must be construed wherever reasonable as consistent with each other. 20 Subject to section 301 of this act with regard to parol or extrinsic
- 21 evidence, the disclaimer or modification is inoperative to the extent
- 22 that such construction is unreasonable.

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- (2) Except as otherwise provided in subsections (3), (4), and (5) of this section, to disclaim or modify an implied warranty or any part of it, but not the warranty in section 401 of this act, the following rules apply:
  - (a) Except as otherwise provided in this subsection:
- (i) To disclaim or modify the implied warranty arising under section 403 of this act, language must mention "merchantability" or "quality" or use words of similar import and, if in a record, must be conspicuous.
- (ii) To disclaim or modify the implied warranty arising under section 404 of this act, language in a record must mention "accuracy" or use words of similar import.
- 35 (b) Language to disclaim or modify the implied warranty arising 36 under section 405 of this act must be in a record and be conspicuous. 37 It is sufficient to state "There is no warranty that this information,

our efforts, or the system will fulfill any of your particular purposes or needs," or words of similar import.

- 3 (c) Language in a record is sufficient to disclaim all implied 4 warranties if it individually disclaims each implied warranty or, except for the warranty in section 401 of this act, if it is 5 conspicuous and states "Except for express warranties stated in this 6 7 contract, if any, this 'information' 'computer program' is provided 8 with all faults, and the entire risk as to satisfactory quality, 9 performance, accuracy, and effort is with the user," or words of 10 similar import.
- (d) A disclaimer or modification sufficient under Article 62A.2 or 62A.2A RCW to disclaim or modify an implied warranty of merchantability is sufficient to disclaim or modify the warranties under sections 403 and 404 of this act. A disclaimer or modification sufficient under Article 62A.2 or 62A.2A RCW to disclaim or modify an implied warranty of fitness for a particular purpose is sufficient to disclaim or modify the warranties under section 405 of this act.
- (3) Unless the circumstances indicate otherwise, all implied warranties, but not the warranty under section 401 of this act, are disclaimed by expressions like "as is" or "with all faults" or other language that in common understanding calls the licensee's attention to the disclaimer of warranties and makes plain that there are no implied warranties.
  - (4) If a licensee before entering into a contract has examined the information or the sample or model as fully as it desired or has refused to examine the information, there is no implied warranty with regard to defects that an examination ought in the circumstances to have revealed to the licensee.

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- 29 (5) An implied warranty may also be disclaimed or modified by 30 course of performance, course of dealing, or usage of trade.
- 31 (6) If a contract requires ongoing performance or a series of 32 performances by the licensor, language of disclaimer or modification 33 which complies with this section is effective with respect to all 34 performances under the contract.
- 35 (7) Remedies for breach of warranty may be limited in accordance 36 with this chapter with respect to liquidation or limitation of damages 37 and contractual modification of remedy.

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- Sec. 407. MODIFICATION OF COMPUTER PROGRAM. 1 NEW SECTION. 2 licensee that modifies a computer program, other than by using a 3 capability of the program intended for that purpose in the ordinary 4 course, does not invalidate any warranty regarding performance of an 5 unmodified copy but does invalidate any warranties, express or implied, regarding performance of the modified copy. A modification occurs if 6 7 a licensee alters code in, deletes code from, or adds code to the 8 computer program.
- 9 <u>NEW SECTION.</u> **Sec. 408.** CUMULATION AND CONFLICT OF WARRANTIES.
- 10 Warranties, whether express or implied, must be construed as consistent
- 11 with each other and as cumulative, but if that construction is
- 12 unreasonable, the intention of the parties determines which warranty is
- 13 dominant. In ascertaining that intention, the following rules apply:
- 14 (1) Exact or technical specifications displace an inconsistent
- 15 sample or model or general language of description.
- 16 (2) A sample displaces inconsistent general language of 17 description.
- 18 (3) Express warranties displace inconsistent implied warranties 19 other than an implied warranty under section 405(1) of this act.
- 20 <u>NEW SECTION.</u> **Sec. 409.** THIRD-PARTY BENEFICIARIES OF WARRANTY.
- 21 (1) Except for published informational content, a warranty to a
- 22 licensee extends to persons for whose benefit the licensor intends to
- 23 supply the information or informational rights and which rightfully use
- 24 the information in a transaction or application of a kind in which the
- 25 licensor intends the information to be used.
- 26 (2) A warranty to a consumer extends to each individual consumer in
- 27 the licensee's immediate family or household if the individual's use
- 28 would have been reasonably expected by the licensor.
- 29 (3) A contractual term that excludes or limits the persons to which
- 30 a warranty extends is effective except as to individuals described in
- 31 subsection (2) of this section.
- 32 (4) A disclaimer or modification of a warranty or remedy which is
- 33 effective against the licensee is also effective against third persons
- 34 to which a warranty extends under this section.

35 **PART 5** 

36 TRANSFER OF INTERESTS AND RIGHTS

- NEW SECTION. Sec. 501. OWNERSHIP OF INFORMATION RIGHTS. (1) If an agreement provides for conveyance of ownership of informational rights in a computer program, ownership passes at the time and place specified by the agreement but does not pass until the program is in existence and identified to the contract. If the agreement does not specify a different time, ownership passes when the program and the informational rights are in existence and identified to the contract.
- 9 (2) Transfer of a copy does not transfer ownership of informational 10 rights.
- 11 NEW SECTION. Sec. 502. TITLE TO COPY. (1) In a license:
- 12 (a) Title to a copy is determined by the license;
- 13 (b) A licensee's right under the license to possession or control 14 of a copy is governed by the license and does not depend solely on 15 title to the copy; and
- 16 (c) If a licensor reserves title to a copy, the licensor retains 17 title to that copy and any copies made of it, unless the license grants 18 the licensee a right to make and sell copies to others, in which case 19 the reservation of title applies only to copies delivered to the 20 licensee by the licensor.
- 21 (2) If an agreement provides for transfer of title to a copy, title 22 passes:
- 23 (a) At the time and place specified in the agreement; or
  - (b) If the agreement does not specify a time and place:
- (i) With respect to delivery of a copy on a tangible medium, at the time and place the licensor completed its obligations with respect to tender of the copy; or
- (ii) With respect to electronic delivery of a copy, if a first sale occurs under federal copyright law, at the time and place at which the licensor completed its obligations with respect to tender of the copy.
- 31 (3) If the party to which title passes under the contract refuses 32 delivery of the copy or rejects the terms of the agreement, title 33 revests in the licensor.
- NEW SECTION. Sec. 503. TRANSFER OF CONTRACTUAL INTEREST. The following rules apply to a transfer of a contractual interest:

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- 1 (1) A party's contractual interest may be transferred unless the 2 transfer:
  - (a) Is prohibited by other law; or

- (b) Except as otherwise provided in subsection (3) of this section, would materially change the duty of the other party, materially increase the burden or risk imposed on the other party, or materially impair the other party's property or its likelihood or expectation of obtaining return performance.
- 9 (2) Except as otherwise provided in subsection (3) of this section 10 and section 508(1)(a)(ii) of this act, a term prohibiting transfer of 11 a party's contractual interest is enforceable, and a transfer made in 12 violation of that term is a breach of contract and is ineffective to 13 create contractual rights in the transferee against the nontransferring 14 party, except to the extent that:
- 15 (a) The contract is a license for incorporation or use of the 16 licensed information or informational rights with information or 17 informational rights from other sources in a combined work for public 18 distribution or public performance and the transfer is of the 19 completed, combined work; or
- (b) The transfer is of a right to payment arising out of the transferor's due performance of less than its entire obligation and the transfer would be enforceable under subsection (1) of this section in the absence of the term prohibiting transfer.
- (3) A right to damages for breach of the whole contract or a right to payment arising out of the transferor's due performance of its entire obligation may be transferred notwithstanding an agreement otherwise.
- 28 (4) A term that prohibits transfer of a contractual interest under 29 a mass-market license by the licensee must be conspicuous.
- NEW SECTION. Sec. 504. EFFECT OF TRANSFER OF CONTRACTUAL INTEREST. (1) A transfer of "the contract" or of "all my rights under the contract," or a transfer in similar general terms, is a transfer of all contractual interests under the contract. Whether the transfer is effective is determined by sections 503 and 508(1)(a)(ii) of this act.
- 35 (2) The following rules apply to a transfer of a party's 36 contractual interests:
- 37 (a) The transferee is subject to all contractual use terms.

- (b) Unless the language or circumstances otherwise indicate, as in 1 a transfer as security, the transfer delegates the duties of the 2 transferor and transfers its rights. 3
- 4 (c) Acceptance of the transfer is a promise by the transferee to perform the delegated duties. The promise is enforceable by the transferor and any other party to the original contract.

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- 7 (d) The transfer does not relieve the transferor of any duty to 8 perform, or of liability for breach of contract, unless the other party 9 to the original contract agrees that the transfer has that effect.
- 10 (3) A party to the original contract, other than the transferor, may treat a transfer that conveys a right or duty of performance 11 without its consent as creating reasonable grounds for insecurity and, 12 13 without prejudice to the party's rights against the transferor, may demand assurances from the transferee under section 708 of this act. 14
- 15 NEW SECTION. Sec. 505. PERFORMANCE BY A DELEGATE; SUBCONTRACT.
- 16 (1) A party may perform its contractual duties or exercise its contractual rights through a delegate or a subcontract unless: 17
- 18 (a) The contract prohibits delegation or subcontracting; or
- (b) The other party has a substantial interest in having the 19 original promisor perform or control the performance. 20
- 21 (2) Delegating or subcontracting performance does not relieve the 22 delegating party of a duty to perform or of liability for breach.
- 23 (3) An attempted delegation that violates a term prohibiting 24 delegation is not effective.
- NEW SECTION. Sec. 506. TRANSFER BY LICENSEE. (1) If all or any 25 part of a licensee's interest in a license is transferred, voluntarily 26 27 or involuntarily, the transferee does not acquire an interest in 28 information, copies, or the contractual or informational rights of the licensee unless the transfer is effective under section 503 or 29 508(1)(a)(ii) of this act. If the transfer is effective, the 30 transferee takes subject to the terms of the license. 31
- 32 (2) Except as otherwise provided under trade secret law, a transferee acquires no more than the contractual interest or other 33 rights that the transferor was authorized to transfer. 34

## SUBPART B. FINANCING ARRANGEMENTS

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- 1 <u>NEW SECTION.</u> **Sec. 507.** FINANCING IF FINANCIER DOES NOT BECOME
- 2 LICENSEE. If a financier does not become a licensee in connection with
- 3 its financial accommodation contract, the following rules apply:
- 4 (1) The financier does not receive the benefits or burdens of the 5 license.
- 6 (2) The licensee's rights and obligations with respect to the 7 information and informational rights are governed by:
  - (a) The license;

- 9 (b) Any rights of the licensor under other law; and
- 10 (c) To the extent not inconsistent with (a) and (b) of this 11 subsection, any financial accommodation contract between the financier
- 12 and the licensee, which may add additional conditions to the licensee's
- 13 right to use the licensed information or informational rights.
- 14 <u>NEW SECTION.</u> **Sec. 508.** FINANCE LICENSES. (1) If a financier
- 15 becomes a licensee in connection with its financial accommodation
- 16 contract and then transfers its contractual interest under the license,
- 17 or sublicenses the licensed computer information or informational
- 18 rights, to a licensee receiving the financial accommodation, the
- 19 following rules apply:
- 20 (a) The transfer or sublicense to the accommodated licensee is not
- 21 effective unless:
- 22 (i) The transfer or sublicense is effective under section 503 of
- 23 this act; or
- 24 (ii) The following conditions are fulfilled:
- 25 (A) Before the licensor delivered the information or granted the
- 26 license to the financier, the licensor received notice in a record from
- 27 the financier giving the name and location of the accommodated licensee
- 28 and clearly indicating that the license was being obtained in order to
- 29 transfer the contractual interest or sublicense the licensed
- 30 information or informational rights to the accommodated licensee;
- 31 (B) The financier became a licensee solely to make the financial
- 32 accommodation; and
- 33 (C) The accommodated licensee adopts the terms of the license,
- 34 which terms may be supplemented by the financial accommodation
- 35 contract, to the extent the terms of the financial accommodation
- 36 contract are not inconsistent with the license and any rights of the
- 37 licensor under other law.

- 1 (b) A financier that makes a transfer that is effective under 2 (a)(ii) of this subsection may make only the single transfer or 3 sublicense contemplated by the notice unless the licensor consents to 4 a later transfer.
- 5 (2) If a financier makes an effective transfer of its contractual 6 interest in a license, or an effective sublicense of the licensed 7 information or informational rights, to an accommodated licensee, the 8 following rules apply:
- 9 (a) The accommodated licensee's rights and obligations are governed 10 by:
- 11 (i) The license;
- 12 (ii) Any rights of the licensor under other law; and
- (iii) To the extent not inconsistent with (a)(i) and (ii) of this subsection, the financial accommodation contract, which may impose additional conditions to the licensee's right to use the licensed information or informational rights.
- 17 (b) The financier does not make warranties to the accommodated 18 licensee other than the warranty under section 401(2)(a) of this act 19 and any express warranties in the financial accommodation contract.
- Sec. 509. FINANCING ARRANGEMENTS: 20 NEW SECTION. OBLIGATIONS IRREVOCABLE. Unless the accommodated licensee is a consumer, a term in 21 22 a financial accommodation contract providing that the accommodated 23 licensee's obligations to the financier are irrevocable and independent 24 is enforceable. The obligations become irrevocable and independent 25 upon the licensee's acceptance of the license or the financier's giving of value, whichever occurs first. 26
- NEW SECTION. Sec. 510. FINANCING ARRANGEMENTS: REMEDIES OR ENFORCEMENT. (1) Except as otherwise provided in subsection (2) of this section, on material breach of a financial accommodation contract by the accommodated licensee, the following rules apply:
- 31 (a) The financier may cancel the financial accommodation contract.
- 32 (b) Subject to (c) and (d) of this subsection, the financier may 33 pursue its remedies against the accommodated licensee under the 34 financial accommodation contract.
- 35 (c) If the financier became a licensee and made a transfer or 36 sublicense that was effective under section 508 of this act, it may 37 exercise the remedies of a licensor for breach, including the rights of

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- 1 an aggrieved party under section 815 of this act, subject to the 2 limitations of section 816 of this act.
- 3 (d) If the financier did not become a licensee or did not make a 4 transfer that was effective under section 508 of this act, it may 5 enforce a contractual right contained in the financial accommodation 6 contract to preclude the licensee's further use of the information. 7 However, the following rules apply:
- 8 (i) The financier has no right to take possession of copies, use 9 the information or informational rights, or transfer any contractual 10 interest in the license.
- (ii) If the accommodated licensee agreed to transfer possession of copies to the financier in the event of material breach of the financial accommodation contract, the financier may enforce that contractual right only if permitted to do so under subsection (2)(a) of this section and section 503 of this act.
- 16 (2) The following additional limitations apply to a financier's 17 remedies under subsection (1) of this section:
- (a) A financier described in subsection (1)(c) of this section 18 19 which is entitled under the financial accommodation contract to take 20 possession or prevent use of information, copies, or related materials may do so only if the licensor consents or if doing so would not result 21 in a material adverse change of the duty of the licensor, materially 22 increase the burden or risk imposed on the licensor, disclose or 23 24 threaten to disclose trade secrets or confidential material of the 25 licensor, or materially impair the licensor's likelihood or expectation 26 of obtaining return performance.
- (b) The financier may not otherwise exercise control over, have access to, or sell, transfer, or otherwise use the information or copies without the consent of the licensor unless the financier or transferee is subject to the terms of the license and:
- (i) The licensee owns the licensed copy, the license does not preclude transfer of the licensee's contractual rights, and the transfer complies with federal copyright law for the owner of a copy to make the transfer; or
- 35 (ii) The license is transferable by its express terms and the 36 financier fulfills any conditions to, or complies with any restrictions 37 on, transfer.

- 1 (c) The financier's remedies under the financial accommodation 2 contract are subject to the licensor's rights and the terms of the 3 license.
- MEW SECTION. Sec. 511. FINANCING ARRANGEMENTS: EFFECT ON LICENSOR'S RIGHTS. (1) The creation of a financier's interest does not place any obligations on or alter the rights of a licensor.
- 7 (2) A financier's interest does not attach to any intellectual 8 property rights of the licensor unless the licensor expressly consents 9 to such attachment in a license or another record.

10 **PART 6** 

11 PERFORMANCE

## 12 SUBPART A. GENERAL

- NEW SECTION. Sec. 601. PERFORMANCE OF CONTRACT IN GENERAL. (1)

  14 A party shall perform in a manner that conforms to the contract.
- 15 (2) If an uncured material breach of contract by one party precedes 16 the aggrieved party's performance, the aggrieved party need not perform 17 except with respect to restrictions in contractual use terms, but the 18 contractual use terms do not apply to information or copies properly 19 received or obtained from another source. In addition, the following 20 rules apply:
- 21 (a) The aggrieved party may refuse a performance that is a material 22 breach as to that performance or a performance that may be refused 23 under section 704(2) of this act.
- (b) The aggrieved party may cancel the contract only if the breach is a material breach of the whole contract or the agreement so provides.
- (3) Except as otherwise provided in subsection (2) of this section, tender of performance by a party entitles the party to acceptance of that performance. In addition, the following rules apply:
- 30 (a) A tender of performance occurs when the party, with manifest 31 present ability and willingness to perform, offers to complete the 32 performance.
- 33 (b) If a performance by the other party is due at the time of the 34 tendered performance, tender of the other party's performance is a

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- 1 condition to the tendering party's obligation to complete the tendered 2 performance.
- 3 (c) A party shall pay or render the consideration required by the 4 agreement for a performance it accepts. A party that accepts a 5 performance has the burden of establishing a breach of contract with 6 respect to the accepted performance.
- 7 (4) Except as otherwise provided in sections 603 and 604 of this 8 act, in the case of a performance with respect to a copy, this section 9 is subject to sections 606 through 610 and 704 through 707 of this act.
- NEW SECTION. Sec. 602. LICENSOR'S OBLIGATIONS TO ENABLE USE. (1)
  In this section, "enable use" means to grant a contractual right or
  permission with respect to information or informational rights and to
  complete the acts, if any, required under the agreement to make the
  information available to the licensee.
- 15 (2) A licensor shall enable use by the licensee pursuant to the 16 contract. The following rules apply to enabling use:
- 17 (a) If nothing other than the grant of a contractual right or 18 permission is required to enable use, the licensor enables use when the 19 contract becomes enforceable.
- 20 (b) If the agreement requires delivery of a copy, enabling use 21 occurs when the copy is tendered to the licensee.
- (c) If the agreement requires delivery of a copy and steps authorizing the licensee's use, enabling use occurs when the last of those acts occurs.
- 25 (d) In an access contract, enabling use requires tendering all 26 access material necessary to enable the agreed access.
- (e) If the agreement requires a transfer of ownership of informational rights and a filing or recording is allowed by law to establish priority of the transferred ownership, on request by the licensee, the licensor shall execute and tender a record appropriate for that purpose.
- 32 <u>NEW SECTION.</u> **Sec. 603.** SUBMISSIONS OF INFORMATION TO SATISFACTION
- 33 OF PARTY. If an agreement requires that submitted information be to
- 34 the satisfaction of the recipient, the following rules apply:
- 35 (1) Sections 606 through 610 and 704 through 707 of this act do not apply to the submission.

- 1 (2) If the information is not satisfactory to the recipient and the 2 parties engage in efforts to correct the deficiencies in a manner and 3 over a time consistent with the ordinary standards of the business, 4 trade, or industry, neither the efforts nor the passage of time 5 required for the efforts is an acceptance or a refusal of the 6 submission.
  - (3) Except as otherwise provided in subsection (4) of this section, neither refusal nor acceptance occurs unless the recipient expressly refuses or accepts the submitted information, but the recipient may not use the submitted information before acceptance.
- 11 (4) Silence and a failure to act in reference to a submission 12 beyond a commercially reasonable time to respond entitle the submitting 13 party to demand, in a record delivered to the recipient, a decision on 14 the submission. If the recipient fails to respond within a reasonable 15 time after receipt of the demand, the submission is deemed to have been 16 refused.
- NEW SECTION. Sec. 604. IMMEDIATELY COMPLETED PERFORMANCE. If a performance involves delivery of information or services which, because of their nature, may provide a licensee, immediately on performance or delivery, with substantially all the benefit of the performance or with other significant benefit that cannot be returned, the following rules apply:
- 23 (1) Sections 607 through 610 and 704 through 707 of this act do not 24 apply.
- 25 (2) The rights of the parties are determined under section 601 of 26 this act and the ordinary standards of the business, trade, or 27 industry.
- (3) Before tender of the performance, a party entitled to receive the tender may inspect the media, labels, or packaging but may not view the information or otherwise receive the performance before completing any performance of its own that is then due.
- NEW SECTION. Sec. 605. ELECTRONIC REGULATION OF PERFORMANCE. (1)
  In this section, "automatic restraint" means a program, code, device,
- 34 or similar electronic or physical limitation the intended purpose of

35 which is to restrict use of information.

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- 1 (2) A party entitled to enforce a limitation on use of information 2 may include an automatic restraint in the information or a copy of it 3 and use that restraint if:
  - (a) A term of the agreement authorizes use of the restraint;

- 5 (b) The restraint prevents a use that is inconsistent with the 6 agreement;
- 7 (c) The restraint prevents use after expiration of the stated 8 duration of the contract or a stated number of uses; or
- 9 (d) The restraint prevents use after the contract terminates, other 10 than on expiration of a stated duration or number of uses, and the 11 licensor gives reasonable notice to the licensee before further use is 12 prevented.
- 13 (3) This section does not authorize an automatic restraint that
  14 affirmatively prevents or makes impracticable a licensee's access to
  15 its own information or information of a third party, other than the
  16 licensor, if that information is in the possession of the licensee or
  17 a third party and accessed without use of the licensor's information or
  18 informational rights.
- (4) A party that includes or uses an automatic restraint consistent with subsection (2) or (3) of this section is not liable for any loss caused by the use of the restraint.
- (5) This section does not preclude electronic replacement or disabling of an earlier copy of information by the licensor in connection with delivery of a new copy or version under an agreement to replace or disable the earlier copy by electronic means with an upgrade or other new information.
- 27 (6) This section does not authorize use of an automatic restraint 28 to enforce remedies in the event of breach of contract or of 29 cancellation for breach.

## 30 SUBPART B. PERFORMANCE IN DELIVERY OF COPIES

- NEW SECTION. Sec. 606. COPY: DELIVERY; TENDER OF DELIVERY. (1)
- 32 Delivery of a copy must be at the location designated by agreement. In
- 33 the absence of a designation, the following rules apply:
- 34 (a) The place for delivery of a copy on a tangible medium is the
- 35 tendering party's place of business or, if it has none, its residence.
- 36 However, if the parties know at the time of contracting that the copy
- 37 is located in some other place, that place is the place for delivery.

- 1 (b) The place for electronic delivery of a copy is an information 2 processing system designated or used by the licensor.
- 3 (c) Documents of title may be delivered through customary banking 4 channels.
- (2) Tender of delivery of a copy requires the tendering party to 5 put and hold a conforming copy at the other party's disposition and 6 7 give the other party any notice reasonably necessary to enable it to obtain access to, control, or possession of the copy. Tender must be 8 at a reasonable hour and, if applicable, requires tender of access 9 10 material and other documents required by the agreement. receiving tender shall furnish facilities reasonably suited to receive 11 tender. In addition, the following rules apply: 12
- 13 (a) If the contract requires delivery of a copy held by a third 14 person without being moved, the tendering party shall tender access 15 material or documents required by the agreement.
- (b) If the tendering party is required or authorized to send a copy to the other party and the contract does not require the tendering party to deliver the copy at a particular destination, the following rules apply:
- (i) In tendering delivery of a copy on a tangible medium, the tendering party shall put the copy in the possession of a carrier and make a contract for its transportation that is reasonable in light of the nature of the information and other circumstances, with expenses of transportation to be borne by the receiving party.
- (ii) In tendering electronic delivery of a copy, the tendering party shall initiate or cause to have initiated a transmission that is reasonable in light of the nature of the information and other circumstances, with expenses of transmission to be borne by the receiving party.
- 30 (c) If the tendering party is required to deliver a copy at a 31 particular destination, the tendering party shall make a copy available 32 at that destination and bear the expenses of transportation or 33 transmission.
- NEW SECTION. Sec. 607. COPY: PERFORMANCE RELATED TO DELIVERY;
- 35 PAYMENT. (1) If performance requires delivery of a copy, the following
- 36 rules apply:
- 37 (a) The party required to deliver need not complete a tendered 38 delivery until the receiving party tenders any performance then due.

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- 1 (b) Tender of delivery is a condition of the other party's duty to accept the copy and entitles the tendering party to acceptance of the copy.
- 4 (2) If payment is due on delivery of a copy, the following rules 5 apply:
- 6 (a) Tender of delivery is a condition of the receiving party's duty 7 to pay and entitles the tendering party to payment according to the 8 contract.
- 9 (b) All copies required by the contract must be tendered in a 10 single delivery, and payment is due only on tender.
- 11 (3) If the circumstances give either party the right to make or 12 demand delivery in lots, the contract fee, if it can be apportioned, 13 may be demanded for each lot.
- 14 (4) If payment is due and demanded on delivery of a copy or on 15 delivery of a document of title, the right of the party receiving 16 tender to retain or dispose of the copy or document, as against the 17 tendering party, is conditioned on making the payment due.
- NEW SECTION. Sec. 608. COPY: RIGHT TO INSPECT; PAYMENT BEFORE INSPECTION. (1) Except as otherwise provided in sections 603 and 604 of this act, if performance requires delivery of a copy, the following rules apply:
- 22 (a) Except as otherwise provided in this section, the party 23 receiving the copy has a right before payment or acceptance to inspect 24 the copy at a reasonable place and time and in a reasonable manner to 25 determine conformance to the contract.
- 26 (b) The party making the inspection shall bear the expenses of inspection.
- (c) A place or method of inspection or an acceptance standard fixed 28 29 by the parties is presumed to be exclusive. However, the fixing of a place, method, or standard does not postpone identification to the 30 contract or shift the place for delivery, passage of title, or risk of 31 32 If compliance with the place or method becomes impossible, inspection must be made as provided in this section unless the place or 33 34 method fixed by the parties was an indispensable condition the failure of which avoids the contract. 35
- 36 (d) A party's right to inspect is subject to existing obligations
  37 of confidentiality.

- 1 (2) If a right to inspect exists under subsection (1) of this 2 section but the agreement is inconsistent with an opportunity to 3 inspect before payment, the party does not have a right to inspect 4 before payment.
- 5 (3) If a contract requires payment before inspection of a copy, 6 nonconformity in the tender does not excuse the party receiving the 7 tender from making payment unless:
- 8 (a) The nonconformity appears without inspection and would justify 9 refusal under section 704 of this act; or
- 10 (b) Despite tender of the required documents, the circumstances 11 would justify an injunction against honor of a letter of credit under 12 Article 62A.5 RCW.
- (4) Payment made under circumstances described in subsection (2) or 14 (3) of this section is not an acceptance of the copy and does not impair a party's right to inspect or preclude any of the party's remedies.
- NEW SECTION. Sec. 609. COPY: WHEN ACCEPTANCE OCCURS. (1)
  Receptance of a copy occurs when the party to which the copy is
  tendered:
- 20 (a) Signifies, or acts with respect to the copy in a manner that 21 signifies, that the tender was conforming or that the party will take 22 or retain the copy despite the nonconformity;
  - (b) Does not make an effective refusal;

- (c) Commingles the copy or the information in a manner that makes compliance with the party's duties after refusal impossible;
- 26 (d) Obtains a substantial benefit from the copy and cannot return 27 that benefit; or
- (e) Acts in a manner inconsistent with the licensor's ownership, but the act is an acceptance only if the licensor elects to treat it as an acceptance and ratifies the act to the extent it was within contractual use terms.
- (2) Except in cases governed by subsection (1)(c) or (d) of this section, if there is a right to inspect under section 608 of this act or the agreement, acceptance of a copy occurs only after the party has had a reasonable opportunity to inspect the copy.
- 36 (3) If an agreement requires delivery in stages involving separate 37 portions that taken together comprise the whole of the information, 38 acceptance of any stage is conditional until acceptance of the whole.

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- NEW SECTION. Sec. 610. COPY: EFFECT OF ACCEPTANCE; BURDEN OF ESTABLISHING; NOTICE OF CLAIMS. (1) A party accepting a copy shall pay or render the consideration required by the agreement for the copy it accepts. Acceptance of a copy precludes refusal and, if made with knowledge of a nonconformity in a tender, may not be revoked because of the nonconformity unless acceptance was on the reasonable assumption that the nonconformity would be seasonably cured. Acceptance by itself
- 9 (2) A party accepting a copy has the burden of establishing a 10 breach of contract with respect to the copy.
- 11 (3) If a copy has been accepted, the accepting party shall:

does not impair any other remedy for nonconformity.

- (a) Except with respect to claims of a type described in section 805(4)(a) of this act, within a reasonable time after it discovers or should have discovered a breach of contract, notify the other party of the breach or be barred from any remedy for the breach; and
- 16 (b) If the claim is for breach of a warranty regarding 17 noninfringement and the accepting party is sued by a third party 18 because of the breach, notify the warrantor within a reasonable time 19 after receiving notice of the litigation or be precluded from any 20 remedy over for the liability established by the litigation.

### 21 SUBPART C. SPECIAL TYPES OF CONTRACTS

- NEW SECTION. Sec. 611. ACCESS CONTRACTS. (1) If an access contract provides for access over a period of time, the following rules apply:
- 25 (a) The licensee's rights of access are to the information as 26 modified and made commercially available by the licensor from time to 27 time during that period.
- (b) A change in the content of the information is a breach of contract only if the change conflicts with the agreement of the parties.
- 31 (c) Unless it is subject to a contractual use term, information 32 obtained by the licensee is free of any use restriction other than a 33 restriction resulting from the informational rights of another person 34 or other law.
- 35 (d) Access must be available:

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36 (i) At times and in a manner conforming to the express terms of the 37 agreement; and

- 1 (ii) To the extent not expressly stated in the agreement, at times 2 and in a manner reasonable for the particular type of contract in light 3 of the ordinary standards of the business, trade, or industry.
- 4 (2) In an access contract that gives the licensee a right of access 5 at times substantially of its own choosing during agreed periods, an 6 occasional failure to have access available during those times is not 7 a breach of contract if it is:
- 8 (a) Consistent with ordinary standards of the business, trade, or 9 industry for the particular type of contract; or
- 10 (b) Caused by:

- 11 (i) Scheduled reasonable downtime;
- 12 (ii) Reasonable needs for maintenance;
- 13 (iii) Reasonable periods of failure of equipment, computer 14 programs, or communications; or
- 15 (iv) Events reasonably beyond the licensor's control, and the 16 licensor exercises such commercially reasonable efforts as the 17 circumstances require.
- NEW SECTION. Sec. 612. CORRECTION AND SUPPORT CONTRACTS. (1) If a person agrees to provide services regarding the correction of performance problems in computer information, other than an agreement to cure its own existing breach of contract, the following rules apply:
- 22 (a) If the services are provided by a licensor of the information 23 as part of a limited remedy, the licensor undertakes that its 24 performance will provide the licensee with information that conforms to 25 the agreement to which the limited remedy applies.
  - (b) In all other cases, the person:
- (i) Shall perform at a time and place and in a manner consistent with the express terms of the agreement and, to the extent not stated in the express terms, at a time and place and in a manner that is reasonable in light of ordinary standards of the business, trade, or industry; and
- (ii) Does not undertake that its services will correct performance problems unless the agreement expressly so provides.
- (2) Unless required to do so by an express or implied warranty, a licensor is not required to provide instruction or other support for the licensee's use of information or access. A person that agrees to provide support shall make the support available in a manner and with a quality consistent with express terms of the support agreement and,

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- 1 to the extent not stated in the express terms, at a time and place and
- 2 in a manner that is reasonable in light of ordinary standards of the
- 3 business, trade, or industry.
- 4 <u>NEW SECTION.</u> **Sec. 613.** CONTRACTS INVOLVING PUBLISHERS, DEALERS,
- 5 AND END USERS. (1) In this section:
- 6 (a) "Dealer" means a merchant licensee that receives information
- 7 directly or indirectly from a licensor for sale or license to end
- 8 users.
- 9 (b) "End user" means a licensee that acquires a copy of the
- 10 information from a dealer by delivery on a tangible medium for the
- 11 licensee's own use and not for sale, license, transmission to third
- 12 persons, or public display or performance for a fee.
- 13 (c) "Publisher" means a licensor, other than a dealer, that offers
- 14 a license to an end user with respect to information distributed by a
- 15 dealer to the end user.
- 16 (2) In a contract between a dealer and an end user, if the end
- 17 user's right to use the information or informational rights is subject
- 18 to a license by the publisher and there was no opportunity to review
- 19 the license before the end user became obligated to pay the dealer, the
- 20 following rules apply:
- 21 (a) The contract between the end user and the dealer is conditioned
- 22 on the end user's agreement to the publisher's license.
- 23 (b) If the end user does not agree, such as by manifesting assent,
- 24 to the terms of the publisher's license, the end user has a right to a
- 25 return from the dealer. A right under this subsection (2)(b) is a
- 26 return for purposes of sections 112, 208, and 209 of this act.
- 27 (c) The dealer is not bound by the terms, and does not receive the
- 28 benefits, of an agreement between the publisher and the end user unless
- 29 the dealer and end user adopt those terms as part of the agreement.
- 30 (3) If an agreement provides for distribution of copies on a
- 31 tangible medium or in packaging provided by the publisher or an
- 32 authorized third party, a dealer may distribute those copies and
- 33 documentation only:
- 34 (a) In the form as received; and
- 35 (b) Subject to the terms of any license of the publisher that the
- 36 publisher provides to the dealer to be furnished to end users.
- 37 (4) A dealer that enters into an agreement with an end user is a
- 38 licensor with respect to the end user under this chapter.

- NEW SECTION. Sec. 614. RISK OF LOSS OF COPY. (1) Except as otherwise provided in this section, the risk of loss as to a copy that is to be delivered to a licensee, including a copy delivered by electronic means, passes to the licensee upon its receipt of the copy.
- 6 (2) If an agreement requires or authorizes a licensor to send a 7 copy on a tangible medium by carrier, the following rules apply:
- 8 (a) If the agreement does not require the licensor to deliver the 9 copy at a particular destination, the risk of loss passes to the 10 licensee when the copy is duly delivered to the carrier, even if the 11 shipment is under reservation.
- 12 (b) If the agreement requires the licensor to deliver the copy at 13 a particular destination and the copy is duly tendered there in the 14 possession of the carrier, the risk of loss passes to the licensee when 15 the copy is tendered at that destination.
- 16 (c) If a tender of delivery of a copy or a shipping document fails 17 to conform to the contract, the risk of loss remains with the licensor 18 until cure or acceptance.
- 19 (3) If a copy is held by a third party to be delivered or 20 reproduced without being moved or a copy is to be delivered by making 21 access available to a third party resource containing a copy, the risk 22 of loss passes to the licensee upon:
- 23 (a) The licensee's receipt of a negotiable document of title or 24 other access materials covering the copy;
- 25 (b) Acknowledgment by the third party to the licensee of the 26 licensee's right to possession of or access to the copy; or
- (c) The licensee's receipt of a record directing the third party, pursuant to an agreement between the licensor and the third party, to make delivery or authorizing the third party to allow access.
- NEW SECTION. Sec. 615. EXCUSE BY FAILURE OF PRESUPPOSED CONDITIONS. (1) Unless a party has assumed a different obligation, delay in performance by a party, or nonperformance in whole or part by a party, other than of an obligation to make payments or to conform to contractual use terms, is not a breach of contract if the delay or nonperformance is of a performance that has been made impracticable by:
- 36 (a) The occurrence of a contingency the nonoccurrence of which was 37 a basic assumption on which the contract was made; or

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- 1 (b) Compliance in good faith with any foreign or domestic statute, 2 governmental rule, regulation, or order, whether or not it later proves 3 to be invalid.
- 4 (2) A party claiming excuse under subsection (1) of this section 5 shall seasonably notify the other party that there will be delay or 6 nonperformance.
- 7 (3) If an excuse affects only a part of a party's capacity to 8 perform an obligation for delivery of copies, the party claiming excuse 9 shall allocate performance among its customers in any manner that is 10 fair and reasonable and notify the other party of the estimated quota 11 to be made available. In making the allocation, the party claiming 12 excuse may include the requirements of regular customers not then under 13 contract and its own requirements.
- (4) A party that receives notice pursuant to subsection (2) of this section of a material or indefinite delay in delivery of copies or of an allocation under subsection (3) of this section, by notice in a record, may:
- 18 (a) Terminate and thereby discharge any executory portion of the 19 contract; or
- 20 (b) Modify the contract by agreeing to take the available 21 allocation in substitution.
- (5) If, after receipt of notice under subsection (2) of this section, a party does not modify the contract within a reasonable time not exceeding thirty days, the contract lapses with respect to any performance affected.

## 26 SUBPART E. TERMINATION

- 27 <u>NEW SECTION.</u> **Sec. 616.** TERMINATION: SURVIVAL OF OBLIGATIONS.
- 28 (1) Except as otherwise provided in subsection (2) of this section, on
- 29 termination all obligations that are still executory on both sides are
- 30 discharged.
- 31 (2) The following survive termination:
- 32 (a) A right based on previous breach or performance of the 33 contract;
- 34 (b) An obligation of confidentiality, nondisclosure, or
- 35 noncompetition to the extent enforceable under other law;

- 1 (c) A contractual use term applicable to any licensed copy or 2 information received from the other party, or copies made of it, which 3 are not returned or returnable to the other party;
- 4 (d) An obligation to deliver, or dispose of information, materials, 5 documentation, copies, records, or the like to the other party, an 6 obligation to destroy copies, or a right to obtain information from an 7 escrow agent;
- 8 (e) A choice of law or forum;
- 9 (f) An obligation to arbitrate or otherwise resolve disputes by 10 alternative dispute resolution procedures;
- 11 (g) A term limiting the time for commencing an action or for giving 12 notice;
- (h) An indemnity term or a right related to a claim of a type described in section 805(4)(a) of this act;
- 15 (i) A limitation of remedy or modification or disclaimer of 16 warranty;
- 17 (j) An obligation to provide an accounting and make any payment due 18 under the accounting; and
- 19 (k) Any term that the agreement provides will survive.
- NEW SECTION. Sec. 617. NOTICE OF TERMINATION. (1) Except as otherwise provided in subsection (2) of this section, a party may not terminate a contract except on the happening of an agreed event, such as the expiration of the stated duration, unless the party gives reasonable notice of termination to the other party.
- (2) An access contract may be terminated without giving notice. However, except on the happening of an agreed event, termination requires giving reasonable notice to the licensee if the access contract pertains to information owned and provided by the licensee to the licensor.
- 30 (3) A term dispensing with a notice required under this section is 31 invalid if its operation would be unconscionable. However, a term 32 specifying standards for giving notice is enforceable if the standards 33 are not manifestly unreasonable.
- NEW SECTION. Sec. 618. TERMINATION: ENFORCEMENT. (1) On termination of a license, a party in possession or control of information, copies, or other materials that are the property of the other party, or are subject to a contractual obligation to be delivered

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- to that party on termination, shall use commercially reasonable efforts to deliver or hold them for disposal on instructions of that party. If any materials are jointly owned, the party in possession or control
- 5 (2) Termination of a license ends all right under the license for 6 the licensee to use or access the licensed information, informational 7 rights, or copies. Continued use of the licensed copies or exercise of 8 terminated rights is a breach of contract unless authorized by a term 9 that survives termination.
- (3) Each party may enforce its rights under subsections (1) and (2) of this section by acting pursuant to section 605 of this act or by judicial process, including obtaining an order that the party or an officer of the court take the following actions with respect to any licensed information, documentation, copies, or other materials to be delivered:
- 16 (a) Deliver or take possession of them;

shall make them available to the joint owners.

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- 17 (b) Without removal, render unusable or eliminate the capability to 18 exercise contractual rights in or use of them;
- 19 (c) Destroy or prevent access to them; and
- (d) Require that the party or any other person in possession or control of them make them available to the other party at a place designated by that party which is reasonably convenient to both parties.
- (4) In an appropriate case, a court of competent jurisdiction may grant injunctive relief to enforce the parties' rights under this section.

27 **PART 7** 

28 BREACH OF CONTRACT

29 SUBPART A. GENERAL

NEW SECTION. Sec. 701. BREACH OF CONTRACT; MATERIAL BREACH. (1)
Whether a party is in breach of contract is determined by the agreement
or, in the absence of agreement, this chapter. A breach occurs if a
party without legal excuse fails to perform an obligation in a timely
manner, repudiates a contract, or exceeds a contractual use term, or
otherwise is not in compliance with an obligation placed on it by this
chapter or the agreement. A breach, whether or not material, entitles

- 1 the aggrieved party to its remedies. Whether a breach of a contractual
- 2 use term is an infringement or a misappropriation is determined by
- 3 applicable informational property rights law.
  - (2) A breach of contract is material if:
- 5 (a) The contract so provides;
- 6 (b) The breach is a substantial failure to perform a term that is 7 an essential element of the agreement; or
- 8 (c) The circumstances, including the language of the agreement, the 9 reasonable expectations of the parties, the standards and practices of
- 10 the business, trade, or industry, and the character of the breach,
- 11 indicate that:

- 12 (i) The breach caused or is likely to cause substantial harm to the 13 aggrieved party; or
- 14 (ii) The breach substantially deprived or is likely substantially 15 to deprive the aggrieved party of a significant benefit it reasonably
- 16 expected under the contract.
- 17 (3) The cumulative effect of nonmaterial breaches may be material.
- 18 <u>NEW SECTION.</u> **Sec. 702.** WAIVER OF REMEDY FOR BREACH OF CONTRACT.
- 19 (1) A claim or right arising out of a breach of contract may be
- 20 discharged in whole or part without consideration by a waiver in a
- 21 record to which the party making the waiver agrees after breach, such
- 22 as by manifesting assent, or which the party making the waiver
- 23 authenticates and delivers to the other party.
- 24 (2) A party that accepts a performance with knowledge that the
- 25 performance constitutes a breach of contract and, within a reasonable
- 26 time after acceptance, does not notify the other party of the breach
- 27 waives all remedies for the breach, unless acceptance was made on the
- 28 reasonable assumption that the breach would be cured and it has not
- 29 been seasonably cured. However, a party that seasonably notifies the
- 30 other party of a reservation of rights does not waive the rights
- 31 reserved.
- 32 (3) A party that refuses a performance and fails to identify a
- 33 particular defect that is ascertainable by reasonable inspection waives
- 34 the right to rely on that defect to justify refusal only if:
- 35 (a) The other party could have cured the defect if it were
- 36 identified seasonably; or

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1 (b) Between merchants, the other party after refusal made a request 2 in a record for a full and final statement of all defects on which the 3 refusing party relied.

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- (4) Waiver of a remedy for breach of contract in one performance does not waive any remedy for the same or a similar breach in future performances unless the party making the waiver expressly so states.
- 7 (5) A waiver may not be retracted as to the performance to which 8 the waiver applies.
- 9 (6) Except for a waiver in accordance with subsection (1) of this 10 section or a waiver supported by consideration, a waiver affecting an 11 executory portion of a contract may be retracted by seasonable notice 12 received by the other party that strict performance will be required in 13 the future, unless the retraction would be unjust in view of a material 14 change of position in reliance on the waiver by that party.
- NEW SECTION. Sec. 703. CURE OF BREACH OF CONTRACT. (1) A party in breach of contract may cure the breach at its own expense if:
  - (a) The time for performance has not expired and the party in breach seasonably notifies the aggrieved party of its intent to cure and, within the time for performance, makes a conforming performance;
  - (b) The party in breach had reasonable grounds to believe the performance would be acceptable with or without monetary allowance, seasonably notifies the aggrieved party of its intent to cure, and provides a conforming performance within a further reasonable time after performance was due; or
- (c) In a case not governed by (a) or (b) of this subsection, the party in breach seasonably notifies the aggrieved party of its intent to cure and promptly provides a conforming performance before cancellation by the aggrieved party.
  - (2) In a license other than in a mass-market transaction, if the agreement required a single delivery of a copy and the party receiving tender of delivery was required to accept a nonconforming copy because the nonconformity was not a material breach of contract, the party in breach shall promptly and in good faith make an effort to cure if:
- 34 (a) The party in breach receives seasonable notice of the specific 35 nonconformity and a demand for cure of it; and
- 36 (b) The cost of the effort to cure does not disproportionately 37 exceed the direct damages caused by the nonconformity to the aggrieved 38 party.

1 (3) A party may not cancel a contract or refuse a performance

2 because of a breach of contract that has been seasonably cured under

3 subsection (1) of this section. However, notice of intent to cure does

4 not preclude refusal or cancellation for the uncured breach.

### 5 SUBPART B. DEFECTIVE COPIES

- 6 <u>NEW SECTION.</u> **Sec. 704.** COPY: REFUSAL OF DEFECTIVE TENDER. (1)
- 7 Subject to subsection (2) of this section and section 705 of this act,
- 8 tender of a copy that is a material breach of contract permits the
- 9 party to which tender is made to:
- 10 (a) Refuse the tender;
- 11 (b) Accept the tender; or
- 12 (c) Accept any commercially reasonable units and refuse the rest.
- 13 (2) In a mass-market transaction that calls for only a single
- 14 tender of a copy, a licensee may refuse the tender if the tender does
- 15 not conform to the contract.
- 16 (3) Refusal of a tender is ineffective unless:
- 17 (a) It is made before acceptance;
- 18 (b) It is made within a reasonable time after tender or completion
- 19 of any permitted effort to cure; and
- 20 (c) The refusing party seasonably notifies the tendering party of
- 21 the refusal.
- 22 (4) Except in a case governed by subsection (2) of this section, a
- 23 party that rightfully refuses tender of a copy may cancel the contract
- 24 only if the tender was a material breach of the whole contract or the
- 25 agreement so provides.
- 26 <u>NEW SECTION.</u> **Sec. 705.** COPY: CONTRACT WITH PREVIOUS VESTED GRANT
- 27 OF RIGHTS. If an agreement grants a right in or permission to use
- 28 informational rights which precedes or is otherwise independent of the
- 29 delivery of a copy, the following rules apply:
- 30 (1) A party may refuse a tender of a copy which is a material
- 31 breach as to that copy, but refusal of that tender does not cancel the
- 32 contract.
- 33 (2) In a case governed by subsection (1) of this section, the
- 34 tendering party may cure the breach by seasonably providing a
- 35 conforming copy before the breach becomes material as to the whole
- 36 contract.

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- 1 (3) A breach that is material with respect to a copy allows 2 cancellation of the contract only if the breach cannot be seasonably 3 cured and is a material breach of the whole contract.
- NEW SECTION. Sec. 706. COPY: DUTIES UPON RIGHTFUL REFUSAL. (1)
  Except as otherwise provided in this section, after rightful refusal or
  revocation of acceptance of a copy, the following rules apply:
- 7 (a) If the refusing party rightfully cancels the contract, section 8 802 of this act applies and all restrictions in contractual use terms 9 continue.
- 10 (b) If the contract is not canceled, the parties remain bound by 11 all contractual obligations.
- 12 (2) On rightful refusal or revocation of acceptance of a copy, the 13 following rules apply to the extent consistent with section 802 of this 14 act:
- (a) Any use, sale, display, performance, or transfer of the copy or information it contains, or any failure to comply with a contractual use term, is a breach of contract. The licensee shall pay the licensor the reasonable value of any use. However, use for a limited time within contractual use terms is not a breach, and is not an acceptance under section 609(1)(e) of this act, if it:
- 21 (i) Occurs after the tendering party is seasonably notified of 22 refusal;
- 23 (ii) Is not for distribution and is solely part of measures 24 reasonable under the circumstances to avoid or reduce loss; and
- 25 (iii) Is not contrary to instructions concerning disposition of the 26 copy received from the party in breach.
  - (b) A party that refuses a copy shall:

- (i) Deliver the copy and all copies made of it, all access materials, and documentation pertaining to the refused information to the tendering party or hold them with reasonable care for a reasonable time for disposal at that party's instructions; and
- (ii) Follow reasonable instructions of the tendering party for returning or delivering copies, access material, and documentation, but instructions are not reasonable if the tendering party does not arrange for payment of or reimbursement for reasonable expenses of complying with the instructions.
- 37 (c) If the tendering party does not give instructions within a 38 reasonable time after being notified of refusal, the refusing party, in

- 1 a reasonable manner to reduce or avoid loss, may store the copies,
- 2 access material, and documentation for the tendering party's account or
- 3 ship them to the tendering party and is entitled to reimbursement for
- 4 reasonable costs of storage and shipment.
- 5 (d) Both parties remain bound by all contractual use terms that 6 would have been enforceable had the performance not been refused.
- 7 (e) In complying with this section, the refusing party shall act in
- 8 good faith. Conduct in good faith under this section is not acceptance
- 9 or conversion and may not be a ground for an action for damages under
- 10 the contract.
- 11 <u>NEW SECTION.</u> **Sec. 707.** COPY: REVOCATION OF ACCEPTANCE. (1) A
- 12 party that accepts a nonconforming tender of a copy may revoke
- 13 acceptance only if the nonconformity is a material breach of contract
- 14 and the party accepted it:
- 15 (a) On the reasonable assumption that the nonconformity would be
- 16 cured, and the nonconformity was not seasonably cured;
- 17 (b) During a continuing effort by the party in breach at adjustment
- 18 and cure, and the breach was not seasonably cured; or
- 19 (c) Without discovery of the nonconformity, if acceptance was
- 20 reasonably induced either by the other party's assurances or by the
- 21 difficulty of discovery before acceptance.
- 22 (2) Revocation of acceptance is not effective until the revoking
- 23 party notifies the other party of the revocation.
- 24 (3) Revocation of acceptance of a copy is precluded if:
- 25 (a) It does not occur within a reasonable time after the party
- 26 attempting to revoke discovers or should have discovered the ground for
- 27 it;
- 28 (b) It occurs after a substantial change in condition not caused by
- 29 defects in the information, such as after the party commingles the
- 30 information in a manner that makes its return impossible; or
- 31 (c) The party attempting to revoke received a substantial benefit
- 32 or value from the information, and the benefit or value cannot be
- 33 returned.
- 34 (4) A party that rightfully revokes has the same duties and is
- 35 under the same restrictions as if the party had refused tender of the
- 36 copy.

#### 37 SUBPART C. REPUDIATION AND ASSURANCES

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- NEW SECTION. Sec. 708. ADEQUATE ASSURANCE OF PERFORMANCE. (1) A contract imposes an obligation on each party not to impair the other's expectation of receiving due performance. If reasonable grounds for insecurity arise with respect to the performance of either party, the aggrieved party may:
  - (a) Demand in a record adequate assurance of due performance; and
- 7 (b) Until that assurance is received, if commercially reasonable, 8 suspend any performance, other than with respect to restrictions in 9 contractual use terms, for which the agreed return performance has not 10 been received.

- 11 (2) Between merchants, the reasonableness of grounds for insecurity 12 and the adequacy of any assurance offered is determined according to 13 commercial standards.
- 14 (3) Acceptance of any improper delivery or payment does not impair 15 an aggrieved party's right to demand adequate assurance of future 16 performance.
- 17 (4) After receipt of a justified demand under subsection (1) of 18 this section, failure, within a reasonable time not exceeding thirty 19 days, to provide assurance of due performance which is adequate under 20 the circumstances of the particular case is a repudiation of the 21 contract under section 709 of this act.
- NEW SECTION. Sec. 709. ANTICIPATORY REPUDIATION. (1) If a party to a contract repudiates a performance not yet due and the loss of performance will substantially impair the value of the contract to the other party, the aggrieved party may:
- (a) Await performance by the repudiating party for a commercially reasonable time or resort to any remedy for breach of contract, even if it has urged the repudiating party to retract the repudiation or has notified the repudiating party that it would await its performance; and
- 30 (b) In either case, suspend its own performance or proceed in 31 accordance with section 812 or 813 of this act, as applicable.
- 32 (2) Repudiation includes language that one party will not or cannot 33 make a performance still due under the contract or voluntary, 34 affirmative conduct that reasonably appears to the other party to make 35 a future performance impossible.
- 36 <u>NEW SECTION.</u> **Sec. 710.** RETRACTION OF ANTICIPATORY REPUDIATION.
- 37 (1) A repudiating party may retract its repudiation until its next

- 1 performance is due unless the aggrieved party, after the repudiation,
- 2 has canceled the contract, materially changed its position, or
- 3 otherwise indicated that it considers the repudiation final.
- 4 (2) A retraction may be by any method that clearly indicates to the 5 aggrieved party that the repudiating party intends to perform the
- 6 contract. However, a retraction must contain any assurance justifiably
- 7 demanded under section 708 of this act.
- 8 (3) Retraction restores a repudiating party's rights under the
- 9 contract with due excuse and allowance to the aggrieved party for any
- 10 delay caused by the repudiation.
- 11 PART 8
- 12 REMEDIES

## 13 SUBPART A. GENERAL

- NEW SECTION. Sec. 801. REMEDIES IN GENERAL. (1) The remedies provided in this chapter are cumulative, but a party may not recover more than once for the same loss.
- 17 (2) Except as otherwise provided in sections 803 and 804 of this act, if a party is in breach of contract, whether or not the breach is 18 material, the aggrieved party has the remedies provided in the 19 20 agreement or this chapter, but the aggrieved party shall continue to 21 comply with any restrictions in contractual use terms with respect to 22 information or copies received from the other party and the contractual 23 use terms do not apply to information or copies properly received or obtained from another source. 24
- 25 (3) Rescission or a claim for rescission of the contract, or 26 refusal of the information, does not preclude and is not inconsistent 27 with a claim for damages or other remedy.
- NEW SECTION. Sec. 802. CANCELLATION. (1) An aggrieved party may cancel a contract if there is a material breach that has not been cured or waived or the agreement allows cancellation for the breach.
- 31 (2) Cancellation is not effective until the canceling party gives 32 notice of cancellation to the party in breach, unless a delay required 33 to notify the party would cause or threaten material harm or loss to 34 the aggrieved party. The notification may be in any form reasonable

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- 1 under the circumstances. However, in an access contract, a party may 2 cancel rights of access without notice.
  - (3) On cancellation, the following rules apply:

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- 4 (a) If a party is in possession or control of licensed information, 5 documentation, materials, or copies of licensed information, the 6 following rules apply:
- 7 (i) A party that has rightfully refused a copy shall comply with 8 section 706(2) of this act as to the refused copy.
- 9 (ii) A party in breach of contract which would be subject to an obligation to deliver under section 618 of this act, shall deliver all information, documentation, materials, and copies to the other party or hold them with reasonable care for a reasonable time for disposal at that party's instructions. The party in breach of contract shall follow any reasonable instructions received from the other party.
- 15 (iii) Except as otherwise provided in (a)(i) and (ii) of this 16 subsection, the party shall comply with section 618 of this act.
- 17 (b) All obligations that are executory on both sides at the time of 18 cancellation are discharged, but the following survive:
  - (i) Any right based on previous breach or performance; and
- 20 (ii) The rights, duties, and remedies described in section 616(2) 21 of this act.
- (c) Cancellation of a license by the licensor ends any contractual right of the licensee to use the information, informational rights, copies, or other materials.
- 25 (d) Cancellation of a license by the licensee ends any contractual 26 right to use the information, informational rights, copies, or other 27 materials, but the licensee may use the information for a limited time 28 after the license has been canceled if the use:
  - (i) Is within contractual use terms;
- 30 (ii) Is not for distribution and is solely part of measures 31 reasonable under the circumstances to avoid or reduce loss; and
- (iii) Is not contrary to instructions received from the party in breach concerning disposition of them.
- (e) The licensee shall pay the licensor the reasonable value of any use after cancellation permitted under (d) of this subsection.
- (f) The obligations under this subsection apply to all information, informational rights, documentation, materials, and copies received by the party and any copies made therefrom.

- 1 (4) A term providing that a contract may not be canceled precludes 2 cancellation but does not limit other remedies.
- (5) Unless a contrary intention clearly appears, an expression such as "cancellation," "rescission," or the like may not be construed as a renunciation or discharge of a claim in damages for an antecedent breach.
- NEW SECTION. Sec. 803. CONTRACTUAL MODIFICATION OF REMEDY. (1) Except as otherwise provided in this section and in section 804 of this act:
- (a) An agreement may provide for remedies in addition to or in substitution for those provided in this chapter and may limit or alter the measure of damages recoverable under this chapter or a party's other remedies under this chapter, such as by precluding a party's right to cancel for breach of contract, limiting remedies to returning or delivering copies and repayment of the contract fee, or limiting remedies to repair or replacement of the nonconforming copies; and
- (b) Resort to a contractual remedy is optional unless the remedy is expressly agreed to be exclusive, in which case it is the sole remedy.

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- (2) Subject to subsection (3) of this section, if performance of an exclusive or limited remedy causes the remedy to fail of its essential purpose, the aggrieved party may pursue other remedies under this chapter.
- 23 (3) Failure or unconscionability of an agreed exclusive or limited 24 remedy makes a term disclaiming or limiting consequential or incidental 25 damages unenforceable unless the agreement expressly makes the 26 disclaimer or limitation independent of the agreed remedy.
- 27 (4) Consequential damages and incidental damages may be excluded or limited by agreement unless the exclusion 28 or limitation 29 unconscionable. Exclusion or limitation of consequential damages for personal injury in a consumer contract for a computer program that is 30 subject to this chapter and is contained in consumer goods is prima 31 32 facie unconscionable, but exclusion or limitation of damages for a 33 commercial loss is not unconscionable.
- NEW SECTION. Sec. 804. LIQUIDATION OF DAMAGES. (1) Damages for breach of contract by either party may be liquidated by agreement in an amount that is reasonable in light of:
  - (a) The loss anticipated at the time of contracting;

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- 1 (b) The actual loss; or
- 2 (c) The actual or anticipated difficulties of proving loss in the 3 event of breach.
- 4 (2) If a term liquidating damages is unenforceable under this 5 subsection, the aggrieved party may pursue the remedies provided in 6 this chapter, except as limited by other terms of the contract.
- 7 (3) If a party justifiably withholds delivery of copies because of 8 the other party's breach of contract, the party in breach is entitled 9 to restitution for any amount by which the sum of the payments it made 10 for the copies exceeds the amount of the liquidated damages payable to 11 the aggrieved party in accordance with subsection (1) of this section. 12 The right to restitution is subject to offset to the extent that the 13 aggrieved party establishes:
- 14 (a) A right to recover damages other than under subsection (1) of 15 this section; and
- 16 (b) The amount or value of any benefits received by the party in 17 breach, directly or indirectly, by reason of the contract.
- (4) A term that does not liquidate damages, but that limits damages available to the aggrieved party, must be evaluated under section 803 of this act.
- NEW SECTION. Sec. 805. LIMITATION OF ACTIONS. (1) Except as otherwise provided in subsection (2) of this section, an action for breach of contract must be commenced within the later of four years after the right of action accrues or one year after the breach was or should have been discovered, but not later than five years after the right of action accrues.
- 27 (2) If the original agreement of the parties alters the period of 28 limitations, the following rules apply:
- 29 (a) The parties may reduce the period of limitation to not less 30 than one year after the right of action accrues but may not extend it.
- 31 (b) In a consumer contract, the period of limitation may not be 32 reduced.
- (3) Except as otherwise provided in subsection (4) of this section, a right of action accrues when the act or omission constituting a breach of contract occurs, even if the aggrieved party did not know of the breach. A right of action for breach of warranty accrues when tender of delivery of a copy pursuant to section 606 of this act, or access to the information, occurs. However, if the warranty expressly

- 1 extends to future performance of the information or a copy, the right 2 of action accrues when the performance fails to conform to the 3 warranty, but not later than the date the warranty expires.
- 4 (4) In the following cases, a right of action accrues on the later 5 of the date the act or omission constituting the breach of contract 6 occurred or the date on which it was or should have been discovered by 7 the aggrieved party, but not earlier than the date for delivery of a 8 copy if the claim relates to information in the copy:
  - (a) A breach of warranty against third-party claims for:
- 10 (i) Infringement or misappropriation; or
- 11 (ii) Libel, slander, or the like;

- 12 (b) A breach of contract involving a party's disclosure or misuse 13 of confidential information; or
- 14 (c) A failure to provide an indemnity or to perform another 15 obligation to protect or defend against a third-party claim.
- (5) If an action commenced within the period of limitation is so concluded as to leave available a remedy by another action for the same breach of contract, the other action may be commenced after expiration of the period of limitation if the action is commenced within six months after conclusion of the first action, unless the action was concluded as a result of voluntary discontinuance or dismissal for failure or neglect to prosecute.
- 23 (6) This section does not alter the law on tolling of the statute 24 of limitations and does not apply to a right of action that accrued 25 before the effective date of this act.
- NEW SECTION. Sec. 806. REMEDIES FOR FRAUD. Remedies for material misrepresentation or fraud include all remedies available under this chapter for nonfraudulent breach of contract.

## 29 SUBPART B. DAMAGES

NEW SECTION. Sec. 807. MEASUREMENT OF DAMAGES IN GENERAL. (1)
31 Except as otherwise provided in the contract, an aggrieved party may
32 not recover compensation for that part of a loss which could have been
33 avoided by taking measures reasonable under the circumstances to avoid
34 or reduce loss. The burden of establishing a failure of the aggrieved
35 party to take measures reasonable under the circumstances is on the
36 party in breach of contract.

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(2) A party may not recover:

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- 2 (a) Consequential damages for losses resulting from the content of 3 published informational content unless the agreement expressly so 4 provides; or
  - (b) Damages that are speculative.
- 6 (3) The remedy for breach of contract for disclosure or misuse of 7 information that is a trade secret or in which the aggrieved party has 8 a right of confidentiality includes as consequential damages 9 compensation for the benefit obtained as a result of the breach.
- 10 (4) For purposes of this chapter, market value is determined as of 11 the date of breach of contract and the place for performance.
- (5) Damages or expenses that relate to events after the date of 12 13 entry of judgment must be reduced to their present value as of that In this subsection, "present value" means the amount, as of a 14 15 date certain, of one or more sums payable in the future or the value of 16 one or more performances due in the future, discounted to the date 17 The discount is determined by the interest rate specified by the parties in their agreement unless that rate was manifestly 18 19 unreasonable when the agreement was entered into. Otherwise, the 20 discount is determined by a commercially reasonable rate that takes into account the circumstances of each case when the agreement was 21 entered into. 22
- NEW SECTION. Sec. 808. LICENSOR'S DAMAGES. (1) In this section, substitute transaction means a transaction by the licensor which would not have been possible except for the licensee's breach and which transaction is for the same information or informational rights with the same contractual use terms as the transaction to which the licensee's breach applies.
- 29 (2) Except as otherwise provided in section 807 of this act, a 30 breach of contract by a licensee entitles the licensor to recover the 31 following compensation for losses resulting in the ordinary course from 32 the breach, less expenses avoided as a result of the breach, to the 33 extent not otherwise accounted for under this subsection:
- 34 (a) Damages measured in any combination of the following ways but 35 not to exceed the contract fee and the market value of other 36 consideration required under the contract for the performance that was 37 the subject of the breach:

- 1 (i) The amount of accrued and unpaid contract fees and the market 2 value of other consideration earned but not received for:
  - (A) Any performance accepted by the licensee; and

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- (B) Any performance to which section 604 of this act applies;
- 5 (ii) For performances not governed by (a)(i) of this subsection, if 6 the licensee repudiated or wrongfully refused the performance or the 7 licensor rightfully canceled and the breach makes possible a substitute 8 transaction, the amount of loss as determined by contract fees and the 9 market value of other consideration required under the contract for the 10 performance less:
- 11 (A) The contract fees and market value of other consideration 12 received from an actual and commercially reasonable substitute 13 transaction entered into by the licensor in good faith and without 14 unreasonable delay; or
- 15 (B) The market value of a commercially reasonable hypothetical 16 substitute transaction;
- (iii) For performances not governed by (a)(i) of this subsection, if the breach does not make possible a substitute transaction, lost profit, including reasonable overhead, that the licensor would have realized on acceptance and full payment for performance that was not delivered to the licensee because of the licensee's breach; or
- 22 (iv) Damages calculated in any reasonable manner; and
- 23 (b) Consequential and incidental damages.
- NEW SECTION. 24 Sec. 809. LICENSEE'S DAMAGES. (1) Subject to 25 subsection (2) of this section and except as otherwise provided in section 807 of this act, a breach of contract by a licensor entitles 26 27 the licensee to recover the following compensation for losses resulting in the ordinary course from the breach or, if appropriate, as to the 28 29 whole contract, less expenses avoided as a result of the breach to the extent not otherwise accounted for under this section: 30
- 31 (a) Damages measured in any combination of the following ways, but 32 not to exceed the market value of the performance that was the subject 33 of the breach plus restitution of any amounts paid for performance not 34 received and not accounted for within the indicated recovery:
- 35 (i) With respect to performance that has been accepted and the 36 acceptance not rightfully revoked, the value of the performance 37 required less the value of the performance accepted as of the time and 38 place of acceptance;

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- 1 (ii) With respect to performance that has not been rendered or that 2 was rightfully refused or acceptance of which was rightfully revoked:
- 3 (A) The amount of any payments made and the value of other 4 consideration given to the licensor with respect to that performance 5 and not previously returned to the licensee;
- 6 (B) The market value of the performance less the contract fee for 7 that performance; or
- 8 (C) The cost of a commercially reasonable substitute transaction 9 less the contract fee under the breached contract, if the substitute 10 transaction was entered into by the licensee in good faith and without 11 unreasonable delay for substantially similar information with the same 12 contractual use terms; or
- 13 (iii) Damages calculated in any reasonable manner; and
- 14 (b) Incidental and consequential damages.
- 15 (2) The amount of damages must be reduced by any unpaid contract 16 fees for performance by the licensor which has been accepted by the 17 licensee and as to which the acceptance has not been rightfully 18 revoked.
- NEW SECTION. Sec. 810. RECOUPMENT. (1) Except as otherwise provided in subsection (2) of this section, an aggrieved party, upon notifying the party in breach of contract of its intention to do so, may deduct all or any part of the damages resulting from the breach from any payments still due under the same contract.
- (2) If a breach of contract is not material with reference to the particular performance, an aggrieved party may exercise its rights under subsection (1) of this section only if the agreement does not require further affirmative performance by the other party and the amount of damages deducted can be readily liquidated under the agreement.

## 30 SUBPART C. REMEDIES RELATED TO PERFORMANCE

- NEW SECTION. Sec. 811. SPECIFIC PERFORMANCE. (1) Specific performance may be ordered:
- 33 (a) If the agreement provides for that remedy, other than an 34 obligation for the payment of money;
- 35 (b) If the contract was not for personal services and the agreed 36 performance is unique; or

- 1 (c) In other proper circumstances.
- 2 (2) An order for specific performance may contain any conditions
- 3 considered just and must provide adequate safeguards consistent with
- 4 the contract to protect the confidentiality of information,
- 5 information, and informational rights of both parties.
- 6 <u>NEW SECTION.</u> **Sec. 812.** COMPLETING PERFORMANCE. (1) On breach of 7 contract by a licensee, the licensor may:
- 8 (a) Identify to the contract any conforming copy not already
- 9 identified if, at the time the licensor learned of the breach, the copy
- 10 was in its possession;
- 11 (b) In the exercise of reasonable commercial judgment for purposes
- 12 of avoiding loss and effective realization on effort or investment,
- 13 complete the information and identify it to the contract, cease work on
- 14 it, relicense or dispose of it, or proceed in any other commercially
- 15 reasonable manner; and
- 16 (c) Pursue any remedy for breach that has not been waived.
- 17 (2) On breach by a licensee, both parties remain bound by all
- 18 restrictions in contractual use terms, but the contractual use terms do
- 19 not apply to information or copies properly received or obtained from
- 20 another source.
- 21 <u>NEW SECTION.</u> **Sec. 813.** CONTINUING USE. On breach of contract by
- 22 a licensor, the following rules apply:
- 23 (1) A licensee that has not canceled the contract may continue to
- 24 use the information and informational rights under the contract. If
- 25 the licensee continues to use the information or informational rights,
- 26 the licensee is bound by all terms of the contract, including
- 27 contractual use terms, obligations not to compete, and obligations to
- 28 pay contract fees.
- 29 (2) The licensee may pursue any remedy for breach which has not
- 30 been waived.
- 31 (3) The licensor's rights remain in effect but are subject to the
- 32 licensee's remedy for breach, including any right of recoupment or
- 33 setoff.
- 34 <u>NEW SECTION.</u> **Sec. 814.** DISCONTINUING ACCESS. On material breach
- 35 of an access contract or if the agreement so provides, a party may
- 36 discontinue all contractual rights of access of the party in breach and

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- 1 direct any person that is assisting the performance of the contract to
- 2 discontinue its performance.
- 3 <u>NEW SECTION.</u> Sec. 815. RIGHT TO POSSESSION AND TO PREVENT USE.
- 4 (1) On cancellation of a license, the licensor has the right:
- 5 (a) To possession of all copies of the licensed information in the 6 possession or control of the licensee and any other materials 7 pertaining to that information which by contract are to be returned or
- 8 delivered by the licensee to the licensor; and
- 9 (b) To prevent the continued exercise of contractual and 10 informational rights in the licensed information under the license.
- 11 (2) Except as otherwise provided in section 814 of this act, a 12 licensor may exercise its rights under subsection (1) of this section
- 13 without judicial process only if this can be done:
- 14 (a) Without a breach of the peace;
- 15 (b) Without a foreseeable risk of personal injury or significant
- 16 physical damage to information or property other than the licensed
- 17 information; and
- 18 (c) In accordance with section 816 of this act.
- 19 (3) In a judicial proceeding, the court may enjoin a licensee in
- 20 breach of contract from continued use of the information and
- 21 informational rights and may order the licensor or a judicial officer
- 22 to take the steps described in section 618 of this act.
- 23 (4) A party has a right to an expedited judicial hearing on a
- 24 request for prejudgment relief to enforce or protect its rights under
- 25 this section.
- 26 (5) The right to possession under this section is not available to
- 27 the extent that the information, before breach of the license and in
- 28 the ordinary course of performance under the license, was so altered or
- 29 commingled that the information is no longer identifiable or separable.
- 30 (6) A licensee that provides information to a licensor subject to
- 31 contractual use terms has the rights and is subject to the limitations
- 32 of a licensor under this section with respect to the information it
- 33 provides.
- 34 <u>NEW SECTION.</u> Sec. 816. LIMITATIONS ON ELECTRONIC SELF-HELP. (1)
- 35 In this section, "electronic self-help" means the use of electronic
- 36 means to exercise a licensor's rights under section 815(2) of this act.

- 1 (2) On cancellation of a license, electronic self-help is not 2 permitted, except as provided in this section. Electronic self-help is 3 prohibited in mass-market transactions.
- 4 (3) If the parties agree to permit electronic self-help, a licensee 5 shall separately manifest assent to a term authorizing use of 6 electronic self-help. The term must:
- 7 (a) Provide for notice of exercise as provided in subsection (4) of 8 this section;
- 9 (b) State the name of the person designated by the licensee to 10 which notice of exercise must be given and the manner in which notice 11 must be given and place to which notice must be sent to that person; 12 and
- 13 (c) Provide a simple procedure for the licensee to change the 14 designated person or place.
- 15 (4) Before resorting to electronic self-help authorized by a term 16 of the license, the licensor shall give notice in a record to the 17 person designated by the licensee stating:
- 18 (a) That the licensor intends to resort to electronic self-help as 19 a remedy on or after fifteen days following receipt by the licensee of 20 the notice;
- 21 (b) The nature of the claimed breach that entitles the licensor to 22 resort to self-help; and
- (c) The name, title, and address, including direct telephone number, facsimile number, or e-mail address, to which the licensee may communicate concerning the claimed breach.

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- (5) A licensee may recover direct and incidental damages caused by wrongful use of electronic self-help. The licensee may also recover consequential damages for wrongful use of electronic self-help, whether or not those damages are excluded by the terms of the license, if:
- 30 (a) Within the period specified in subsection (4)(a) of this 31 section, the licensee gives notice to the licensor's designated person 32 describing in good faith the general nature and magnitude of damages;
- 33 (b) The licensor has reason to know the damages of the type 34 described in subsection (6) of this section may result from the 35 wrongful use of electronic self-help; or
- 36 (c) The licensor does not provide the notice required in subsection 37 (4) of this section.
- 38 (6) Even if the licensor complies with subsections (3) and (4) of 39 this section, electronic self-help may not be used if the licensor has

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- reason to know that its use will result in substantial injury or harm to the public health or safety or grave harm to the public interest substantially affecting third persons not involved in the dispute.
- 4 (7) A court of competent jurisdiction of this state shall give 5 prompt consideration to a petition for injunctive relief and may 6 enjoin, temporarily or permanently, the licensor from exercising 7 electronic self-help even if authorized by a license term or enjoin the 8 licensee from misappropriation or misuse of computer information, as 9 may be appropriate, upon consideration of the following:
- 10 (a) Grave harm of the kinds stated in subsection (6) of this 11 section, or the threat thereof, whether or not the licensor has reason 12 to know of those circumstances;
- (b) Irreparable harm or threat of irreparable harm to the licensee or licensor;
- 15 (c) That the party seeking the relief is more likely than not to succeed under its claim when it is finally adjudicated;
- 17 (d) That all of the conditions to entitle a person to the relief 18 under the laws of this state have been fulfilled; and
- (e) That the party that may be adversely affected is adequately protected against loss, including a loss because of misappropriation or misuse of computer information, that it may suffer because the relief is granted under this chapter.
- 23 (8) Before breach of contract, rights or obligations under this 24 section may not be waived or varied by an agreement, but the parties 25 may prohibit use of electronic self-help, and the parties, in the term 26 referred to in subsection (3) of this section, may specify additional 27 provisions more favorable to the licensee.
- (9) This section does not apply if the licensor obtains possession of a copy without a breach of the peace and the electronic self-help is used solely with respect to that copy.

## 31 PART 9 32 MISCELLANEOUS PROVISIONS

NEW SECTION. **Sec. 901.** SEVERABILITY. If any provision of this chapter or its application to any person or circumstances is held invalid, the invalidity does not affect other provisions or applications of this chapter which can be given effect without the

- 1 invalid provision or application, and to this end the provisions of
- 2 this chapter are severable.
- 3 NEW SECTION. Sec. 902. PREVIOUS RIGHTS AND TRANSACTIONS.
- 4 Contracts that are enforceable and rights of action that accrue before
- 5 the effective date of this act are governed by the law then in effect
- 6 unless the parties agree to be governed by this chapter.
- 7 PART 10
- 8 UNIFORM COMMERCIAL CODE REVISIONS
- 9 <u>NEW SECTION.</u> **Sec. 1001.** A new section is added to Article 62A.1
- 10 RCW to read as follows:
- 11 CERTAIN COMPUTER INFORMATION TRANSACTIONS EXCLUDED FROM THIS
- 12 ARTICLE. This Article does not apply to a transaction that is covered
- 13 by chapter 63.-- RCW (sections 101 through 902 of this act) as provided
- 14 in section 103 or 104 of this act.
- 15 **Sec. 1002.** RCW 62A.1-107 and 1965 ex.s. c 157 s 1-107 are each
- 16 amended to read as follows:
- 17 WAIVER OR RENUNCIATION OF CLAIM OR RIGHT AFTER BREACH. Any claim
- 18 or right arising out of an alleged breach can be discharged in whole or
- 19 in part without consideration by a ((written)) waiver or renunciation
- 20 ((signed)) authenticated and delivered by the aggrieved party in a
- 21 record.
- 22 **Sec. 1003.** RCW 62A.1-201 and 2001 c 32 s 9 are each amended to
- 23 read as follows:
- 24 GENERAL DEFINITIONS. Subject to additional definitions contained
- 25 in the subsequent Articles of this Title which are applicable to
- 26 specific Articles or Parts thereof, and unless the context otherwise
- 27 requires, in this Title:
- 28 (1) "Action" in the sense of a judicial proceeding includes
- 29 recoupment, counterclaim, set-off, suit in equity and any other
- 30 proceedings in which rights are determined.
- 31 (2) "Aggrieved party" means a party entitled to resort to a remedy.
- 32 (3) "Agreement" means the bargain of the parties in fact as found
- 33 in their language or by implication from other circumstances including
- 34 course of dealing or usage of trade or course of performance as

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- l provided in this Title (RCW 62A.1-205, RCW 62A.2-208, and RCW
- 2 62A.2A-207). Whether an agreement has legal consequences is determined
- 3 by the provisions of this Title, if applicable; otherwise by the law of
- 4 contracts (RCW 62A.1-103). (Compare "Contract".)
- 5 (4) <u>"Authenticate" means:</u>
- 6 (a) To sign; or
- 7 (b) With the intent to sign a record, otherwise to execute or adopt
- 8 an electronic symbol, sound, message, or process referring to, attached
- 9 to, included in, or logically associated or linked with, that record.
- 10 (5) "Bank" means any person engaged in the business of banking.
- 11  $((\frac{5}{1}))$  (6) "Bearer" means the person in possession of an
- 12 instrument, document of title, or certificated security payable to
- 13 bearer or indorsed in blank.
- 14 (((6))) "Bill of lading" means a document evidencing the
- 15 receipt of goods for shipment issued by a person engaged in the
- 16 business of transporting or forwarding goods, and includes an airbill.
- 17 "Airbill" means a document serving for air transportation as a bill of
- 18 lading does for marine or rail transportation, and includes an air
- 19 consignment note or air waybill.
- 20  $((\frac{7}{1}))$  (8) "Branch" includes a separately incorporated foreign
- 21 branch of a bank.

- (((8))) "Burden of establishing" a fact means the burden of
- 23 persuading the triers of fact that the existence of the fact is more
- 24 probable than its non-existence.
- 25 (((9))) "Buyer in ordinary course of business" means a person
- 26 that buys goods in good faith, without knowledge that the sale violates
- 27 the rights of another person in the goods, and in the ordinary course
- 28 from a person, other than a pawnbroker, in the business of selling
- 29 goods of that kind. A person buys goods in the ordinary course if the
- 30 sale to the person comports with the usual or customary practices in
- 31 the kind of business in which the seller is engaged or with the

seller's own usual or customary practices. A person that sells oil,

- 33 gas, or other minerals at the wellhead or minehead is a person in the
- 34 business of selling goods of that kind. A buyer in ordinary course of
- 35 business may buy for cash, by exchange of other property, or on secured
- 36 or unsecured credit, and may acquire goods or documents of title under
- 37 a pre-existing contract for sale. Only a buyer that takes possession
- 38 of the goods or has a right to recover the goods from the seller under
- 39 Article 62A.2 RCW may be a buyer in ordinary course of business. A

1 person that acquires goods in a transfer in bulk or as security for or 2 in total or partial satisfaction of a money debt is not a buyer in 3 ordinary course of business.

4 ((\(\frac{(10)}{10}\))) (11) "Conspicuous": A term or clause is conspicuous when
5 it is so written that a reasonable person against whom it is to operate
6 ought to have noticed it. A printed heading in capitals (as: NON7 NEGOTIABLE BILL OF LADING) is conspicuous. Language in the body of a
8 form is "conspicuous" if it is in larger or other contrasting type or
9 color. But in a telegram any stated term is "conspicuous". Whether a
10 term or clause is "conspicuous" or not is for decision by the court.

((<del>(11)</del>)) <u>(12)</u> "Contract" means the total legal obligation which results from the parties' agreement as affected by this Title and any other applicable rules of law. (Compare "Agreement".)

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((\(\frac{(12)}{13}\)) (13) "Creditor" includes a general creditor, a secured creditor, a lien creditor and any representative of creditors, including an assignee for the benefit of creditors, a trustee in bankruptcy, a receiver in equity and an executor or administrator of an insolvent debtor's or assignor's estate.

19  $((\frac{13}{13}))$  (14) "Defendant" includes a person in the position of 20 defendant in a cross-action or counterclaim.

 $((\frac{14}{14}))$  (15) "Delivery" with respect to instruments, documents of title, chattel paper, or certificated securities means voluntary transfer of possession.

(((15))) (16) "Document of title" includes bill of lading, dock warrant, dock receipt, warehouse receipt or order for the delivery of goods, and also any other document which in the regular course of business or financing is treated as adequately evidencing that the person in possession of it is entitled to receive, hold and dispose of the document and the goods it covers. To be a document of title a document must purport to be issued by or addressed to a bailee and purport to cover goods in the bailee's possession which are either identified or are fungible portions of an identified mass.

 $((\frac{16}{10}))$  (17) "Fault" means wrongful act, omission or breach.

 $((\frac{17}{17}))$  (18) "Fungible" with respect to goods or securities means goods or securities of which any unit is, by nature or usage of trade, the equivalent of any other like unit. Goods which are not fungible shall be deemed fungible for the purposes of this Title to the extent that under a particular agreement or document unlike units are treated as equivalents.

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- 1 (((18))) (19) "Genuine" means free of forgery or counterfeiting.
- 2 (((19))) (20) "Good faith" means honesty in fact in the conduct or 3 transaction concerned.
- 4  $((\frac{20}{10}))$  (21) "Holder" with respect to a negotiable instrument,
- 5 means the person in possession if the instrument is payable to bearer
- 6 or, in the case of an instrument payable to an identified person, if
- 7 the identified person is in possession. "Holder" with respect to a
- 8 document of title means the person in possession if the goods are
- 9 deliverable to bearer or to the order of the person in possession.
- 10  $((\frac{(21)}{)})$  (22) To "honor" is to pay or to accept and pay, or where
- 11 a credit so engages to purchase or discount a draft complying with the
- 12 terms of the credit.
- $((\frac{(22)}{2}))$  "Insolvency proceedings" includes any assignment for
- 14 the benefit of creditors or other proceedings intended to liquidate or
- 15 rehabilitate the estate of the person involved.
- 16  $((\frac{(23)}{23}))$  (24) A person is "insolvent" who either has ceased to pay
- 17 his or her debts in the ordinary course of business or cannot pay his
- 18 or her debts as they become due or is insolvent within the meaning of
- 19 the federal bankruptcy law.
- 20  $((\frac{24}{1}))$  means a medium of exchange authorized or
- 21 adopted by a domestic or foreign government and includes a monetary
- 22 unit of account established by an intergovernmental organization or by
- 23 agreement between two or more nations.
- 24  $((\frac{25}{1}))$  (26) A person has "notice" of a fact when
- 25 (a) he or she has actual knowledge of it; or
- 26 (b) he or she has received a notice or notification of it; or
- 27 (c) from all the facts and circumstances known to him or her at the
- 28 time in question he or she has reason to know that it exists.
- 29 A person "knows" or has "knowledge" of a fact when he or she has actual
- 30 knowledge of it. "Discover" or "learn" or a word or phrase of similar
- 31 import refers to knowledge rather than to reason to know. The time and
- 32 circumstances under which a notice or notification may cease to be
- 33 effective are not determined by this Title.
- 34  $\left(\left(\frac{26}{1}\right)\right)$  (27) A person "notifies" or "gives" a notice or
- 35 notification to another by taking such steps as may be reasonably
- 36 required to inform the other in ordinary course whether or not such
- 37 other actually comes to know of it. A person "receives" a notice or
- 38 notification when

(a) it comes to his or her attention; or

(b) it is duly delivered at the place of business through which the contract was made or at any other place held out by him or her as the place for receipt of such communications.

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4  $((\frac{27}{1}))$  (28) Notice, knowledge or a notice or notification 5 received by an organization is effective for a particular transaction from the time when it is brought to the attention of the individual 6 7 conducting that transaction, and in any event from the time when it 8 would have been brought to his or her attention if the organization had 9 exercised due diligence. An organization exercises due diligence if it 10 maintains reasonable routines for communicating significant information to the person conducting the transaction and there is reasonable 11 compliance with the routines. Due diligence does not require an 12 13 individual acting for the organization to communicate information unless such communication is part of his or her regular duties or 14 15 unless he or she has reason to know of the transaction and that the transaction would be materially affected by the information. 16

((\(\frac{(28)}{28}\))) (29) "Organization" includes a corporation, government or governmental subdivision or agency, business trust, estate, trust, partnership or association, two or more persons having a joint or common interest, or any other legal or commercial entity.

 $((\frac{(29)}{(29)}))$   $\underline{(30)}$  "Party", as distinct from "third party", means a person who has engaged in a transaction or made an agreement within this this Title.

(((30))) (31) "Person" includes an individual or an organization (See RCW 62A.1-102).

 $((\frac{31}{1}))$  (32) "Presumption" or "presumed" means that the trier of fact must find the existence of the fact presumed unless and until evidence is introduced which would support a finding of its nonexistence.

 $((\frac{32}{32}))$  (33) "Purchase" includes taking by sale, discount, negotiation, mortgage, pledge, lien, security interest, issue or reissue, gift or any other voluntary transaction creating an interest in property.

(((33))) (34) "Purchaser" means a person who takes by purchase.

35 ((<del>34)</del>)) <u>(35) "Record" means information that is inscribed on a</u> 36 tangible medium or that is stored in an electronic or other medium and 37 is retrievable in perceivable form.

38 (36) "Remedy" means any remedial right to which an aggrieved party 39 is entitled with or without resort to a tribunal.

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1 (((35))) (37) "Representative" includes an agent, an officer of a corporation or association, and a trustee, executor or administrator of an estate, or any other person empowered to act for another.

 $((\frac{36}{36}))$  "Rights" includes remedies.

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5 (((37))) (39) "Security interest" means an interest in personal property or fixtures which secures payment or performance of an 6 7 obligation, except for lease-purchase agreements under chapter 63.19 RCW. The term also includes any interest of a consignor and a buyer of 8 9 accounts, chattel paper, a payment intangible, or a promissory note in 10 a transaction that is subject to Article 9A. The special property interest of a buyer of goods on identification of such goods to a 11 contract for sale under RCW 62A.2-401 is not a "security interest", but 12 13 a buyer may also acquire a "security interest" by complying with Article 9A. Except as otherwise provided in RCW 62A.2-505, the right 14 15 of a seller or lessor of goods under Article 2 or 2A to retain or acquire possession of the goods is not a "security interest," but a 16 17 seller or lessor may also acquire a "security interest" by complying with Article 9A. The retention or reservation of title by a seller of 18 19 goods notwithstanding shipment or delivery to the buyer (RCW 62A.2-401) is limited in effect to a reservation of a "security interest." 20

Whether a transaction creates a lease or security interest is determined by the facts of each case. However, a transaction creates a security interest if the consideration the lessee is to pay the lessor for the right to possession and use of the goods is an obligation for the term of the lease not subject to termination by the lessee, and:

- 27 (a) The original term of the lease is equal to or greater than the 28 remaining economic life of the goods;
- 29 (b) The lessee is bound to renew the lease for the remaining 30 economic life of the goods or is bound to become the owner of the 31 goods;
- 32 (c) The lessee has an option to renew the lease for the remaining 33 economic life of the goods for no additional consideration or nominal 34 additional consideration upon compliance with the lease agreement; or
- 35 (d) The lessee has an option to become the owner of the goods for 36 no additional consideration or nominal additional consideration upon 37 compliance with the lease agreement.

A transaction does not create a security interest merely because it provides that:

- 1 (a) The present value of the consideration the lessee is obligated 2 to pay the lessor for the right to possession and use of the goods is 3 substantially equal to or is greater than the fair market value of the 4 goods at the time the lease is entered into;
- 5 (b) The lessee assumes risk of loss of the goods, or agrees to pay 6 taxes, insurance, filing, recording, or registration fees, or service 7 or maintenance costs with respect to the goods;
- 8 (c) The lessee has an option to renew the lease or to become the 9 owner of the goods;
- (d) The lessee has an option to renew the lease for a fixed rent that is equal to or greater than the reasonably predictable fair market rent for the use of the goods for the term of the renewal at the time the option is to be performed;
- (e) The lessee has an option to become the owner of the goods for a fixed price that is equal to or greater than the reasonably predictable fair market value of the goods at the time the option is to be performed; or
- (f) The amount of rental payments may or will be increased or decreased by reference to the amount realized by the lessor upon sale or disposition of the goods.
- 21 For purposes of this subsection  $((\frac{37}{1}))$  (39):

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- (a) Additional consideration is not nominal if (i) when the option 22 to renew the lease is granted to the lessee the rent is stated to be 23 24 the fair market rent for the use of the goods for the term of the 25 renewal determined at the time the option is to be performed, or (ii) 26 when the option to become the owner of the goods is granted to the lessee the price is stated to be the fair market value of the goods 27 determined at the time the option is to be performed. Additional 28 consideration is nominal if it is less than the lessee's reasonably 29 30 predictable cost of performing under the lease agreement if the option is not exercised; 31
- 32 (b) "Reasonably predictable" and "remaining economic life of the 33 goods" are to be determined with reference to the facts and 34 circumstances at the time the transaction is entered into; and
  - (c) "Present value" means the amount as of a date certain of one or more sums payable in the future, discounted to the date certain. The discount is determined by the interest rate specified by the parties if the rate is not manifestly unreasonable at the time the transaction is entered into; otherwise, the discount is determined by a commercially

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- 1 reasonable rate that takes into account the facts and circumstances of 2 each case at the time the transaction was entered into.
- $((\frac{38}{1}))$  (40) "Send" in connection with any  $(\frac{38}{1})$  record or 3 4 notice means to deposit in the mail or deliver for transmission by any 5 other usual means of communication with postage or cost of transmission provided for and properly addressed and in the case of an instrument to 6 an address specified thereon or otherwise agreed, or if there be none 7 to any address reasonable under the circumstances. The receipt of any 8 9 ((writing)) record or notice within the time at which it would have 10 arrived if properly sent has the effect of a proper sending.
- 11 (((39))) (41) "Signed" includes any symbol executed or adopted by 12 a party with present intention to authenticate a ((writing)) record.
- 13 (((40))) (42) "Surety" includes guarantor.
- 14  $((\frac{41}{1}))$  (43) "Telegram" includes a message transmitted by radio, 15 teletype, cable, any mechanical method of transmission, or the like.
- 16  $((\frac{42}{12}))$  <u>(44)</u> "Term" means that portion of an agreement which 17 relates to a particular matter.
- 18 (((43))) (45) "Unauthorized" signature means one made without 19 actual, implied or apparent authority and includes a forgery.
- ((\(\frac{44}{44}\)\)) (46) "Value". Except as otherwise provided with respect to negotiable instruments and bank collections (RCW 62A.3-303, RCW 62A.4-210, and RCW 62A.4-211) a person gives "value" for rights if he or she acquires them
- (a) in return for a binding commitment to extend credit or for the extension of immediately available credit whether or not drawn upon and whether or not a charge-back is provided for in the event of difficulties in collection; or
- 28 (b) as security for or in total or partial satisfaction of a 29 preexisting claim; or
- 30 (c) by accepting delivery pursuant to a pre-existing contract for 31 purchase; or
- 32 (d) generally, in return for any consideration sufficient to 33 support a simple contract.
- (((45))) (47) "Warehouse receipt" means a receipt issued by a 35 person engaged in the business of storing goods for hire.
- (((46))) (48) "Written" or "writing" includes printing, typewriting or any other intentional reduction to tangible form.

- 1 **Sec. 1004.** RCW 62A.1-205 and 1965 ex.s. c 157 s 1-205 are each 2 amended to read as follows:
- 3 COURSE OF DEALING AND USAGE OF TRADE. (1) A course of dealing is 4 a sequence of previous conduct between the parties to a particular 5 transaction which is fairly to be regarded as establishing a common 6 basis of understanding for interpreting their expressions and other 7 conduct.
- 8 (2) A usage of trade is any practice or method of dealing having 9 such regularity of observance in a place, vocation or trade as to 10 justify an expectation that it will be observed with respect to the 11 transaction in question. The existence and scope of such a usage are 12 to be proved as facts. If it is established that such a usage is 13 embodied in a ((written)) trade code or similar ((writing)) record the 14 interpretation of the ((writing)) record is for the court.
- 15 (3) A course of dealing between parties and any usage of trade in 16 the vocation or trade in which they are engaged or of which they are or 17 should be aware give particular meaning to and supplement or qualify 18 terms of an agreement.
- 19 (4) The express terms of an agreement and an applicable course of 20 dealing or usage of trade shall be construed wherever reasonable as 21 consistent with each other; but when such construction is unreasonable 22 express terms control both course of dealing and usage of trade and 23 course of dealing controls usage of trade.
- (5) An applicable usage of trade in the place where any part of performance is to occur shall be used in interpreting the agreement as to that part of the performance.
- (6) Evidence of a relevant usage of trade offered by one party is not admissible unless and until he <u>or she</u> has given the other party such notice as the court finds sufficient to prevent unfair surprise to the latter.
- 31 **Sec. 1005.** RCW 62A.1-206 and 1995 c 48 s 55 are each amended to 32 read as follows:
- 33 STATUTE OF FRAUDS FOR KINDS OF PERSONAL PROPERTY NOT OTHERWISE 34 COVERED. (1) Except in the cases described in subsection (2) of this 35 section a contract for the sale of personal property is not enforceable 36 by way of action or defense beyond five thousand dollars in amount or 37 value of remedy unless there is some ((writing)) record which indicates 38 that a contract for sale has been made between the parties at a defined

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- or stated price, reasonably identifies the subject matter, and is ((signed)) <u>authenticated</u> by the party against whom enforcement is sought or by his <u>or her</u> authorized agent.
- 4 (2) Subsection (1) of this section does not apply to contracts for the sale of goods (RCW 62A.2-201) nor of securities (RCW 62A.8-113) nor 6 to security agreements (RCW ((62A.9-203)) 62A.9A-203).
- 7 **Sec. 1006.** RCW 62A.2-102 and 1965 ex.s. c 157 s 2-102 are each 8 amended to read as follows:
- SECURITY, COMPUTER INFORMATION, 9 SCOPE; CERTAIN 10 TRANSACTIONS EXCLUDED FROM THIS ARTICLE. Unless the context otherwise requires, this Article applies to transactions in goods; it does not 11 12 apply to any transaction which although in the form of an unconditional contract to sell or present sale is intended to operate only as a 13 14 security transaction nor does this Article impair or repeal any statute 15 regulating sales to consumers, farmers or other specified classes of 16 This Article does not apply to a transaction that is covered by chapter 63. -- RCW (sections 101 through 902 of this act) as provided 17 18 in section 103 or 104 of this act.
- 19 **Sec. 1007.** RCW 62A.2-105 and 1965 ex.s. c 157 s 2-105 are each 20 amended to read as follows:
- DEFINITIONS: TRANSFERABILITY; "GOODS"; "FUTURE" GOODS; "LOT"; 21 22 "COMMERCIAL UNIT". (1) "Goods" means all things (including specially 23 manufactured goods) which are movable at the time of identification to 24 the contract for sale other than the money in which the price is to be paid, investment securities (Article 8) and things in action. 25 also includes the unborn young of animals and growing crops and other 26 27 identified things attached to realty as described in the section on 28 goods to be severed from realty (RCW 62A.2-107). For purposes of this 29 Article, the term does not include computer information as defined in chapter 63. -- RCW (sections 101 through 902 of this act), money, the 30 subject matter of foreign exchange transactions, documents, letters of 31 32 credit, letter-of-credit rights, instruments, investment property, accounts, chattel paper, deposit accounts, or general intangibles. 33
- 34 (2) Goods must be both existing and identified before any interest 35 in them can pass. Goods which are not both existing and identified are 36 "future" goods. A purported present sale of future goods or of any 37 interest therein operates as a contract to sell.

- 1 (3) There may be a sale of a part interest in existing identified 2 goods.
- 3 (4) An undivided share in an identified bulk of fungible goods is 4 sufficiently identified to be sold although the quantity of the bulk is 5 not determined. Any agreed proportion of such a bulk or any quantity 6 thereof agreed upon by number, weight or other measure may to the 7 extent of the seller's interest in the bulk be sold to the buyer who 8 then becomes an owner in common.
- 9 (5) "Lot" means a parcel or a single article which is the subject 10 matter of a separate sale or delivery, whether or not it is sufficient 11 to perform the contract.
- 12 (6) "Commercial unit" means such a unit of goods as by commercial
  13 usage is a single whole for purposes of sale and division of which
  14 materially impairs its character or value on the market or in use. A
  15 commercial unit may be a single article (as a machine) or a set of
  16 articles (as a suite of furniture or an assortment of sizes) or a
  17 quantity (as a bale, gross, or carload) or any other unit treated in
  18 use or in the relevant market as a single whole.
- 19 **Sec. 1008.** RCW 62A.2-201 and 1965 ex.s c 157 s 2-201 are each 20 amended to read as follows:

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- FORMAL REQUIREMENTS; STATUTE OF FRAUDS. (1) Except as otherwise provided in this section a contract for the sale of goods for the price of five hundred dollars or more is not enforceable by way of action or defense unless there is some ((writing)) record sufficient to indicate that a contract for sale has been made between the parties and ((signed)) authenticated by the party against whom enforcement is sought or by his or her authorized agent or broker. A ((writing)) record is not insufficient because it omits or incorrectly states a term agreed upon but the contract is not enforceable under this paragraph beyond the quantity of goods shown in such ((writing)) record.
- (2) Between merchants if within a reasonable time a ((writing))
  record in confirmation of the contract and sufficient against the
  sender is received and the party receiving it has reason to know its
  contents, it satisfies the requirements of subsection (1) against such
  party unless ((written)) notice of objection to its contents is given
  in a record within ten days after it is received.

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- 1 (3) A contract which does not satisfy the requirements of 2 subsection (1) but which is valid in other respects is enforceable
- (a) if the goods are to be specially manufactured for the buyer and are not suitable for sale to others in the ordinary course of the seller's business and the seller, before notice of repudiation is received and under circumstances which reasonably indicate that the goods are for the buyer, has made either a substantial beginning of their manufacture or commitments for their procurement; or
- 9 (b) if the party against whom enforcement is sought admits in his 10 <u>or her</u> pleading, testimony or otherwise in court that a contract for 11 sale was made, but the contract is not enforceable under this provision 12 beyond the quantity of goods admitted; or
- 13 (c) with respect to goods for which payment has been made and 14 accepted or which have been received and accepted (RCW 62A.2-606).
- 15 **Sec. 1009.** RCW 62A.2-202 and 1965 ex.s. c 157 s 2-202 are each 16 amended to read as follows:
- 17 FINAL ((WRITTEN)) EXPRESSION IN A RECORD: PAROL OR EXTRINSIC 18 EVIDENCE. Terms with respect to which the confirmatory ((memoranda)) records of the parties agree or which are otherwise set forth in a 19 ((writing)) record intended by the parties as a final expression of 20 their agreement with respect to such terms as are included therein may 21 not be contradicted by evidence of any prior agreement or of a 22 23 contemporaneous oral agreement but may be explained or supplemented
- (a) by course of dealing or usage of trade (RCW 62A.1-205) or by course of performance (RCW 62A.2-208); and
- (b) by evidence of consistent additional terms unless the court finds the ((writing)) record to have been intended also as a complete and exclusive statement of the terms of the agreement.
- 29 **Sec. 1010.** RCW 62A.2-203 and 1965 ex.s. c 157 s 2-203 are each 30 amended to read as follows:
- SEALS INOPERATIVE. The affixing of a seal to a ((writing)) record evidencing a contract for sale or an offer to buy or sell goods does not constitute the ((writing)) record a sealed instrument and the law with respect to sealed instruments does not apply to such contract or offer.

1 **Sec. 1011.** RCW 62A.2-205 and 1965 ex.s. c 157 s 2-205 are each 2 amended to read as follows:

3 FIRM OFFERS. An offer by a merchant to buy or sell goods in ((a 4 signed writing)) an authenticated record which by its terms gives assurance that it will be held open is not revocable, for lack of 5 consideration, during the time stated or if no time is stated for a 6 reasonable time, but in no event may such period of irrevocability 7 exceed three months; but any such term of assurance on a form supplied 8 by the offeree must be separately ((signed)) authenticated by the 9 10 offeror.

11 **Sec. 1012.** RCW 62A.2-207 and 1965 ex.s. c 157 s 2-207 are each 12 amended to read as follows:

ADDITIONAL TERMS IN ACCEPTANCE OR CONFIRMATION. (1) A definite and seasonable expression of acceptance or a ((written)) confirmation by a record which is sent within a reasonable time operates as an acceptance even though it states terms additional to or different from those offered or agreed upon, unless acceptance is expressly made conditional on assent to the additional or different terms.

- 19 (2) The additional terms are to be construed as proposals for 20 addition to the contract. Between merchants such terms become part of 21 the contract unless:
- 22 (a) the offer expressly limits acceptance to the terms of the 23 offer;
- 24 (b) they materially alter it; or

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- 25 (c) notification of objection to them has already been given or is 26 given within a reasonable time after notice of them is received.
- (3) Conduct by both parties which recognizes the existence of a contract is sufficient to establish a contract for sale although the ((writings)) records of the parties do not otherwise establish a contract. In such case the terms of the particular contract consist of those terms on which the ((writings)) records of the parties agree, together with any supplementary terms incorporated under any other provisions of this Title.
- 34 **Sec. 1013.** RCW 62A.2-209 and 1965 ex.s. c 157 s 2-209 are each 35 amended to read as follows:
- MODIFICATION, RESCISSION AND WAIVER. (1) An agreement modifying a contract within this Article needs no consideration to be binding.

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- 1 (2) ((A signed)) An authenticated agreement which excludes 2 modification or rescission except by ((a signed writing)) an 3 authenticated record cannot be otherwise modified or rescinded, but 4 except as between merchants such a requirement on a form supplied by 5 the merchant must be separately ((signed)) authenticated by the other 6 party.
- 7 (3) The requirements of the statute of frauds section of this 8 Article (RCW 62A.2-201) must be satisfied if the contract as modified 9 is within its provisions.
- 10 (4) Although an attempt at modification or rescission does not 11 satisfy the requirements of subsection (2) or (3) it can operate as a 12 waiver.
- (5) A party who has made a waiver affecting an executory portion of the contract may retract the waiver by reasonable notification received by the other party that strict performance will be required of any term waived, unless the retraction would be unjust in view of a material change of position in reliance on the waiver.
- 18 **Sec. 1014.** RCW 62A.2-316 and 1982 c 199 s 1 are each amended to 19 read as follows:
- 20 EXCLUSION OR MODIFICATION OF WARRANTIES. (1) Words or conduct 21 relevant to the creation of an express warranty and words or conduct 22 tending to negate or limit warranty shall be construed wherever 23 reasonable as consistent with each other; but subject to the provisions 24 of this Article on parol or extrinsic evidence (RCW 62A.2-202) negation 25 or limitation is inoperative to the extent that such construction is 26 unreasonable.
- (2) Subject to subsection (3), to exclude or modify the implied 27 warranty of merchantability or any part of it the language must mention 28 merchantability and in case of a ((writing)) record must be 29 30 conspicuous, and to exclude or modify any implied warranty of fitness the exclusion must be by a ((writing)) record and conspicuous. 31 Language to exclude all implied warranties of fitness is sufficient if 32 33 it states, for example, that "There are no warranties which extend 34 beyond the description on the face hereof."
  - (3) Notwithstanding subsection (2)

36 (a) unless the circumstances indicate otherwise, all implied 37 warranties are excluded by expressions like "as is", "with all faults" 38 or other language which in common understanding calls the buyer's

- 1 attention to the exclusion of warranties and makes plain that there is 2 no implied warranty; and
- 3 (b) when the buyer before entering into the contract has examined 4 the goods or the sample or model as fully as he <u>or she</u> desired or has 5 refused to examine the goods there is no implied warranty with regard 6 to defects which an examination ought in the circumstances to have 7 revealed to him <u>or her</u>;
- 8 (c) an implied warranty can also be excluded or modified by course 9 of dealing or course of performance or usage of trade; and
- (d) in sales of livestock, including but not limited to, horses, mules, cattle, sheep, swine, goats, poultry, and rabbits, there are no implied warranties as defined in this article that the livestock are free from sickness or disease: PROVIDED, That the seller has complied with all state and federal laws and regulations that apply to animal health and disease, and the seller is not guilty of fraud, deceit or misrepresentation.
- 17 (4) Notwithstanding the provisions of subsections (2) and (3) of this section and the provisions of RCW 62A.2-719, ((as now or hereafter 18 19 amended,)) in any case where goods are purchased primarily for personal, family or household use and not for commercial or business 20 use, disclaimers of the warranty of merchantability or fitness for 21 particular purpose shall not be effective to limit the liability of 22 merchant sellers except insofar as the disclaimer sets forth with 23 24 particularity the qualities and characteristics which are not being 25 warranted. Remedies for breach of warranty can be limited in 26 accordance with the provisions of this Article on liquidation or 27 limitation of damages and on contractual modification of remedy (RCW 62A.2-718 and RCW 62A.2-719). 28
- 29 **Sec. 1015.** RCW 62A.2-503 and 1965 ex.s. c 157 s 2-503 are each 30 amended to read as follows:
- MANNER OF SELLER'S TENDER OF DELIVERY. (1) Tender of delivery requires that the seller put and hold conforming goods at the buyer's disposition and give the buyer any notification reasonably necessary to enable him <u>or her</u> to take delivery. The manner, time and place for tender are determined by the agreement and this Article, and in particular

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- 1 (a) tender must be at a reasonable hour, and if it is of goods they 2 must be kept available for the period reasonably necessary to enable 3 the buyer to take possession; but
- 4 (b) unless otherwise agreed the buyer must furnish facilities 5 reasonably suited to the receipt of the goods.
- 6 (2) Where the case is within the next section respecting shipment 7 tender requires that the seller comply with its provisions.
- 8 (3) Where the seller is required to deliver at a particular 9 destination tender requires that he <u>or she</u> comply with subsection (1) 10 and also in any appropriate case tender documents as described in 11 subsections (4) and (5) of this section.
- 12 (4) Where goods are in the possession of a bailee and are to be 13 delivered without being moved
- 14 (a) tender requires that the seller either tender a negotiable 15 document of title covering such goods or procure acknowledgment by the 16 bailee of the buyer's right to possession of the goods; but
- 17 (b) tender to the buyer of a non-negotiable document of title or of a ((written direction to)) record directing the bailee to deliver is 18 19 sufficient tender unless the buyer seasonably objects, and receipt by the bailee of notification of the buyer's rights fixes those rights as 20 against the bailee and all third persons; but risk of loss of the goods 21 and of any failure by the bailee to honor the non-negotiable document 22 of title or to obey the direction remains on the seller until the buyer 23 24 has had a reasonable time to present the document or direction, and a 25 refusal by the bailee to honor the document or to obey the direction 26 defeats the tender.
  - (5) Where the contract requires the seller to deliver documents
- 28 (a) he <u>or she</u> must tender all such documents in correct form, 29 except as provided in this Article with respect to bills of lading in 30 a set (subsection (2) of RCW 62A.2-323); and
- 31 (b) tender through customary banking channels is sufficient and 32 dishonor of a draft accompanying the documents constitutes non-33 acceptance or rejection.
- 34 **Sec. 1016.** RCW 62A.2-509 and 1965 ex.s. c 157 s 2-509 are each 35 amended to read as follows:
- RISK OF LOSS IN THE ABSENCE OF BREACH. (1) Where the contract requires or authorizes the seller to ship the goods by carrier

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- 1 (a) if it does not require him <u>or her</u> to deliver them at a 2 particular destination, the risk of loss passes to the buyer when the 3 goods are duly delivered to the carrier even though the shipment is 4 under reservation (RCW 62A.2-505); but
- 5 (b) if it does require him <u>or her</u> to deliver them at a particular 6 destination and the goods are there duly tendered while in the 7 possession of the carrier, the risk of loss passes to the buyer when 8 the goods are there duly so tendered as to enable the buyer to take 9 delivery.
- 10 (2) Where the goods are held by a bailee to be delivered without 11 being moved, the risk of loss passes to the buyer
- 12 (a) on his <u>or her</u> receipt of a negotiable document of title 13 covering the goods; or
- 14 (b) on acknowledgment by the bailee of the buyer's right to 15 possession of the goods; or
- (c) after his <u>or her</u> receipt of a non-negotiable document of title or other ((<del>written</del>)) direction <u>by record</u> to deliver, as provided in subsection (4)(b) of RCW 62A.2-503.
- 19 (3) In any case not within subsection (1) or (2), the risk of loss 20 passes to the buyer on his <u>or her</u> receipt of the goods if the seller is 21 a merchant; otherwise the risk passes to the buyer on tender of delivery.
- 23 (4) The provisions of this section are subject to contrary 24 agreement of the parties and to the provisions of this Article on sale 25 on approval (RCW 62A.2-327) and on effect of breach on risk of loss 26 (RCW 62A.2-510).
- 27 **Sec. 1017.** RCW 62A.2-605 and 1965 ex.s. c 157 s 2-605 are each 28 amended to read as follows:
- WAIVER OF BUYER'S OBJECTIONS BY FAILURE TO PARTICULARIZE. (1) The buyer's failure to state in connection with rejection a particular defect which is ascertainable by reasonable inspection precludes him or her from relying on the unstated defect to justify rejection or to establish breach
  - (a) where the seller could have cured it if stated seasonably; or
- 35 (b) between merchants when the seller has after rejection made a 36 request in ((writing)) a record for a full and final ((written)) 37 statement in a record of all defects on which the buyer proposes to 38 rely.

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- 1 (2) Payment against documents made without reservation of rights
- 2 precludes recovery of the payment for defects apparent on the face of
- 3 the documents.
- 4 Sec. 1018. RCW 62A.2-606 and 1965 ex.s. c 157 s 2-606 are each
- 5 amended to read as follows:
- 6 WHAT CONSTITUTES ACCEPTANCE OF GOODS. (1) Acceptance of goods
- 7 occurs when the buyer
- 8 (a) after a reasonable opportunity to inspect the goods signifies
- 9 to the seller that the goods are conforming or that he or she will take
- 10 or retain them in spite of their non-conformity; or
- 11 (b) fails to make an effective rejection (subsection (1) of RCW
- 12 62A.2-602), but such acceptance does not occur until the buyer has had
- 13 a reasonable opportunity to inspect them; or
- 14 (c) does any act inconsistent with the seller's ownership; but if
- 15 such act is wrongful as against the seller it is an acceptance only if
- 16 ratified by him <u>or her</u>.
- 17 (2) Acceptance of a part of any commercial unit is acceptance of
- 18 that entire unit.
- 19 **Sec. 1019.** RCW 62A.2-607 and 1965 ex.s. c 157 s 2-607 are each
- 20 amended to read as follows:
- 21 EFFECT OF ACCEPTANCE; NOTICE OF BREACH; BURDEN OF ESTABLISHING
- 22 BREACH AFTER ACCEPTANCE; NOTICE OF CLAIM OR LITIGATION TO PERSON
- 23 ANSWERABLE OVER. (1) The buyer must pay at the contract rate for any
- 24 goods accepted.
- 25 (2) Acceptance of goods by the buyer precludes rejection of the
- 26 goods accepted and if made with knowledge of a non-conformity cannot be
- 27 revoked because of it unless the acceptance was on the reasonable
- 28 assumption that the non-conformity would be seasonably cured but
- 29 acceptance does not of itself impair any other remedy provided by this
- 30 Article for non-conformity.
- 31 (3) Where a tender has been accepted
- 32 (a) the buyer must within a reasonable time after he or she
- 33 discovers or should have discovered any breach notify the seller of
- 34 breach or be barred from any remedy; and
- 35 (b) if the claim is one for infringement or the like (subsection
- 36 (3) of RCW 62A.2-312) and the buyer is sued as a result of such a
- 37 breach he or she must so notify the seller within a reasonable time

- 1 after he <u>or she</u> receives notice of the litigation or be barred from any 2 remedy over for liability established by the litigation.
- 3 (4) The burden is on the buyer to establish any breach with respect 4 to the goods accepted.
- 5 (5) Where the buyer is sued for breach of a warranty or other 6 obligation for which his <u>or her</u> seller is answerable over
- 7 (a) he <u>or she</u> may give his <u>or her</u> seller ((written)) notice of the 8 litigation <u>in a record</u>. If the notice states that the seller may come 9 in and defend and that if the seller does not do so he <u>or she</u> will be 10 bound in any action against him <u>or her</u> by his <u>or her</u> buyer by any 11 determination of fact common to the two litigations, then unless the 12 seller after seasonable receipt of the notice does come in and defend 13 he <u>or she</u> is so bound.
- (b) if the claim is one for infringement or the like (subsection (3) of RCW 62A.2-312) the original seller may demand in ((writing)) a record that his or her buyer turn over to him or her control of the litigation including settlement or else be barred from any remedy over and if he or she also agrees to bear all expense and to satisfy any adverse judgment, then unless the buyer after seasonable receipt of the demand does turn over control the buyer is so barred.
- 21 (6) The provisions of subsections (3), (4) and (5) apply to any 22 obligation of a buyer to hold the seller harmless against infringement 23 or the like (subsection (3) of RCW 62A.2-312).
- 24 **Sec. 1020.** RCW 62A.2-609 and 1965 ex.s. c 157 s 2-609 are each 25 amended to read as follows:
- RIGHT TO ADEQUATE ASSURANCE OF PERFORMANCE. (1) A contract for 26 27 sale imposes an obligation on each party that the other's expectation of receiving due performance will not be impaired. When reasonable 28 29 grounds for insecurity arise with respect to the performance of either party the other may in ((writing)) a record demand adequate assurance 30 of due performance and until he or she receives such assurance may if 31 32 commercially reasonable suspend any performance for which he or she has not already received the agreed return. 33
- 34 (2) Between merchants the reasonableness of grounds for insecurity 35 and the adequacy of any assurance offered shall be determined according 36 to commercial standards.

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- 1 (3) Acceptance of any improper delivery or payment does not 2 prejudice the aggrieved party's right to demand adequate assurance of 3 future performance.
- 4 (4) After receipt of a justified demand failure to provide within 5 a reasonable time not exceeding thirty days such assurance of due 6 performance as is adequate under the circumstances of the particular 7 case is a repudiation of the contract.
- 8 **Sec. 1021.** RCW 62A.2-616 and 1965 ex.s. c 157 s 2-616 are each 9 amended to read as follows:
- 10 PROCEDURE ON NOTICE CLAIMING EXCUSE. (1) Where the buyer receives notification of a material or indefinite delay or an allocation 11 12 justified under the preceding section he or she may by ((written)) notification in a record to the seller as to any delivery concerned, 13 14 and where the prospective deficiency substantially impairs the value of 15 the whole contract under the provisions of this Article relating to breach of installment contracts (RCW 62A.2-612), then also as to the 16 17 whole,
- 18 (a) terminate and thereby discharge any unexecuted portion of the 19 contract; or
- 20 (b) modify the contract by agreeing to take his <u>or her</u> available 21 quota in substitution.
- (2) If after receipt of such notification from the seller the buyer fails so to modify the contract within a reasonable time not exceeding thirty days the contract lapses with respect to any deliveries affected.
- 26 **Sec. 1022.** RCW 62A.2-702 and 1981 c 41 s 4 are each amended to 27 read as follows:
- SELLER'S REMEDIES ON DISCOVERY OF BUYER'S INSOLVENCY. (1) Where the seller discovers the buyer to be insolvent he <u>or she</u> may refuse delivery except for cash including payment for all goods theretofore delivered under the contract, and stop delivery under this Article (RCW 62A.2-705).
- 33 (2) Where the seller discovers that the buyer has received goods on 34 credit while insolvent he <u>or she</u> may reclaim the goods upon demand made 35 within ten days after the receipt, but if misrepresentation of solvency 36 has been made to the particular seller in ((writing)) <u>a record</u> within 37 three months before delivery the ten day limitation does not apply.

- 1 Except as provided in this subsection the seller may not base a right
- 2 to reclaim goods on the buyer's fraudulent or innocent
- 3 misrepresentation of solvency or of intent to pay.
- 4 (3) The seller's right to reclaim under subsection (2) is subject
- 5 to the rights of a buyer in ordinary course or other good faith
- 6 purchaser under this Article (RCW 62A.2-403). Successful reclamation
- 7 of goods excludes all other remedies with respect to them.
- 8 **Sec. 1023.** RCW 62A.2A-102 and 1993 c 230 s 2A-102 are each amended
- 9 to read as follows:
- SCOPE; CERTAIN COMPUTER INFORMATION TRANSACTIONS EXCLUDED FROM THIS
- 11 ARTICLE. This Article applies to any transaction, regardless of form,
- 12 that creates a lease. This Article does not apply to a transaction
- 13 that is covered by chapter 63.-- RCW (sections 101 through 902 of this
- 14 <u>act</u>) as provided in section 103 or 104 of this act.
- 15 **Sec. 1024.** RCW 62A.2A-103 and 2000 c 250 s 9A-808 are each amended
- 16 to read as follows:
- DEFINITIONS AND INDEX OF DEFINITIONS. (1) In this Article unless
- 18 the context otherwise requires:
- 19 (a) "Buyer in ordinary course of business" means a person who in
- 20 good faith and without knowledge that the sale to him or her is in
- 21 violation of the ownership rights or security interest or leasehold
- 22 interest of a third party in the goods buys in ordinary course from a
- 23 person in the business of selling goods of that kind but does not
- 24 include a pawnbroker. "Buying" may be for cash, or by exchange of
- 25 other property, or on secured or unsecured credit, and includes
- 26 receiving goods or documents of title under a preexisting contract for
- 27 sale but does not include a transfer in bulk or as security for or in
- 28 total or partial satisfaction of a money debt.
- 29 (b) "Cancellation" occurs when either party puts an end to the
- 30 lease contract for default by the other party.
- 31 (c) "Commercial unit" means such a unit of goods as by commercial
- 32 usage is a single whole for purposes of lease and division of which
- 33 materially impairs its character or value on the market or in use. A
- 34 commercial unit may be a single article, as a machine, or a set of
- 35 articles, as a suite of furniture or a line of machinery, or a
- 36 quantity, as a gross or carload, or any other unit treated in use or in
- 37 the relevant market as a single whole.

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- 1 (d) "Conforming" goods or performance under a lease contract means 2 goods or performance that are in accordance with the obligations under 3 the lease contract.
- (e) "Consumer lease" means a lease that a lessor regularly engaged in the business of leasing or selling makes to a lessee who is an individual who takes under the lease primarily for a personal, family, or household purpose, if the total payments to be made under the lease contract, excluding payments for options to renew or buy, do not exceed twenty-five thousand dollars.
- 10 (f) "Fault" means wrongful act, omission, breach, or default.
- 11 (g) "Finance lease" means a lease with respect to which:
- 12 (i) The lessor does not select, manufacture, or supply the goods;
- (ii) The lessor acquires the goods or the right to possession and use of the goods in connection with the lease; and
- 15 (iii) Only in the case of a consumer lease, either:
- 16 (A) The lessee receives a copy of the contract by which the lessor 17 acquired the goods or the right to possession and use of the goods 18 before ((signing)) authenticating the lease contract;
- 19 (B) The lessee's approval of the contract by which the lessor 20 acquired the goods or the right to possession and use of the goods is 21 a condition to effectiveness of the lease contract; or
  - (C) The lessee, before ((signing)) authenticating the lease contract, receives an accurate and complete statement designating the promises and warranties, and any disclaimers of warranties, limitations or modifications of remedies, or liquidated damages, including those of a third party, such as the manufacturer of the goods, provided to the lessor by the person supplying the goods in connection with or as part of the contract by which the lessor acquired the goods or the right to possession and use of the goods.
- (h) "Goods" means all things that are movable at the time of identification to the lease contract, or are fixtures (RCW 62A.2A-309), but the term does not include money, documents, instruments, accounts, chattel paper, general intangibles, computer information as defined in chapter 63.-- RCW (sections 101 through 902 of this act), or minerals or the like, including oil and gas, before extraction. The term also includes the unborn young of animals.
- 37 (i) "Installment lease contract" means a lease contract that 38 authorizes or requires the delivery of goods in separate lots to be

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separately accepted, even though the lease contract contains a clause "each delivery is a separate lease" or its equivalent.

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- (j) "Lease" means a transfer of the right to possession and use of goods for a term in return for consideration, but a sale, including a sale on approval or a sale or return, or retention or creation of a security interest is not a lease. Unless the context clearly indicates otherwise, the term includes a sublease.
- 8 (k) "Lease agreement" means the bargain, with respect to the lease,
  9 of the lessor and the lessee in fact as found in their language or by
  10 implication from other circumstances including course of dealing or
  11 usage of trade or course of performance as provided in this Article.
  12 Unless the context clearly indicates otherwise, the term includes a
  13 sublease agreement.
- (1) "Lease contract" means the total legal obligation that results from the lease agreement as affected by this Article and any other applicable rules of law. Unless the context clearly indicates otherwise, the term includes a sublease contract.
- 18 (m) "Leasehold interest" means the interest of the lessor or the 19 lessee under a lease contract.
- 20 (n) "Lessee" means a person who acquires the right to possession 21 and use of goods under a lease. Unless the context clearly indicates 22 otherwise, the term includes a sublessee.
  - (o) "Lessee in ordinary course of business" means a person who in good faith and without knowledge that the lease to him or her is in violation of the ownership rights or security interest or leasehold interest of a third party in the goods, leases in ordinary course from a person in the business of selling or leasing goods of that kind, but does not include a pawnbroker. "Leasing" may be for cash, or by exchange of other property, or on secured or unsecured credit and includes receiving goods or documents of title under a preexisting lease contract but does not include a transfer in bulk or as security for or in total or partial satisfaction of a money debt.
- 33 (p) "Lessor" means a person who transfers the right to possession 34 and use of goods under a lease. Unless the context clearly indicates 35 otherwise, the term includes a sublessor.
- 36 (q) "Lessor's residual interest" means the lessor's interest in the 37 goods after expiration, termination, or cancellation of the lease 38 contract.

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- 1 (r) "Lien" means a charge against or interest in goods to secure 2 payment of a debt or performance of an obligation, but the term does 3 not include a security interest.
- 4 (s) "Lot" means a parcel or a single article that is the subject 5 matter of a separate lease or delivery, whether or not it is sufficient 6 to perform the lease contract.
- 7 (t) "Merchant lessee" means a lessee that is a merchant with 8 respect to goods of the kind subject to the lease.
- 9 (u) "Present value" means the amount as of a date certain of one or 10 more sums payable in the future, discounted to the date certain. The 11 discount is determined by the interest rate specified by the parties if 12 the rate was not manifestly unreasonable at the time the transaction 13 was entered into; otherwise, the discount is determined by a commercially reasonable rate that takes into account the facts and 14 15 circumstances of each case at the time the transaction was entered 16 into.
- (v) "Purchase" includes taking by sale, lease, mortgage, security interest, pledge, gift, or any other voluntary transaction creating an interest in goods.
- (w) "Sublease" means a lease of goods the right to possession and use of which was acquired by the lessor as a lessee under an existing lease.
- 23 (x) "Supplier" means a person from whom a lessor buys or leases 24 goods to be leased under a finance lease.
- (y) "Supply contract" means a contract under which a lessor buys or leases goods to be leased.
- (z) "Termination" occurs when either party pursuant to a power created by agreement or law puts an end to the lease contract otherwise than for default.
- 30 (2) Other definitions applying to this Article or to specified 31 Parts thereof, and the sections in which they appear are:
- 32 "Accessions." RCW 62A.2A-310(1).
- "Construction mortgage." RCW 62A.2A-309(1)(d).
- 34 "Encumbrance." RCW 62A.2A-309(1)(e).
- 35 "Fixtures." RCW 62A.2A-309(1)(a).
- 36 "Fixture filing." RCW 62A.2A-309(1)(b).
- 37 "Purchase money lease." RCW 62A.2A-309(1)(c).
- 38 (3) The following definitions in other Articles apply to this 39 Article:

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       "Account."
                                  RCW 62A.9A-102(a)(2).
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       "Between merchants."
                                  RCW 62A.2-104(3).
 3
       "Buyer."
                                  RCW 62A.2-103(1)(a).
 4
       "Chattel paper."
                                  RCW 62A.9A-102(a)(11).
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       "Consumer goods."
                                  RCW 62A.9A-102(a)(23).
       "Document."
 6
                                  RCW 62A.9A-102(a)(30).
       "Entrusting."
                                  RCW 62A.2-403(3).
7
8
       "General intangible."
                                  RCW 62A.9A-102(a)(42).
9
       "Good faith."
                                  RCW 62A.2-103(1)(b).
10
       "Instrument."
                                  RCW 62A.9A-102(a)(47).
11
       "Merchant."
                                  RCW 62A.2-104(1).
12
                                  RCW 62A.9A-102(a)(55).
       "Mortgage."
13
       "Pursuant to commitment." RCW 62A.9A-102(a)(68).
14
       "Receipt."
                                  RCW 62A.2-103(1)(c).
15
       "Sale."
                                  RCW 62A.2-106(1).
16
       "Sale on approval."
                                  RCW 62A.2-326.
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       "Sale or return."
                                  RCW 62A.2-326.
       "Seller."
                                  RCW 62A.2-103(1)(d).
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- 19 (4) In addition, Article 62A.1 RCW contains general definitions and 20 principles of construction and interpretation applicable throughout 21 this Article.
- 22 **Sec. 1025.** RCW 62A.2A-107 and 1993 c 230 s 2A-107 are each amended 23 to read as follows:
- WAIVER OR RENUNCIATION OF CLAIM OR RIGHT AFTER DEFAULT. Any claim or right arising out of an alleged default or breach of warranty may be discharged in whole or in part without consideration by a ((written)) waiver or renunciation ((signed)) in a record authenticated and delivered by the aggrieved party.
- 29 **Sec. 1026.** RCW 62A.2A-201 and 1993 c 230 s 2A-201 are each amended 30 to read as follows:
- 31 STATUTE OF FRAUDS. (1) A lease contract is not enforceable by way 32 of action or defense unless:
- 33 (a) The total payments to be made under the lease contract, 34 excluding payments for options to renew or buy, are less than one 35 thousand dollars; or
- 36 (b) There is a ((writing)) record, ((signed)) authenticated by the 37 party against whom enforcement is sought or by that party's authorized

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- 1 agent, sufficient to indicate that a lease contract has been made 2 between the parties and to describe the goods leased and the lease 3 term.
- 4 (2) Any description of leased goods or of the lease term is 5 sufficient and satisfies subsection (1)(b) of this section, whether or 6 not it is specific, if it reasonably identifies what is described.
- 7 (3) A ((writing)) record is not insufficient because it omits or 8 incorrectly states a term agreed upon, but the lease contract is not 9 enforceable under subsection (1)(b) of this section beyond the lease 10 term and the quantity of goods shown in the ((writing)) record.
- 11 (4) A lease contract that does not satisfy the requirements of 12 subsection (1) of this section, but which is valid in other respects, 13 is enforceable:
- (a) If the goods are to be specially manufactured or obtained for the lessee and are not suitable for lease or sale to others in the ordinary course of the lessor's business, and the lessor, before notice of repudiation is received and under circumstances that reasonably indicate that the goods are for the lessee, has made either a substantial beginning of their manufacture or commitments for their procurement;
- (b) If the party against whom enforcement is sought admits in that party's pleading, testimony, or otherwise in court that a lease contract was made, but the lease contract is not enforceable under this provision beyond the quantity of goods admitted; or
- 25 (c) With respect to goods that have been received and accepted by 26 the lessee.
- 27 (5) The lease term under a lease contract referred to in subsection 28 (4) of this section is:
- 29 (a) If there is a ((writing signed)) record authenticated by the 30 party against whom enforcement is sought or by that party's authorized 31 agent specifying the lease term, the term so specified;
- 32 (b) If the party against whom enforcement is sought admits in that 33 party's pleading, testimony, or otherwise in court a lease term, the 34 term so admitted; or
- 35 (c) A reasonable lease term.
- 36 **Sec. 1027.** RCW 62A.2A-202 and 1993 c 230 s 2A-202 are each amended 37 to read as follows:

- 1 FINAL ((\frac{WRITTEN}{)} EXPRESSION IN A RECORD: PAROL OR EXTRINSIC
- 2 EVIDENCE. Terms with respect to which the confirmatory ((memoranda))
- 3 records of the parties agree or which are otherwise set forth in a
- 4 ((writing)) record intended by the parties as a final expression of
- 5 their agreement with respect to such terms as are included therein may
- 6 not be contradicted by evidence of any prior agreement or of a
- 7 contemporaneous oral agreement but may be explained or supplemented:
- 8 (1) By course of dealing or usage of trade or by course of
- 9 performance; and
- 10 (2) By evidence of consistent additional terms unless the court
- 11 finds the ((writing)) record to have been intended also as a complete
- 12 and exclusive statement of the terms of the agreement.
- 13 **Sec. 1028.** RCW 62A.2A-203 and 1993 c 230 s 2A-203 are each amended
- 14 to read as follows:
- 15 SEALS INOPERATIVE. The affixing of a seal to a ((writing)) record
- 16 evidencing a lease contract or an offer to enter into a lease contract
- 17 does not render the ((writing)) record a sealed instrument and the law
- 18 with respect to sealed instruments does not apply to the lease contract
- 19 or offer.
- 20 Sec. 1029. RCW 62A.2A-205 and 1993 c 230 s 2A-205 are each amended
- 21 to read as follows:
- 22 FIRM OFFERS. An offer by a merchant to lease goods to or from
- 23 another person in ((a signed writing)) an authenticated record that by
- 24 its terms gives assurance it will be held open is not revocable, for
- 25 lack of consideration, during the time stated or, if no time is stated,
- 26 for a reasonable time, but in no event may the period of irrevocability
- 27 exceed three months. Any such term of assurance on a form supplied by
- 28 the offeree must be separately ((signed)) authenticated by the offeror.
- 29 Sec. 1030. RCW 62A.2A-208 and 1993 c 230 s 2A-208 are each amended
- 30 to read as follows:
- MODIFICATION, RESCISSION, AND WAIVER. (1) An agreement modifying
- 32 a lease contract needs no consideration to be binding.
- 33 (2) ((A signed)) An authenticated lease agreement that excludes
- 34 modification or rescission except by ((a signed writing)) an
- 35 <u>authenticated record</u> may not be otherwise modified or rescinded, but,
- 36 except as between merchants, such a requirement on a form supplied by

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- 1 a merchant must be separately ((signed)) authenticated by the other 2 party.
- 3 (3) Although an attempt at modification or rescission does not 4 satisfy the requirements of subsection (2) of this section, it may 5 operate as a waiver.
- 6 (4) A party who has made a waiver affecting an executory portion of 7 a lease contract may retract the waiver by reasonable notification 8 received by the other party that strict performance will be required of 9 any term waived, unless the retraction would be unjust in view of a 10 material change of position in reliance on the waiver.
- 11 **Sec. 1031.** RCW 62A.2A-214 and 1993 c 230 s 2A-214 are each amended 12 to read as follows:
- EXCLUSION OR MODIFICATION OF WARRANTIES. (1) Words or conduct relevant to the creation of an express warranty and words or conduct tending to negate or limit a warranty must be construed wherever reasonable as consistent with each other; but, subject to the provisions of RCW 62A.2A-202 on parol or extrinsic evidence, negation or limitation is inoperative to the extent that the construction is unreasonable.
- (2) Subject to subsection (3) of this section, to exclude or modify 20 21 the implied warranty of merchantability or any part of it the language 22 must mention "merchantability," be by a ((writing)) record, and be 23 conspicuous. Subject to subsection (3) of this section, to exclude or 24 modify any implied warranty of fitness the exclusion must be by a 25 ((writing)) record and be conspicuous. Language to exclude all implied 26 warranties of fitness is sufficient if it is in ((writing)) a record, is conspicuous and states, for example, "There is no warranty that the 27 goods will be fit for a particular purpose." 28
- 29 (3) Notwithstanding subsection (2) of this section, but subject to 30 subsection (4) of this section:
- 31 (a) Unless the circumstances indicate otherwise, all implied 32 warranties are excluded by expressions like "as is," or "with all 33 faults," or by other language that in common understanding calls the 34 lessee's attention to the exclusion of warranties and makes plain that 35 there is no implied warranty, if in ((writing)) a record and 36 conspicuous;
- 37 (b) If the lessee before entering into the lease contract has 38 examined the goods or the sample or model as fully as desired or has

- refused to examine the goods, there is no implied warranty with regard to defects that an examination ought in the circumstances to have revealed; and
- 4 (c) An implied warranty may also be excluded or modified by course 5 of dealing, course of performance, or usage of trade.
- 6 (4) To exclude or modify a warranty against interference or against infringement (RCW 62A.2A-211) or any part of it, the language must be specific, be by a ((writing)) record, and be conspicuous, unless the circumstances, including course of performance, course of dealing, or usage of trade, give the lessee reason to know that the goods are being leased subject to a claim or interest of any person.
- 12 **Sec. 1032.** RCW 62A.2A-303 and 2001 c 32 s 10 are each amended to 13 read as follows:
- ALIENABILITY OF PARTY'S INTEREST UNDER LEASE CONTRACT OR OF LESSOR'S RESIDUAL INTEREST IN GOODS; DELEGATION OF PERFORMANCE; TRANSFER OF RIGHTS. (1) As used in this section, "creation of a security interest" includes the sale of a lease contract that is subject to Article 9A, Secured Transactions, by reason of RCW 62A.9A-109(a)(3).
- (2) Except as provided in subsection (3) of this section and RCW 20 62A.9A-407, a provision in a lease agreement which (a) prohibits the 21 voluntary or involuntary transfer, including a transfer by sale, 22 23 sublease, creation or enforcement of a security interest, or 24 attachment, levy, or other judicial process, of an interest of a party 25 under the lease contract or of the lessor's residual interest in the goods, or (b) makes such a transfer an event of default, gives rise to 26 the rights and remedies provided in subsection (4) of this section, but 27 a transfer that is prohibited or is an event of default under the lease 28 29 agreement is otherwise effective.
- (3) A provision in a lease agreement which (a) prohibits a transfer 30 of a right to damages for default with respect to the whole lease 31 32 contract or of a right to payment arising out of the transferor's due performance of the transferor's entire obligation, or (b) makes such a 33 34 transfer an event of default, is not enforceable, and such a transfer is not a transfer that materially impairs the prospect of obtaining 35 36 return performance by, materially changes the duty of, or materially increases the burden or risk imposed on, the other party to the lease 37 contract within the purview of subsection (4) of this section. 38

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- 1 (4) Subject to subsection (3) of this section and RCW 62A.9A-407:
- (a) If a transfer is made which is made an event of default under a lease agreement, the party to the lease contract not making the transfer, unless that party waives the default or otherwise agrees, has the rights and remedies described in RCW 62A.2A-501(2);
- 6 (b) If subsection (4)(a) of this section is not applicable and if 7 a transfer is made that (i) is prohibited under a lease agreement or 8 (ii) materially impairs the prospect of obtaining return performance by, materially changes the duty of, or materially increases the burden 9 10 or risk imposed on, the other party to the lease contract, unless the party not making the transfer agrees at any time to the transfer in the 11 lease contract or otherwise, then, except as limited by contract, (A) 12 13 the transferor is liable to the party not making the transfer for damages caused by the transfer to the extent that the damages could not 14 15 reasonably be prevented by the party not making the transfer and (B) a 16 court having jurisdiction may grant other appropriate relief, including 17 cancellation of the lease contract or an injunction against the transfer. 18
- 19 (5) A transfer of "the lease" or of "all my rights under the 20 lease, " or a transfer in similar general terms, is a transfer of rights and, unless the language or the circumstances, as in a transfer for 21 security, indicate the contrary, the transfer is a delegation of duties 22 23 by the transferor to the transferee. Acceptance by the transferee 24 constitutes a promise by the transferee to perform those duties. The 25 promise is enforceable by either the transferor or the other party to 26 the lease contract.
- 27 (6) Unless otherwise agreed by the lessor and the lessee, a 28 delegation of performance does not relieve the transferor as against 29 the other party of any duty to perform or of any liability for default.
- (7) In a consumer lease, to prohibit the transfer of an interest of a party under the lease contract or to make a transfer an event of default, the language must be specific, by a ((writing)) record, and conspicuous.
- 34 **Sec. 1033.** RCW 62A.2A-309 and 2000 c 250 s 9A-811 are each amended 35 to read as follows:
- LESSOR'S AND LESSEE'S RIGHTS WHEN GOODS BECOME FIXTURES. (1) In this section:

- 1 (a) Goods are "fixtures" when they become so related to particular 2 real estate that an interest in them arises under real estate law;
- 3 (b) A "fixture filing" is the filing, in the office where a record 4 of a mortgage on the real estate would be filed or recorded, of a 5 financing statement covering goods that are or are to become fixtures 6 and conforming to the requirements of RCW 62A.9A-502 (a) and (b);
- 7 (c) A lease is a "purchase money lease" unless the lessee has 8 possession or use of the goods or the right to possession or use of the 9 goods before the lease agreement is enforceable;
- (d) A mortgage is a "construction mortgage" to the extent it secures an obligation incurred for the construction of an improvement on land including the acquisition cost of the land, if the recorded ((writing)) record so indicates; and
- (e) "Encumbrance" includes real estate mortgages and other liens on real estate and all other rights in real estate that are not ownership interests.
- (2) Under this Article a lease may be of goods that are fixtures or may continue in goods that become fixtures, but no lease exists under this Article of ordinary building materials incorporated into an improvement on land.
- 21 (3) This Article does not prevent creation of a lease of fixtures 22 pursuant to real estate law.
- 23 (4) The perfected interest of a lessor of fixtures has priority 24 over a conflicting interest of an encumbrancer or owner of the real 25 estate if:
- 26 (a) The lease is a purchase money lease, the conflicting interest 27 of the encumbrancer or owner arises before the goods become fixtures, 28 the interest of the lessor is perfected by a fixture filing before the 29 goods become fixtures or within twenty days thereafter, and the lessee 30 has an interest of record in the real estate or is in possession of the 31 real estate; or
- 32 (b) The interest of the lessor is perfected by a fixture filing 33 before the interest of the encumbrancer or owner is of record, the 34 lessor's interest has priority over any conflicting interest of a 35 predecessor in title of the encumbrancer or owner, and the lessee has 36 an interest of record in the real estate or is in possession of the 37 real estate.

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- 1 (5) The interest of a lessor of fixtures, whether or not perfected, 2 has priority over the conflicting interest of an encumbrancer or owner 3 of the real estate if:
- 4 (a) The fixtures are readily removable factory or office machines, 5 readily removable equipment that is not primarily used or leased for 6 use in the operation of the real estate, or readily removable 7 replacements of domestic appliances that are goods subject to a 8 consumer lease, and before the goods become fixtures the lease contract 9 is enforceable; or
- 10 (b) The conflicting interest is a lien on the real estate obtained 11 by legal or equitable proceedings after the lease contract is 12 enforceable; or
- (c) The encumbrancer or owner has consented in ((writing)) a record to the lease or has disclaimed an interest in the goods as fixtures; or
  - (d) The lessee has a right to remove the goods as against the encumbrancer or owner. If the lessee's right to remove terminates, the priority of the interest of the lessor continues for a reasonable time.
  - (6) Notwithstanding subsection (4)(a) of this section but otherwise subject to subsections (4) and (5) of this section, the interest of a lessor of fixtures, including the lessor's residual interest, is subordinate to the conflicting interest of an encumbrancer of the real estate under a construction mortgage recorded before the goods become fixtures if the goods become fixtures before the completion of the construction. To the extent given to refinance a construction mortgage, the conflicting interest of an encumbrancer of the real estate under a mortgage has this priority to the same extent as the encumbrancer of the real estate under the construction mortgage.
  - (7) In cases not within the preceding subsections, priority between the interest of a lessor of fixtures, including the lessor's residual interest, and the conflicting interest of an encumbrancer or owner of the real estate who is not the lessee is determined by the priority rules governing conflicting interests in real estate.
- 33 (8) If the interest of a lessor of fixtures, including the lessor's 34 residual interest, has priority over all conflicting interests of all 35 owners and encumbrancers of the real estate, the lessor or the lessee 36 may (a) on default, expiration, termination, or cancellation of the 37 lease agreement but subject to the lease agreement and this Article, or 38 (b) if necessary to enforce other rights and remedies of the lessor or 39 lessee under this Article, remove the goods from the real estate, free

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- and clear of all conflicting interests of all owners and encumbrancers 1 of the real estate, but the lessor or lessee must reimburse any 2 encumbrancer or owner of the real estate who is not the lessee and who 3 4 has not otherwise agreed for the cost of repair of any physical injury, 5 but not for any diminution in value of the real estate caused by the absence of the goods removed or by any necessity of replacing them. A 6 7 person entitled to reimbursement may refuse permission to remove until 8 the party seeking removal gives adequate security for the performance 9 of this obligation.
- (9) Even though the lease agreement does not create a security interest, the interest of a lessor of fixtures, including the lessor's residual interest, is perfected by filing a financing statement as a fixture filing for leased goods that are or are to become fixtures in accordance with the relevant provisions of the Article on Secured Transactions, Article 62A.9A RCW.
- 16 **Sec. 1034.** RCW 62A.2A-310 and 2000 c 250 s 9A-812 are each amended 17 to read as follows:
- 18 LESSOR'S AND LESSEE'S RIGHTS WHEN GOODS BECOME ACCESSIONS. (1)
  19 Goods are "accessions" when they are installed in or affixed to other
  20 goods.
- (2) The interest of a lessor or a lessee under a lease contract entered into before the goods became accessions is superior to all interests in the whole except as stated in subsection (4) of this section.

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- (3) The interest of a lessor or a lessee under a lease contract entered into at the time or after the goods became accessions is superior to all subsequently acquired interests in the whole except as stated in subsection (4) of this section but is subordinate to interests in the whole existing at the time the lease contract was made unless the holders of such interests in the whole have in ((writing)) a record consented to the lease, or disclaimed an interest in the goods as part of the whole, or the accession is leased under tariff No. 74 for residential conversion burners leased by a natural gas utility.
- 34 (4) Unless the accession is leased under tariff No. 74 for 35 residential conversion burners leased by a natural gas utility, the 36 interest of a lessor or a lessee under a lease contract described in 37 subsection (2) or (3) of this section is subordinate to the interest 38 of:

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1 (a) A buyer in the ordinary course of business or a lessee in the 2 ordinary course of business of any interest in the whole acquired after 3 the goods became accessions;

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- (b) A creditor with a security interest in the whole perfected before the lease contract was made to the extent that the creditor makes subsequent advances without knowledge of the lease contract; or
- (c) A creditor with a security interest in the whole which is perfected by compliance with the requirements of a certificate-of-title statute under RCW 62A.9A-311(b).
- 10 (5) When under subsections (2) or (3) and (4) of this section a lessor or a lessee of accessions holds an interest that is superior to 11 all interests in the whole, the lessor or the lessee may (a) on 12 13 default, expiration, termination, or cancellation of the lease contract by the other party but subject to the provisions of the lease contract 14 and this Article, or (b) if necessary to enforce his or her other 15 rights and remedies under this Article, remove the goods from the 16 17 whole, free and clear of all interests in the whole, but he or she must reimburse any holder of an interest in the whole who is not the lessee 18 19 and who has not otherwise agreed for the cost of repair of any physical 20 injury but not for any diminution in value of the whole caused by the absence of the goods removed or by any necessity for replacing them. 21 A person entitled to reimbursement may refuse permission to remove 22 23 until the party seeking removal gives adequate security for the performance of this obligation. 24
- 25 **Sec. 1035.** RCW 62A.2A-401 and 1993 c 230 s 2A-401 are each amended 26 to read as follows:
- 27 INSECURITY: ADEQUATE ASSURANCE OF PERFORMANCE. (1) A lease 28 contract imposes an obligation on each party that the other's 29 expectation of receiving due performance will not be impaired.
- (2) If reasonable grounds for insecurity arise with respect to the performance of either party, the insecure party may demand in ((writing)) a record adequate assurance of due performance. Until the insecure party receives that assurance, if commercially reasonable the insecure party may suspend any performance for which he or she has not already received the agreed return.
- 36 (3) A repudiation of the lease contract occurs if assurance of due 37 performance adequate under the circumstances of the particular case is

- 1 not provided to the insecure party within a reasonable time, not to 2 exceed thirty days after receipt of a demand by the other party.
- 3 (4) Between merchants, the reasonableness of grounds for insecurity 4 and the adequacy of any assurance offered must be determined according 5 to commercial standards.
- 6 (5) Acceptance of any nonconforming delivery or payment does not 7 prejudice the aggrieved party's right to demand adequate assurance of 8 future performance.
- 9 **Sec. 1036.** RCW 62A.2A-406 and 1993 c 230 s 2A-406 are each amended 10 to read as follows:
- 11 PROCEDURE ON EXCUSED PERFORMANCE. (1) If the lessee receives 12 notification of a material or indefinite delay or an allocation 13 justified under RCW 62A.2A-405, the lessee may by ((written)) 14 notification in a record to the lessor as to any goods involved, and 15 with respect to all of the goods if under an installment lease contract 16 the value of the whole lease contract is substantially impaired (RCW 17 62A.2A-510):
- 18 (a) Terminate the lease contract (RCW 62A.2A-505(2)); or
- 19 (b) Except in a finance lease, modify the lease contract by 20 accepting the available quota in substitution, with due allowance from 21 the rent payable for the balance of the lease term for the deficiency 22 but without further right against the lessor.
- (2) If, after receipt of a notification from the lessor under RCW 62A.2A-405, the lessee fails so to modify the lease agreement within a reasonable time not exceeding thirty days, the lease contract lapses with respect to any deliveries affected.
- 27 **Sec. 1037.** RCW 62A.2A-514 and 1993 c 230 s 2A-514 are each amended 28 to read as follows:
- WAIVER OF LESSEE'S OBJECTIONS. (1) In rejecting goods, a lessee's failure to state a particular defect that is ascertainable by reasonable inspection precludes the lessee from relying on the defect to justify rejection or to establish default:
- 33 (a) If, stated seasonably, the lessor or the supplier could have 34 cured it (RCW 62A.2A-513); or
- 35 (b) Between merchants if the lessor or the supplier after rejection 36 has made a request in ((writing)) a record for a full and final

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- 1 ((written)) statement <u>in a record</u> of all defects on which the lessee 2 proposes to rely.
- 3 (2) A lessee's failure to reserve rights when paying rent or other 4 consideration against documents precludes recovery of the payment for 5 defects apparent on the face of the documents.
- 6 **Sec. 1038.** RCW 62A.2A-516 and 1993 c 230 s 2A-516 are each amended 7 to read as follows:
- 8 EFFECT OF ACCEPTANCE OF GOODS; NOTICE OF DEFAULT; BURDEN OF 9 ESTABLISHING DEFAULT AFTER ACCEPTANCE; NOTICE OF CLAIM OR LITIGATION TO 10 PERSON ANSWERABLE OVER. (1) A lessee must pay rent for any goods 11 accepted in accordance with the lease contract, with due allowance for 12 goods rightfully rejected or not delivered.
- (2) A lessee's acceptance of goods precludes rejection of the goods accepted. In the case of a finance lease, if made with knowledge of a nonconformity, acceptance cannot be revoked because of it. In any other case, if made with knowledge of a nonconformity, acceptance cannot be revoked because of it unless the acceptance was on the reasonable assumption that the nonconformity would be seasonably cured.
- 19 Acceptance does not of itself impair any other remedy provided by this
- 20 Article or the lease agreement for nonconformity.
- 21 (3) If a tender has been accepted:
- (a) Within a reasonable time after the lessee discovers or should have discovered any default, the lessee shall notify the lessor and the supplier, if any, or be barred from any remedy against the party not notified;
- (b) Except in the case of a consumer lease, within a reasonable time after the lessee receives notice of litigation for infringement or the like (RCW 62A.2A-211) the lessee shall notify the lessor or be barred from any remedy over for liability established by the litigation; and
- 31 (c) The burden is on the lessee to establish any default.
- 32 (4) If a lessee is sued for breach of a warranty or other 33 obligation for which a lessor or a supplier is answerable over the 34 following apply:
- 35 (a) The lessee may give the lessor or the supplier, or both, 36 ((written)) notice in a record of the litigation. If the notice states 37 that the person notified may come in and defend and that if the person notified does not do so that person will be bound in any action against

that person by the lessee by any determination of fact common to the two litigations, then unless the person notified after seasonable receipt of the notice does come in and defend that person is so bound.

- (b) The lessor or the supplier may demand in ((writing)) a record that the lessee turn over control of the litigation including settlement if the claim is one for infringement or the like (RCW 62A.2A-211) or else be barred from any remedy over. If the demand states that the lessor or the supplier agrees to bear all expense and to satisfy any adverse judgment, then unless the lessee after seasonable receipt of the demand does turn over control the lessee is so barred.
- (5) Subsections (3) and (4) of this section apply to any obligation of a lessee to hold the lessor or the supplier harmless against infringement or the like (RCW 62A.2A-211).

15 **PART 11** 

## 16 CODIFICATION DIRECTIVE

- NEW SECTION. Sec. 1101. Sections 101 through 902 of this act constitute a new chapter in Title 63 RCW.
- NEW SECTION. **Sec. 1102.** Captions used in sections 101 through 902 of this act and part headings and subpart headings used in this act are not any part of the law.

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